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The Salesforce Certified Business Analyst Exam certification exam consists of two parts: a multiple-choice exam and a scenario-based exam. The multiple-choice exam is designed to test the candidate's knowledge of Salesforce products and services, as well as their ability to analyze and interpret business requirements. The scenario-based exam is designed to test the candidate's ability to apply their knowledge to real-world scenarios and solve complex business problems using Salesforce solutions.

Salesforce Certified Business Analyst Exam is a certification program designed for professionals who aim to demonstrate their knowledge and skills in analyzing business requirements and designing solutions using Salesforce technology. Salesforce Certified Business Analyst Exam certification exam covers a wide range of topics, including business processes, data modeling, reports and dashboards, and workflow automation. Passing Certified-Business-Analyst Exam validates the candidate's ability to understand the business needs of an organization and translate them into effective Salesforce solutions.

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Certified-Business-Analyst Test Papers - Reliable Certified-Business-Analyst Test Blueprint

RealValidExam offers verified, authentic Salesforce Certified-Business-Analyst Real Questions and answers, which are essential for passing the Salesforce Certified Business Analyst Exam (Certified-Business-Analyst). These questions and answers have been designed by Sitecore experts and can be easily downloaded on a PC, MacBook, or smartphone for comfortable and convenient learning.

Salesforce Certified Business Analyst certification is designed for professionals who have experience working with Salesforce and want to develop their skills and knowledge in business analysis. Salesforce Certified Business Analyst Exam certification is a must-have for professionals who want to work as business analysts or project managers for Salesforce implementations. It demonstrates to employers that the candidate has a deep understanding of the Salesforce platform, its features and functionality, and how to use it to solve business problems.

Salesforce Certified Business Analyst Exam Sample Questions (Q192-Q197):

NEW QUESTION # 192

The sales team at Cloud Kicks is rolling out a new sales methodology. To incorporate the requested changes, the business analyst

working with the technical team identifies several integrations that touch the Opportunity object and could be impacted by the changes. The project manager wants the solution to include unit testing, code reviews, and functional testing. What does the project team need to agree upon to ensure the work is ready to be deployed?

- **A. Definition of done**
- B. User acceptance criteria
- C. Entity relationship diagram

Answer: A

Explanation:

The project team needs to agree upon a definition of done to ensure that the work is ready to be deployed. A definition of done is a set of criteria that determines when a user story is completed and ready for deployment.

It typically includes technical, functional, and quality aspects of the user story, such as code quality, unit testing, documentation, performance, security, and usability. A definition of done helps to ensure that the work meets the expected standards and quality, satisfies the user's needs and expectations, and aligns with the project goals and scope. References:

<https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-user-stories/define-done>

NEW QUESTION # 193

The North American (NA) sales team wants to add a set of new fields and delete several fields from the Account object. During requirements gathering, the business analyst (BA) discovers the fields are actively being used by the EMEA team. Which step should the BA take next?

- A. Focus on the NA team's requirements.
- **B. Refine the requirements to accommodate, both teams.**
- C. Start another project to address the EMEA team's requirements.

Answer: B

Explanation:

When a business analyst discovers that different teams have different needs or preferences for using Salesforce fields, they should refine the requirements to accommodate both teams. This is because deleting fields that are actively used by another team could cause data loss, errors, or inefficiencies in their processes.

The business analyst should work with both teams to understand their use cases, data models, workflows, reports, dashboards, integrations, security settings, etc., and find ways to customize Salesforce fields that meet both teams' needs without compromising data quality or performance. References: <https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/requirements>

NEW QUESTION # 194

Universal Containers (UC) wants to overhaul its Service Cloud implementation and has hired a consulting company to help drive requirements. In an effort to gain more information about the project, the business analyst (BA) has begun to review UC's structure to understand the functions of each department, how departments interact, and who reports to whom within UC.

Which technique is the BA using?

- A. Strategy Analysis
- **B. Enterprise Analysis**
- C. Stakeholder Analysis

Answer: B

NEW QUESTION # 195

Which of the following User Management terms is best described by this definition: "Item assigned to a User that determines the functionality that they can access across the Salesforce ecosystem".

- **A. User License**
- B. Role
- C. Profile
- D. Username

Answer: A

Explanation:

User License is the User Management term that is best described by this definition: "Item assigned to a User that determines the functionality that they can access across the Salesforce ecosystem". Role is a User Management term that controls data visibility and reporting hierarchy within an organization based on users' positions. Profile is a User Management term that defines what users can do within an organization based on their job function and responsibilities. Username is a User Management term that identifies users when they log in to Salesforce. References: https://help.salesforce.com/s/articleView?id=sf.users_def.htm&type=5

NEW QUESTION # 196

The Salesforce delivery team at Cloud Kicks consistently has user stories that developers start but are unable to complete during each sprint. During the most recent retrospective, the development team expressed that they are running out of time to complete the stories. The team used the INVEST checklist to diagnose why these stories are incomplete at the end of the sprint. Which checklist item is the most likely reason why the stories are incomplete at the close of the sprint?

- A. Negotiable
- **B. Small**
- C. Valuable

Answer: B

NEW QUESTION # 197

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