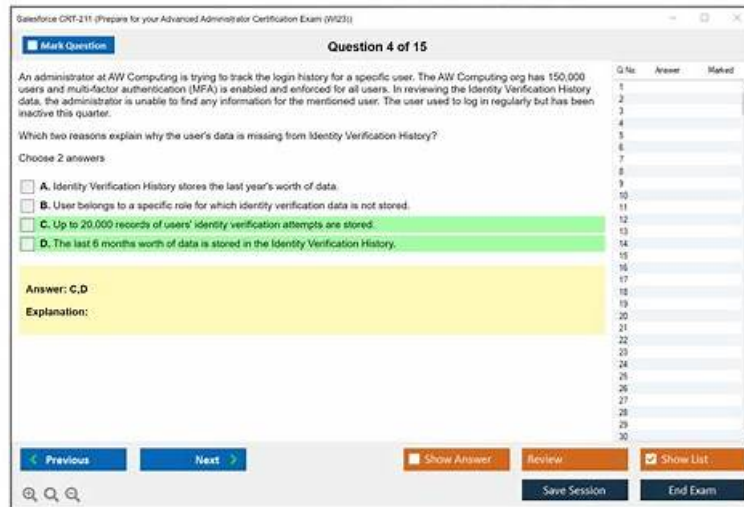# Quiz CRT-211 - Efficient Certification Preparation for Advanced Administrator Test Online

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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q165-Q170):

NEW QUESTION # 165
The administrator at Universal Containers wants to improve data quality by ensuring that all accounts have a Billing State/Province based upon the Billing Postal Code for that account. How can this be achieved? Choose 2 answers

- A. Use validation rule to do a VLOOKUP of the Billing Postal Code to a custom object that maps postal codes to states/provinces
- B. Use a workflow that populates Billing State/Province based on a custom object that maps postal codes to states/provinces
- C. Use a trigger that populates Billing State/Province based on a custom object that maps postal codes to states/provinces
- D. Use validation rule to do an HLOOKUP of the Billing Postal Code to a custom object that maps postal codes to states/provinces

Answer: A,B

NEW QUESTION # 166
Cloud Kicks has a policy of closed opportunities being uneditable. At times, adjustments have to be made on the Opportunity for accounting reasons. In order to keep the original Opportunity's integrity, a custom object to track adjustments has been created. The users need a Roll-Up Summary field to track the number of adjustments.
How should the administrator accomplish this?

- A. Create a Master-Detail Relationship field on adjustment
- B. Create a Master-Detail Relationship on opportunities.
- C. Create a Lookup Relationship field on adjustments.
- D. Create a Lookup Relationship on opportunities.

Answer: A

NEW QUESTION # 167
Which value rolls up for both customizable and collaborative forecasting?

- A. Opportunity amount
- B. Amount
- C. Quota
- D. Expected revenue

Answer: A

NEW QUESTION # 168
An administrator has been tasked with sending an email notification to all project team members when project status is changed to Allocated. Project teams contain users from different departments and different roles.
How should an administrator ensure the proper users will receive the email?

- A. Use sharing rules to automatically share with the individual users in the project team.
- B. Configure a queue for the project team and have members view the queue's list view.
- C. Create public groups for each project team and send the email alert to the project group.
- D. Move the project users to the same role and send the email alert to everyone in the role.

Answer: C

NEW QUESTION # 169
AW Computers has enabled the feature for Contact to multiple Accounts. A rep is trying to remove the primary Account from a Contact but Is unable to do so. The administrator has already updated the page layout to no longer require an Account.
What could be the issue?

- A. The Contact has Indirect relationships to other Accounts.
- B. The Account Contact relationship record needs to be deleted first In order to disassociate Contact from the Account.
- C. Private Contacts need to be enabled in Setup.
- D. A primary Account relationship Is required on a Contact regardless of the page layout settings.

Answer: D

Explanation:
When Contacts to Multiple Accounts is enabled, a contact must always be associated with a primary account, even if the account field is not required on the page layout. The primary account determines how the contact is shared and how roll-up summary fields calculate values from the contact records. To remove the primary account from a contact, the contact must be deleted or merged with another contact. Reference: https://help.salesforce.com/s/articleView?
id=sf.relating_contacts_to_multiple_accounts.htm&type=5

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