

SAP C-TS410-2020 Exam Description:

The "SAP Certified Application Associate – Business Process Integration with SAP S/4HANA" certification exam verifies that the candidate has the core knowledge about business processes and their integration in SAP S/4HANA 2020. This certification exam is recommended as an entry-level qualification to allow consultants and application users to get acquainted with SAP S/4HANA as it is a product of SAP Business Suite.

More of CTS420 2020 exam candidates have indicated towards our practice test team that to successfully identify faults and supportive learning techniques applied through various learning methods, they need to first gain a solid level on CTS420 2020 exam topics. The idea of our practice test team is to first train candidates, get acquainted with the exam, and then give perspective and on-site completion of our [CTS420 2020 practice test](#) products. This theory practice test progressively advances your knowledge level and upgrades your efficiency to tackle with one of the most important exams. CTS420 2020 exam requirements are well understood through our CTS420 2020 products. Acquired your learning foundation on the site and fulfilling the support team.

NEW QUESTION # 15
Which of the following are Management Accounting organizational levels? There are TWO correct answers. (Select all that apply.)

- ☒ A. Operating centers
- ☒ B. Controlling area
- ☐ C. Company code
- ☐ D. Segment

Answer: A,B

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SAP C BCSCX 2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 2	Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.

Topic 3	• Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q27-Q32):

NEW QUESTION # 27

How does SAP Customer Experience support end-to-end processes?

Note: There are 3 correct answers to this question.

- A. It enables processing of accounting data.
- **B. It provides permanent awareness of customer expectations.**
- **C. It enables organizations to deliver personalized customer engagement data.**
- D. It provides permanent transparent and personalized data related to maintenance plants.
- **E. It provides seamless connectivity to teams with the correct information at the right time.**

Answer: B,C,E

NEW QUESTION # 28

Which application would you recommend to manage the customer consent and preference lifecycle?

- A. SAP Sales Cloud Version 2
- B. SAP Emarsys
- **C. SAP Customer Data**
- D. SAP Commerce Cloud

Answer: C

NEW QUESTION # 29

What are some of the aspects that help differentiate SAP Customer Experience solutions in the market?

Note: There are 3 correct answers to this question.

- **A. Providing industry expertise**
- **B. Offering scalability and flexibility**
- **C. Including integration capabilities**
- D. Providing expertise in purchase processes

Answer: A,B,C

NEW QUESTION # 30

Which application would you use to execute an email campaign for a target group?

- A. SAP Service Cloud Version 2
- **B. SAP Emarsys**
- C. SAP Customer Data Cloud
- D. SAP Commerce Cloud

Answer: B

NEW QUESTION # 31

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Data privacy and management
- **B. Cross-functional alignment**
- **C. Talent development**
- **D. Organization design**
- E. Absence of agile technology development

Answer: B,C,D

NEW QUESTION # 32

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