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Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q96-Q101):

NEW QUESTION # 96

The CRM Analytics consultant at Cloud Kicks is asked to make sure the data on the CRM Analytics dashboard be as real-time as possible.

It was agreed to set the sync refresh time to 5 minutes for one of the local connections. The org has a CRM Analytics Plus license but users are noticing that the earliest available time is 1 hour. The minutes option is not visible to the user.

What is causing the issue?

- A. Setting up the schedule to 5 minutes feature is not available in sandbox orgs.
- **B. The earliest available time is 1 hour for CRM Analytics Plus license.**
- C. The consultant does not have the Edit CRM Analytics Dataflows permission assigned.

Answer: B

Explanation:

In the scenario where Cloud Kicks wants to set the sync refresh time to 5 minutes but finds that the minimum available time is 1 hour, the limitation is due to the licensing and feature availability in CRM Analytics Plus.

Here's the detailed explanation:

* License Restrictions: The CRM Analytics Plus license typically sets the minimum refresh interval at 1 hour. This is a built-in restriction that reflects the platform's capabilities and resource allocation norms.

* Platform Capabilities: While more frequent refreshes would be ideal for achieving near-real-time data synchronization, such capabilities might require additional customization or advanced setup, potentially involving higher tiers of service or additional Salesforce products.

* Operational Considerations: Frequent data refreshes, especially in shorter intervals like 5 minutes, can significantly impact system performance and resource utilization. Therefore, such options are generally restricted or managed tightly within Salesforce environments.

This understanding aligns with Salesforce's documentation and product specifications, which outline what features and capabilities are available under different licensing agreements.

NEW QUESTION # 97

Exhibit.

Universal Containers has a dashboard for sales managers to visualize the Year Over Year (YoY) growth of their customers. The formula used is:

$YoY = [(This\ Year - Last\ Year) / Last\ Year] \%$

Based on the graphic, when there is not an account in the Last Year column, the YoY Growth shows null results. The sales managers want to replace it with 100% value.

What is the correct function to use?

- A. substr()
- **B. coalesce()**
- C. replace()

Answer: B

NEW QUESTION # 98

Universal Containers intends to use a custom Salesforce big object in its org and visualize the data using CRM Analytics. As the number of rows to be synced is quite large, the CRM Analytics consultant is looking to set up an incremental sync with additional filters added as part of the data sync to improve performance.

What should the consultant keep in mind while implementing this?

- A. Custom big objects are NOT supported by CRM Analytics.
- **B. Incremental data syne Is NOT supported for big objects.**
- C. Only SOSL queries can be used as data syne filters.

Answer: B

NEW QUESTION # 99

A CRM Analytics consultant is asked to help a company report on its sales activity. The company wants to train some users to

create dashboards. The company also wants one other specific team to be able to use the dashboards. What should the consultant do to address these requirements?

- A. Clone the existing permission set with different system permissions.
- B. Use a permission set license with two different levels of access.
- **C. configure a permission set license assignment with two different levels of access.**

Answer: C

Explanation:

To meet the requirement of training some users to create dashboards while giving another team access to use (but not modify) those dashboards, the best approach is to configure a permission set license assignment with two different levels of access. You can assign specific permissions for dashboard creation to one group of users and viewing permissions to the other. This ensures the appropriate level of access based on the role without the need for duplicating permission sets or licenses unnecessarily.

NEW QUESTION # 100

A team of CRM Analytics developers has been working on an existing recipe to add new derived fields. The edited version has been failing ever since, and management is requesting that the dashboard show refreshed data while they work on the edits. How can the developers add new fields while keeping the dataset refreshed?

- A. Refresh the dataset after working hours to avoid the edited version from failing.
- B. A recipe for the new fields and when that is successful, add it to the existing recipe as a join node.
- **C. Clone the existing recipe to add fields and roll back the original recipe to the last working version.**

Answer: C

Explanation:

When faced with the need to continue refreshing data while developing new features in a recipe, the best practice is:

* Clone the Existing Recipe: By cloning the recipe, developers can experiment with adding new fields and transformations without affecting the production data flow. This allows for testing and development in a sandbox-like environment.
* Roll Back to a Stable Version: Rolling back the original recipe to the last stable version ensures that the production dashboards continue to receive refreshed data, maintaining business operations without disruption.

This approach not only ensures data continuity but also provides a safe environment to address any issues that may arise from new developments.

NEW QUESTION # 101

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