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Salesforce CRT-251 Exam consists of 60 multiple-choice questions, and candidates have 105 minutes to complete the exam. CRT-251 exam is administered by Salesforce and can be taken either online or at a testing center. The passing score for the CRT-251 exam is 67%, and the exam fee is \$200. Candidates who pass the CRT-251 exam earn the Salesforce Certified Sales Cloud Consultant certification, which is valid for two years.

Salesforce CRT-251, also known as the Salesforce Certified Sales Cloud Consultant, is a certification exam that is designed for professionals who are interested in demonstrating their expertise in Sales Cloud. Sales Cloud is a customer relationship management (CRM) platform that helps organizations manage their sales processes and customer interactions more effectively. The CRT-251 Exam is a comprehensive assessment of a candidate's knowledge and skills in Sales Cloud, as well as their ability to design and implement solutions that meet the specific needs of their clients.

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A TrainingDumps support team is on hand to help CRT-251 exam applicants use the Salesforce CRT-251 practice tests and address any problems. The goal is to help candidates crack the CRT-251 exam in one go. Free Salesforce CRT-251 demo and up to 1 year of free Salesforce CRT-251 Questions are also available at TrainingDumps. So, start preparation with real Salesforce Certified Sales Cloud Consultant (CRT-251) questions right away if you wish to pass the test while saving time and money.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q153-Q158):

NEW QUESTION # 153

Cloud Kicks likes to have its supervisors coach the consultants based on the call transcripts. Which Salesforce product should the consultant recommend?

- A. Salesforce High Velocity Sales
- B. Salesforce Sales Cloud
- C. Salesforce native CTI Connector
- D. Salesforce Service Cloud

Answer: A

NEW QUESTION # 154

A premier customer for Universal Containers needs access to confidential product roadmap information. Which two steps should a sales representative take to securely send this information using content delivery? Choose two answers.

- A. Require the customer to enter a password to view the content.
- B. Require the customer to enter a security token to download the content.
- C. Remove access to content after a specified date.
- D. Require the recipient to log into Salesforce to access the content.

Answer: A,C

NEW QUESTION # 155

Universal Containers recently completed the implementation of a new Sales Cloud solution. The stakeholder committee believes that sales user adoption is best measured by the number of daily logins. Which two measures of sales user adoption should be considered? Choose two answers.

- A. Number of reports exported to Excel for analysis
- B. Completeness of records entered into the new system
- C. Number of neglected opportunities over time by role
- D. Overall effectiveness of mass email campaigns

Answer: B,C

NEW QUESTION # 156

The sales manager at Universal Containers has noticed that sales teams are having trouble understanding who should own an Opportunity. Sales teams base their sales opportunities on assignments to specific ZIP codes. Which solution should the consultant recommend?

- A. Account Teams
- B. Sales Territories
- C. Sharing Rules

Answer: B

NEW QUESTION # 157

A sales manager for one of Cloud Kicks' sales territories is unable to see a forecast for the current quarter. How should the consultant resolve this issue?

- A. Configure the date filter on the forecast and assign it to the sales manager.
- B. Set the sales manager as the Forecast Manager for this territory.
- C. Add the sales manager to the Forecasting public group.
- D. Select the correct forecast on the sales manager's user record.

Answer: B

NEW QUESTION # 158

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The Salesforce CRT-251 is a very prestigious certificate that is considered a guarantee of a well-paid job in a reputed tech firm. Most candidates attempting the Salesforce Certified Sales Cloud Consultant test are nervous. Very few applicants can earn the Salesforce Certified Sales Cloud Consultant CRT-251 certificate on their first attempts because of the challenging level of topics included in the Salesforce CRT-251 test. TrainingDumps CRT-251 actual dumps help applicants in clearing the test very easily.

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