

# Salesforce Plat-Admn-301 Latest Exam Pdf - Interactive Plat-Admn-301 Course



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### Salesforce Plat-Admn-301 Exam Syllabus Topics:

| Topic | Details |
|-------|---------|
|-------|---------|

|         |   |
|---------|---|
| Topic 1 | <ul style="list-style-type: none"> <li>• <b>Objects and Applications:</b> This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.</li> </ul>  |
| Topic 2 | <ul style="list-style-type: none"> <li>• <b>Cloud Applications:</b> This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.</li> </ul>                                  |
| Topic 3 | <ul style="list-style-type: none"> <li>• <b>Security and Access:</b> This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.</li> </ul> |
| Topic 4 | <ul style="list-style-type: none"> <li>• <b>Auditing and Monitoring:</b> This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.</li> </ul>   |
| Topic 5 | <ul style="list-style-type: none"> <li>• <b>Data and Analytics Management:</b> This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.</li> </ul>                 |

## Salesforce Certified Platform Administrator II Sample Questions (Q43-Q48):

### NEW QUESTION # 43

Cloud Kicks maintains Inventory in a legacy application. Management wants the information to also be available to view and report on in Salesforce.

Which action should the administrator take to achieve this goal?

- **A. Create an external object that maps to the inventory application.**
- B. Build a Lightning component and use SFDX to connect to the inventory app.
- C. Import the data into a custom object when needed; delete after it is used.
- D. Upload an Excel spreadsheet with the data into the Files tab.

**Answer: A**

Explanation:

To make inventory data from a legacy application available in Salesforce, the administrator can create an external object that maps to the inventory application. An external object is similar to a custom object, except that it maps to data that's stored outside your Salesforce organization. External objects enable users to view and report on external data in Salesforce. References:

[https://help.salesforce.com/s/articleView?id=sf.external\\_object\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.external_object_overview.htm&type=5)

#### NEW QUESTION # 44

Cloud Kicks is a large company with many divisions. Some divisions have a higher turnover, so each division wants to be able to create and manage users only within their division. What should the administrator do to set this up?

- A. Customize and assign profiles for the division teams.
- B. Create a permission set group for the division leaders.
- C. Assign a flat territory role hierarchy for the divisions.
- **D. Set up delegated administrators for the division leaders.**

**Answer: D**

Explanation:

Delegated administration allows administrators to delegate certain user management tasks to other users without granting them full administrative privileges. Delegated administrators can create and manage users only within specified roles or public groups. This option will meet the requirement of allowing each division to create and manage users only within their division. References:

[https://help.salesforce.com/articleView?](https://help.salesforce.com/articleView?id=delegated_administration_overview.htm&type=5)

[id=delegated\\_administration\\_overview.htm&type=5](https://help.salesforce.com/articleView?id=delegated_administration_overview.htm&type=5)

#### NEW QUESTION # 45

Ursa Major Solar allows its scientists to log new stars as they find them, but on occasion, they log the same star by mistake. The administrator wants scientists to be notified when a record is deleted and by whom, and to maintain their own discovery information. What automation solution should be used to send the notification?

- **A. flow**
- B. Heroku
- C. Process Builder
- D. Workflow Action

**Answer: A**

Explanation:

Flows are tools that automate business processes by collecting data and performing actions in your org or an external system. Flows can be triggered by various events such as record creation, updates, or invocations from other processes or flows. Flows can also send email alerts as part of their actions. To send a notification when a record is deleted and by whom, and to maintain their own discovery information, an administrator can use a flow that runs when a record is deleted, queries the record owner's email address and discovery information from another object or variable, and sends an email alert with those details. References:

[https://help.salesforce.com/s/articleView?id=sf.flow\\_concepts.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_concepts.htm&type=5)

#### NEW QUESTION # 46

The VP of sales at AW Computing utilizes a Lead report grouped by Country and Lead Source to show where the leads are coming from. The number of leads varies greatly for each Country.

What should the administrator configure on the report to show the Lead Source effectiveness for each country?

- **A. PARENTGROUPVAL Function**
- B. Bucket fitters
- C. PREVGROUPVAL function
- D. The 'Show Unique Count'

**Answer: A**

Explanation:

The PARENTGROUPVAL function is a formula function that returns the value of a parent group in a report.

It can be used to compare values across different groupings and show relative performance. In this case, the administrator can use this function to show the lead source effectiveness for each country by calculating the percentage of leads from each lead source divided by the total number of leads for each country. References:

[https://help.salesforce.com/s/articleView?id=sf.reports\\_formulas\\_parentgroupval.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.reports_formulas_parentgroupval.htm&type=5)



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