

Flexible ADM-201 Testing Engine - Realistic Valid Salesforce Certified Administrator Test Questions Free PDF Quiz



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The ADM-201 exam covers various topics related to Salesforce administration, including user management, security and access, data management, workflow automation, and reporting. ADM-201 exam tests the understanding of the Salesforce interface and the ability to configure and customize it based on business requirements. ADM-201 exam also evaluates the knowledge of the Salesforce data model and the ability to manage and maintain data quality.

Salesforce ADM-201 (Salesforce Certified Administrator) Certification Exam is a globally recognized certification that demonstrates an individual's expertise in managing and configuring Salesforce. Salesforce Certified Administrator certification is ideal for individuals who want to pursue a career in Salesforce administration, and it validates their skills in configuring and managing Salesforce, implementing security and access, customizing and maintaining Salesforce, and managing data. The ADM-201 Certification Exam is designed for individuals who have hands-on experience with Salesforce and can demonstrate their expertise in the platform.

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Salesforce Certified Administrator Sample Questions (Q141-Q146):

NEW QUESTION # 141

How can an administrator capture custom lead data on the converted contact when converting a lead?

- A. Map custom lead fields to standard contact fields.
- B. Use the data loader to move the custom lead data.
- C. Use the lead conversion wizard to select the fields.
- D. Map custom lead fields to custom contact fields.

Answer: D

NEW QUESTION # 142

When are data Validation Rules enforced?

- A. Upon saving a record
- B. Upon opening the record
- C. Upon closing the record
- D. Upon editing a field

Answer: A

NEW QUESTION # 143

How many Custom Summary Formulas can you have per report?

- A. 0
- B. 1
- C. 2
- D. 3
- E. 4
- F. 5

Answer: C

NEW QUESTION # 144

Which three aspects of standard fields should an administrator customize?

Choose 3 answers

- A. Help Text
- B. Decimal Places
- C. Field name
- D. Picklist Values
- E. Field history tracking

Answer: A,D,E

NEW QUESTION # 145

Define the Matrix Report.

- A. Summarizes data in a grid against horizontal and vertical criteria. Matrix reports provide totals for both rows and columns. Matrix reports may also be used to support dashboard components.

Answer: A

NEW QUESTION # 146

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