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Salesforce Certified Nonprofit Success Pack Consultant Sample Questions (Q223-Q228):

NEW QUESTION # 223

A nonprofit needs to load approximately 3 million records into Salesforce. Which API will load the data in the most efficient manner?

- A. Streaming API
- B. Bulk API

- C. REST API
- D. SOAP API

Answer: B

Explanation:

For loading a large volume of records, such as approximately 3 million records, into Salesforce, the Bulk API is the most efficient method. The Bulk API is designed to handle large data sets by processing records asynchronously in batches, which reduces the load on Salesforce servers and ensures efficient data transfer. This API is optimized for data loading and extraction, making it ideal for high-volume data operations.

[Salesforce Bulk API Developer Guide](#)

[Salesforce Nonprofit Cloud Data Import Best Practices](#)

NEW QUESTION # 224

A nonprofit organization has a large volume of donation and payment data that it wants to migrate to its NPSP org. Which two large volume data considerations should the consultant discuss with the nonprofit organization? Choose 2 answers

- A. Data skew
- B. API call limits
- C. Code coverage
- D. Data storage limits

Answer: A,D

Explanation:

When migrating a large volume of donation and payment data into an NPSP org, the consultant should discuss the following considerations with the nonprofit organization:

Data Storage Limits:

Salesforce has data storage limits based on the type and edition of the Salesforce instance.

It is important to calculate the volume of data being imported and ensure it does not exceed the available storage.

If necessary, consider purchasing additional data storage or archiving old records to free up space.

Data Skew:

Data skew occurs when a large number of child records are associated with a single parent record.

This can impact performance and cause issues with sharing rules and data visibility.

Plan the data import to distribute records evenly and avoid creating data skew, particularly with high-volume objects like Contacts and Accounts.

By addressing these considerations, the nonprofit can ensure a smooth and efficient data migration process while maintaining optimal system performance and compliance with Salesforce limits.

[Salesforce Documentation: Data Storage Allocations](#)

[Salesforce NPSP Documentation: Data Import Best Practices](#)

NEW QUESTION # 225

A nonprofit client wants to connect directly to other nonprofits using Salesforce who have a very similar business use case. Which resource is designed for this purpose?

- A. Salesforce.org website
- B. AppExchange
- C. [Power of Us Hub Solution Exchange](#)
- D. Trailblazer Community User Group

Answer: C

Explanation:

The Power of Us Hub Solution Exchange is designed for nonprofit organizations using Salesforce to connect directly with other nonprofits that have similar business use cases. Here's how to utilize this resource:

Access the Power of Us Hub:

Navigate to the Power of Us Hub (<https://powerofus.force.com>).

Log in using your Salesforce credentials.

Explore the Solution Exchange:

Go to the "Solution Exchange" section within the Hub.

Browse through various solutions, discussions, and best practices shared by other nonprofits.

Connect with Similar Nonprofits:

Use the search and filter features to find nonprofits with similar use cases.

Participate in discussions, ask questions, and share your experiences.

Utilize Shared Resources:

Access shared resources, templates, and configurations that have been successful for other organizations.

Apply relevant solutions and best practices to your own organization's use case.

The Power of Us Hub Solution Exchange is a valuable resource for collaboration and learning from the experiences of other nonprofits using Salesforce.

"Power of Us Hub Overview" from Salesforce.org: Power of Us Hub

"Using the Solution Exchange" from Salesforce Help: Solution Exchange

NEW QUESTION # 226

A nonprofit wants to implement an external email platform that integrates with Salesforce. The integration will record every email sent to a subscriber, as well as which recipients open the email, click a link, or unsubscribe.

Which two storage considerations should the consultant take into account before recommending an email platform?

Choose 2 answers

- A. Campaign Member records use less storage space than custom object records.
- B. Email subscribers' activities can be retained for a certain length of time.
- C. Subscribers must be synced as Leads and Campaign Members In NPSP.
- D. Unsubscribed Leads should be deleted from Salesforce immediately.

Answer: A,B

Explanation:

When integrating an external email platform with Salesforce, it's important to consider storage implications and retention policies.

Here are the steps to take into account these considerations:

Evaluate Storage Requirements:

Campaign Member records are used to track email interactions within Salesforce. These records typically consume less storage compared to creating a custom object for the same purpose.

Custom objects can lead to higher storage usage, especially if tracking detailed interaction data.

Retention Policies:

Understand the email platform's data retention policies. Some platforms allow you to specify how long subscriber activity data (such as opens, clicks, and unsubscribes) should be retained.

Configure the retention settings to align with your organization's data retention policies and compliance requirements.

Integration Setup:

Set up the integration to ensure that Campaign Members are created or updated with each email interaction.

Use the external email platform's API to push data into Salesforce, ensuring that Campaign Members are updated in real-time or through scheduled syncs.

Monitor and Optimize:

Regularly monitor storage usage in Salesforce and optimize data retention settings to balance between having sufficient historical data and managing storage costs.

Salesforce Storage Usage Best Practices: Detailed best practices for managing storage in Salesforce. Salesforce Help.

Email Platform Integration Guides: Specific guides for integrating popular email platforms with Salesforce (e.g., Mailchimp, Pardot).

NEW QUESTION # 227

A nonprofit has asked a consultant to configure Lightning Record Pages to optimize the user interface.

Which two resources should the consultant use to ensure the nonprofit staff are up to date on the latest Salesforce platform features and best practices?

Choose 2 answers

- A. Trailhead
- B. Salesforce Known Issues
- C. Power of Us Hub
- D. Salesforce Help

Answer: A,C

Explanation:

To keep nonprofit staff up to date on the latest Salesforce platform features and best practices, the following resources are recommended:

Trailhead:

Trailhead is Salesforce's free, interactive learning platform. It offers modules, projects, and trails that cover new features, best practices, and hands-on activities to help users learn and apply Salesforce skills.

Regularly check Trailhead for new content related to Salesforce updates and best practices.

Power of Us Hub:

The Power of Us Hub is an online community specifically for Salesforce.org users, including nonprofits. It provides a wealth of resources, discussions, and updates about Nonprofit Cloud and related Salesforce features.

Join the Power of Us Hub to stay informed about new features, best practices, and upcoming releases.

Trailhead: trailhead.salesforce.com

Power of Us Hub: powerofus.force.com

NEW QUESTION # 228

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