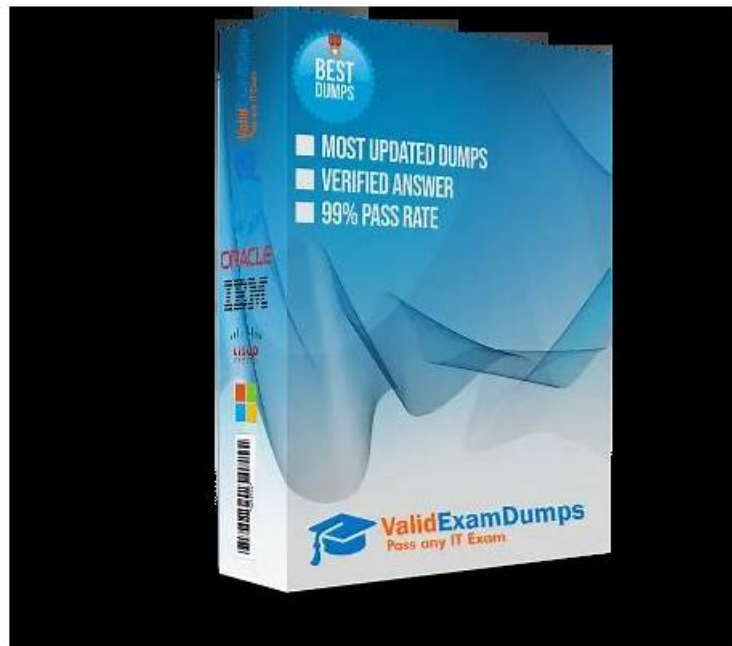


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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 3	Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q12-Q17):

NEW QUESTION # 12

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises? Note: There are 2 correct answers to this question.

- A. Product Optimization
- B. Financial Risk Reduction
- C. Risk Assessment
- D. Trend Analysis

Answer: C,D

Explanation:

Solution:

The two correct answers from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:

* B. Risk Assessment

SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.

* D. Trend Analysis

These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com.

Options A and C are not mentioned in this context on learning.sap.com.

NEW QUESTION # 13

Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Automates supplier selection
- B. Optimizes financial approaches
- C. Enhances production efficiency
- D. Implements automatic auditing and budgeting rules

Answer: D

Explanation:

Solution:

The correct answer based on learning.sap.com is:

* D. Implements automatic auditing and budgeting rules

The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.

The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

NEW QUESTION # 14

Which pillars are related to SAP Supply Chain processes from Design to Operate? Note: There are 2 correct Answers to this question.

- A. Sustainable Operation
- B. Deliver
- C. Make

- D. Synchronized Planning

Answer: B,C

Explanation:

Solution:

The correct answer choices from learning.sap.com for the pillars related to SAP Supply Chain processes from Design to Operate are:

- * A. Deliver
- * C. Make

NEW QUESTION # 15

Which approaches in SAP Business Suite enhance warehouse efficiency? Note: There are 2 correct answers to this question.

- A. Integrate closed-loop planning with AI automation
- B. Align forecast with production cost budgets
- C. Implementation of real-time insights
- D. Automation of supplier selection

Answer: A,C

Explanation:

Solution:

The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on learning.sap.com, are:

- * C. Implementation of real-time insights

The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.

- * D. Integrate closed-loop planning with AI automation

Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput learning.sap.com

NEW QUESTION # 16

What are the benefits of SAP Visual Inspection powered by AI? Note: There are 3 correct answers to this question.

- A. Extended inspection duration
- B. Increase production lead time
- C. Improve quality
- D. Increase sustainability
- E. Mitigate production risks

Answer: A

Explanation:

Solution:

The correct benefits of SAP Visual Inspection powered by AI-as listed on learning.sap.com-are:

- * Increase sustainability (C): It helps reduce waste and scrap through optimized detection and corrective actions.

- * Mitigate production risks (D): By catching defects early, it prevents production issues and downtime

- * Improve quality (E): Automating defect detection ensures higher product quality and consistency.

The other options-A (Increase production lead time) and B (Extended inspection duration)-are incorrect, as AI-based inspection aims to shorten lead times and streamline inspections, not prolong them.

NEW QUESTION # 17

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