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Generally speaking, you can achieve your basic goal within a week with our Energy and Utilities Cloud Accredited Professional AP-207 study guide. Besides, for new updates happened in this line, our experts continuously bring out new ideas in this Salesforce AP-207 Exam for you. The new supplemental updates will be sent to your mailbox if there is and be free.

In the present situation, you will find companies laying off their employees without any notice or prior information. They are just receiving an email and the next moment they have no access to the company network. So to avoid all this, you have to keep yourself updated with the new version of technologies and applications. You have to become one of Energy and Utilities Cloud Accredited Professional (AP-207) certification holders who survived the laying off situation and are still in a great position in their company. You cannot afford to lose it when you need your job the most.

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q10-Q15):

NEW QUESTION # 10

An energy company wants to accurately price quotes for new, small and medium businesses, which two scenarios would require integration to a third-party system?

- A. Credit ratings are actively used as a pricing input for small and medium business customers
- B. Some customers existed on a legacy billing system from previous contracts
- C. The potential customer began their journey using WhatsApp.
- D. Meter technical data is required from the Distributed System Operator (DSO) in order to confirm supply is possible

Answer: A,D

Explanation:

For accurately pricing quotes for new, small, and medium business customers, integration with third-party systems is necessary in scenarios where meter technical data is required from the Distributed System Operator (DSO) to confirm supply capability (B), and where credit ratings are used as a pricing input (D). Integrating with the DSO's systems ensures accurate supply feasibility

assessments, while integrating with credit rating agencies provides the necessary financial risk insights to inform pricing decisions effectively. Reference = Salesforce Energy and Utilities Cloud documentation on pricing and quoting emphasizes the need for accurate data, which may require integration with external systems for meter data and credit assessments. Information on integrating Salesforce with external systems for enhanced quoting accuracy can be found in Salesforce's integration and API documentation: <https://developer.salesforce.com/docs/atlas.en-us.api.meta/api/>

NEW QUESTION # 11

An energy company is implementing Energy and Utilities Cloud for its service center agents. Which two of the following business processes should be part of their test scenarios?
Choose 2 answers

- A. Create a multi-site quote.
- B. Manage changes to contract clauses.
- C. Set up a payment arrangement.
- D. Manage a customer moving out.

Answer: C,D

NEW QUESTION # 12

An energy company implemented Energy and Utilities Cloud and deployed the Utility Self-Serve Portal. The next phase of the implementation includes a requirement to show a consumption history graph on the Self-Serve Portal. What three things are needed to meet the requirement?

- A. Develop a new graph component to show the usage data, and connect it to the data source using integration procedures.
- B. Ask IT where the most suitable source of data that provides the required usage detail is. Assess the next steps based on the findings.
- C. Develop or configure integration between Energy and Utilities Cloud and the source system that contains the required data
- D. Use a standard graph component available in the Utility Self-Serve Portal Application as a starting point Then, modify the component and connect it to the right data source using integration procedures
- E. Develop or configure integration between Energy and Utilities Cloud and the energy company's customer information system to get the monthly usage information

Answer: C,D,E

Explanation:

To display a consumption history graph on the Self-Serve Portal for an energy company that has implemented Salesforce Energy and Utilities Cloud, the following steps are essential: B. Use a standard graph component available within the Utility Self-Serve Portal Application as a starting point. Then, modify this component as necessary and connect it to the appropriate data source using integration procedures. This approach leverages existing resources to efficiently meet the requirement. C. Develop or configure integration between Salesforce Energy and Utilities Cloud and the source system that contains the required data. This integration ensures that the graph component has access to accurate and up-to-date consumption data. D. Develop or configure integration between Salesforce Energy and Utilities Cloud and the energy company's customer information system to obtain monthly usage information. This specific integration provides the detailed consumption data needed for the graph.

These steps collectively enable the display of consumption history in a graphical format, enhancing the user experience on the Self-Serve Portal by providing valuable insights into energy usage. Reference = Salesforce documentation on Energy and Utilities Cloud and development guides for creating and integrating custom components within Salesforce communities offer insights into fulfilling such requirements: <https://developer.salesforce.com/docs>

NEW QUESTION # 13

An energy utility company is implementing the Customer Acquisition Management application. The application should support unauthenticated self-serve portal users.

What's the preferred method to configure the application security to meet the requirement?

- A. The Customer Acquisition Management application cannot support unauthenticated self serve portal users
- B. A consultant should assign an EnergyRuntimeSales sample permission set to the Guest User profile and an EnergyRuntimeSalesCustomerCommunityUser sample permission set to customer community users.
- C. A consultant should create new permission sets to grant appropriate access to all required objects.

- **D. A consultant should assign an EnergyRuntimeB2CSales sample permission set to the Guest User profile and an EnergyRuntimeB2CSalesCustomerCommunityUser sample permission set to customer community users.**

Answer: D

Explanation:

For the Customer Acquisition Management application to support unauthenticated self-serve portal users, the correct configuration of permission sets is crucial. The EnergyRuntimeB2CSales sample permission set designed for Guest User profiles enables unauthenticated users to interact with necessary parts of the application without compromising security or functionality. Additionally, the EnergyRuntimeB2CSalesCustomerCommunityUser permission set provides authenticated community users with appropriate access rights, ensuring a seamless user experience across both authenticated and unauthenticated scenarios.

Reference = The setup and configuration of these permission sets are discussed in the Salesforce Energy and Utilities Cloud security and user management documentation, ensuring applications like Customer Acquisition Management are accessible yet secure.

NEW QUESTION # 14

Two people own one home. They have different preferences for receiving notifications. One wants texts and emails, while the other prefers emails only. How and where can the energy company hold this information?

- A. Extend the Account, Contact, and Relationship objects with new fields for notification preferences.
- B. Create a custom object associated with the Account with notification preferences.
- C. Extend the Service Account object with new fields for notification preferences.
- **D. Use the existing notification preference fields in the Party object.**

Answer: D

NEW QUESTION # 15

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