

Free PDF Salesforce - Advanced-Administrator - Salesforce Certified Advanced Administrator–Valid Valid Test Braindumps



What's more, part of that TrainingQuiz Advanced-Administrator dumps now are free: https://drive.google.com/open?id=17WSJ3_1058w47DHv5YpOly1ci6Kjzj2Y

Confronting a tie-up during your review of the exam? Feeling anxious and confused to choose the perfect Advanced-Administrator Latest Dumps to pass it smoothly? We understand your situation of susceptibility about the exam, and our Advanced-Administrator test guide can offer timely help on your issues right here right now. Without tawdry points of knowledge to remember, our experts systematize all knowledge for your reference. You can download our free demos and get to know synoptic outline before buying.

Salesforce Advanced-Administrator Exam is a challenging certification to achieve, as it requires a deep understanding of Salesforce's advanced features and functionality. However, earning this certification can help professionals advance their careers in Salesforce administration and management. It demonstrates to employers and colleagues that an individual has the skills and expertise necessary to manage complex Salesforce implementations and drive business success.

Salesforce Advanced-Administrator (Salesforce Certified Advanced Administrator) exam is a certification exam that validates the skills and knowledge of professionals who are responsible for managing and administering Salesforce applications within their organizations. Advanced-Administrator exam is designed for individuals who have already earned the Salesforce Administrator certification and are looking to advance their knowledge and expertise in the Salesforce platform.

>> **Valid Test Advanced-Administrator Braindumps** <<

Advanced-Administrator Valid Dumps Free | New Advanced-Administrator Test Practice

Many candidates compliment that Salesforce Advanced-Administrator study guide materials are best assistant and useful for qualification exams, they have no need to purchase other training courses or books to study, and only by practicing our Salesforce Advanced-Administrator Exam Braindumps several times before exam, they can pass exam in short time easily.

Salesforce Certified Advanced Administrator Sample Questions (Q26-Q31):

NEW QUESTION # 26

Cloud Kicks (CK) has recently decided to use Collaborative Forecasting to optimize the accuracy and efficiency of its sales cycle. The CK sales operation manager wants to enable supervisors and their subordinates to make changes to any forecast amounts that inaccurately reflect their current pipeline.

Which two settings should be enabled to meet this requirement?

Choose 2 answers

- A. Revenue adjustments
- B. Owner adjustments

- C. Payout adjustments
- **D. Manager adjustments**

Answer: B,D

NEW QUESTION # 27

Northern Trail Outfitters requires the sales user to input a use case before moving the opportunity stage to qualified. A consultant has reviewed the business requirement and ran a report to check the state of data completion. When pulling a report for opportunities in the qualified stage or beyond, it appears that only 30% of records have a use case filled out with varying text strings. What should the administrator recommend?

- A. Use a quick action with the Use Case field in the layout, and add it as a Lightning component.
- B. Write a record-triggered flow that populates the Use Case field when an opportunity is closed.
- C. Make the Use Case field required on the master Opportunity layout.
- **D. Create a validation rule and add the Use Case field to the Stage Guidance in Path.**

Answer: D

Explanation:

Explanation

A validation rule and a stage guidance in Path are two features that can help ensure that users input a use case before moving the opportunity stage to qualified.

A validation rule is a formula that validates the data entered by users and prevents records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to check if the Use Case field is blank when the Stage field is changed to Qualified, and display an error message if so.

A stage guidance in Path is a feature that displays helpful information or tips for each stage of a sales process on an opportunity record page. In this case, adding the Use Case field to the stage guidance in Path can remind users to fill out this field before moving to the next stage.

NEW QUESTION # 28

When an Account has more than five open opportunities over US\$10,000, the sales rep should have an option on the Account page to start the escalation process to allocate additional resources.

Which two configurations should the administrator create?

Choose 2 answers

- A. Roll-Up Summary field
- **B. Dynamic Forms**
- C. Component Visibility filter
- **D. Formula field**

Answer: B,D

Explanation:

Formula field and Dynamic Forms should be created to meet the requirements because a formula field can be used to count the number of open opportunities over US\$10,000 related to an account using a roll-up summary filter condition, and Dynamic Forms can be used to display or hide a component on an account page based on a visibility filter using the formula field value. References: https://help.salesforce.com/s/articleView?id=sf.customize_functions_i_z.htm

NEW QUESTION # 29

Users report they are getting an Apex trigger error when they try to save a specific Account record. How could an administrator collect more information about the processing for that record?

- A. Review the Setup Audit Trail
- **B. Activate debug logging for the Apex trigger.**
- C. Enable debug Logging for the user.
- D. Create a Flow with a fault connector.

Answer: B

