

高質量的CRT-251學習資料，最有效的學習資料幫助妳快速通過CRT-251考試



BONUS!!! 免費下載VCESoft CRT-251考試題庫的完整版: <https://drive.google.com/open?id=1c6mQil3TcV185EFjtLwnWiBh53yUFcyT>

擁有 Salesforce 認證可以證明考生能夠勝任這個職位。往往能力強的考生嘆息道：“如果可以擁有本證書，這個職位鐵定是我的。”那為什麼不儘早讓考試順利過關了。越早擁有 Salesforce 認證，可以比別人多一份選擇理想工作的。但是如何能順利過關完成Salesforce 認證成了技術人員最頭疼的問題。如果你需要幫助，VCESoft 能幫助每個IT人士，因為它的 CRT-251 測試題庫和 CRT-251 學習指南可以幫助你通過真正的考試。

Salesforce Certified Sales Cloud Consultant 考試是一個高級水平的測試，測量從事銷售和市場營銷角色的專業人員的技能和知識。為了準備考試，候選人應該深入了解 Salesforce Sales Cloud 及其功能，以及具有與客戶合作和管理銷售團隊的經驗。獲得此認證可以成為希望在銷售和市場營銷領域發展職業生涯的專業人員的有價值的資產。

>> CRT-251學習資料 <<

Salesforce CRT-251學習資料：Salesforce Certified Sales Cloud Consultant 考試最新發布|更新的CRT-251熱門考古題

作為IT業界的頂級公司，Salesforce 通過其認證確定了產品專家的標準，可以說 Salesforce 在業界的聲望和 Salesforce 產品的市場佔有率提升了其認證工程師的含金量，一個 Salesforce 認證工程師獲取在優秀企業工作的機會比普通工

程師大60%—80%，平均薪水高出30%-50%。世界500強企業中，有超過2/3的企業選擇了Salesforce電子商務軟體產品作為其核心的運用。因此，獲得CRT-251 的證照，即使在強手林立的競爭環境中，你同樣能夠脫穎而出。

最新的 Salesforce Sales Cloud Consultant CRT-251 免費考試真題 (Q143-Q148):

問題 #143

Northern Trail Outfitters had issues with its last two Salesforce deployments, both of which caused system downtimes that exceeded planned estimates. The CIO asked a consultant to develop a Risk Register to identify and mitigate these types of issues with future deployments. The CIO asked the consultant to log the two previously known issues as a starting point for the register.

In which Risk category do these system downtime issues fall?

- A. Compliance Risk
- B. Operational Risk
- C. Technical Risk

答案： C

解題說明：

System downtimes during deployments are typically categorized under Technical Risk. This is because technical risks encompass issues related to the system's infrastructure, software bugs, and overall technical challenges that can disrupt system performance and availability. In this case, the system downtimes that occurred during the Salesforce deployments were due to technical problems, such as possible software malfunctions or integration issues, that led to unplanned outages. These types of risks are critical to identify and mitigate in future deployments to ensure system stability and availability.

問題 #144

Cloud Kicks needs to implement a group of Campaigns that are related to a specific marketing initiative to report on success. What should a consultant recommend to meet the requirement?

- A. Create a custom Campaign Group object.
- B. Use the existing Parent Campaign field.
- C. Use a Marketing dashboard from the AppExchange.
- D. Create a custom Campaign Purpose field.

答案： C

問題 #145

The marketing team is using a separate platform for managing prospects and wants to hand off qualified prospects to the sales team. How should the consultant meet this requirement?

- A. Recommend an integration with the marketing platform to Salesforce that generates tasks with lead information.
- B. Create Salesforce users for the marketing team so they can enter leads directly Into Salesforce.
- C. Create a report of Salesforce leads and compare it with marketing data on a regular basis.
- D. Recommend an integration with the marketing platform that creates leads in Salesforce,

答案： B

問題 #146

The marketing team is using a separate platform for managing prospects and wants to hand off qualified prospects to the sales team. How should the consultant meet this requirement?

- A. Create users for the marketing team so they can enter leads directly into Sales Cloud.
- B. Recommend an integration with the marketing platform that creates leads in Sales Cloud.
- C. Recommend an integration with the marketing platform to Sales Cloud that generates tasks with lead information.

答案： B

解題說明：

To facilitate the handoff of qualified prospects from the marketing platform to the sales team, integrating the marketing platform with Sales Cloud to create leads is the recommended approach. Here's why:

Streamlined Lead Handoff: By integrating the two platforms, qualified prospects can be automatically converted into leads in Sales Cloud. This ensures a seamless transition from marketing to sales without manual entry, reducing errors and improving efficiency.

Real-Time Data Transfer: Integration allows for real-time transfer of qualified leads, ensuring that the sales team receives up-to-date lead information as soon as prospects meet the criteria set by marketing.

Salesforce Best Practices: Salesforce recommends using integration tools to connect marketing platforms to Sales Cloud for an automated lead handoff. This approach helps maintain data accuracy and supports timely follow-ups by the sales team.

Reference:

In summary, recommending an integration with the marketing platform that creates leads in Sales Cloud (Option A) is the most efficient and scalable solution for transferring qualified prospects to the sales team.

問題 #147

Northern Trail Outfitters has organization-wide defaults set to private. Sales representatives own the accounts and want to collaborate with relevant people from other departments (E. g. marketing and finance).

Collaborating team members must be able to access and report on relevant data. Which two solutions should be recommended?

- A. Use account team to share records with relevant people
- B. Use Opportunity team to share records to relevant people
- C. Use Chatter to share records with relevant people
- D. Use manual sharing on account to share specific record.

答案：A,B

問題 #148

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多年以來，VCESoft一直致力於為廣大參加IT認證考試的考生們提供最優秀並且最值得信賴的參考資料。關於IT認證考試的出題，VCESoft有著豐富的經驗。而且，VCESoft已經幫助過無數的考生，並得到了大家的信賴和表揚。所以，不要懷疑VCESoft的CRT-251考古題的品質了。這絕對是一個可以保證你通過CRT-251考試的資料。VCESoft向你保證考不過就全額退款。有了這個保證，你完全沒有必要再猶豫到底要不要買這個考古題了。错过了它將是你很大的損失。

CRT-251熱門考古題: <https://www.vcesoft.com/CRT-251-pdf.html>

CRT-251熱門考古題 - Salesforce Certified Sales Cloud Consultant 的官方解釋是：CRT-251熱門考古題 - Salesforce Certified Sales Cloud Consultant 是一項全球認證，可驗證您執行核心安全功能和追求IT安全職業所需的基本技能，要想通過Salesforce CRT-251認證考試，選擇相應的訓練工具是非常有必要的，Salesforce CRT-251學習資料 所以，我們在做題中應該有意識的去提升自己的答題速度，Salesforce CRT-251學習資料 這個考古題是IT業界的精英們研究出來的，是一個難得的練習資料，所有購買VCESoft “CRT-251題庫”的客戶，都將獲得一年免費更新的售後服務，確保您有足夠的時間學習，為什麼不嘗試VCESoft CRT-251熱門考古題公司的PDF版本和軟件版本的在線題庫呢？

二是搜集到足夠的材料，煉製出紫羅丹書中記載著的那種靈藥，而出現懂的建築工作幾率最CRT-251高的地方，必然是在亡靈城市，Salesforce Certified Sales Cloud Consultant 的官方解釋是：Salesforce Certified Sales Cloud Consultant 是一項全球認證，可驗證您執行核心安全功能和追求IT安全職業所需的基本技能。

最實用的CRT-251認證考試的實用考古題匯總

要想通過Salesforce CRT-251認證考試，選擇相應的訓練工具是非常有必要的，所以，我們在做題中應該有意識的去提升自己的答題速度，這個考古題是IT業界的精英們研究出來的，是一個難得的練習資料，所有購買VCESoft “CRT-251題庫”的客戶，都將獲得一年免費更新的售後服務，確保您有足夠的時間學習。

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- 完成的CRT-251學習資料 & 保證Salesforce CRT-251考試成功 - 高質量的CRT-251熱門考古題 ☐ 免費下載“CRT-251”只需在 ➡ www.newdumpsdpdf.com ☐ ☐ ☐ 上搜索最新CRT-251考證
- 有效的CRT-251學習資料，高質量的學習資料幫助妳壹次性通過CRT-251考試 ☐ 來自網站 《

此外，這些VCESoft CRT-251考試題庫的部分內容現在是免費的：<https://drive.google.com/open?id=1c6mQil3TcV185EFjtLwnWiBh53yUFcyT>