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Salesforce Communications Cloud Accredited Professional Sample Questions (Q50-Q55):

NEW QUESTION # 50
A telecom service provider offers internet, mobile and TV services that can be sold as bundled and independently. Fulfillment consultant designer is designing the orchestration order that contains any combination to consistently improve the customer satisfaction, the consultant need to design a solution that makes the service available to consumers for consumption and support changes for completely fulfilled offers even when other are still being same. what is the recommendation approach for an assets management strategy in this case?

- A. Module the offer as a triple play bundle, Use standard assetization in orchestration to assetize the offer that have been ordered
- B. Module the offer as a triple play bundle, Use staged assetization in orchestration to assetize the offer that have been ordered
- C. Module each offer as top offer, Use the standard assetization in orchestration to assetize the offer that have been ordered
- D. Module the offer as a top level offers, Use staged assetization in orchestration to assetize the offer that have been ordered

Answer: D

NEW QUESTION # 51
United Telecom has initiated high speed offerings on communication cloud after upgrading its network. Which out of the box MACD process should UT consider when upgrade existing assets to high speed offers for interested customer.

- A. Apply Promotion
- B. Modify Order
- C. Change of Plan
- D. Disconnect and New order

Answer: C

NEW QUESTION # 52
Acme technology is an internet service provider that has 20 distinct download and 10 upload speeds, unique billing code must be sent to billing system during fulfillment.
Which two actions should a consultant recommend for modeling the technical product catalog and decomposition relationship?

- A. Create Multiple CFS specification where the billing code attribute is defined. Use attribute based decomposition relationship to map the various upload/download speeds to the billing code attribute
- B. Create a single CFS specifications and map the upload and download speeds. Retrieve the fulfillment details from the calculation matrix market using the integration procedure invoked by an auto task
- C. Create a single CFS specifications and map the upload and download speeds. Retrieve the fulfillment details from the calculation matrix using a custom auto task
- D. Create a technical product catalog which maps 1:1 to the billing model. Use the out of the box tool to create product and generate billing code. Use unconditional decomposition relationships to select the correct technical product

Answer: A,C

NEW QUESTION # 53
Universal containers (UC) sells bundle of the TV service and VOIP line to its customer UC requires a modem to be one of the technical products as part of the bundle decomposition. UC also requires that when a customer orders as additional VOIP line in the future, it reuses the same modem technical product that was decomposed as part of initial bundle order.

- A. Create a 1:1 decomposition relationship between TV and VOIP to modem and set the scope to order item on Modem Technical Product
- B. Create an M:1 decomposition relationship between TV to Modem and VOIP to Modem and set scope to account on modem technical product

- C. Create an M:1 decomposition relationship between TV to Modem and delete the decomposition relationships after the initial bundle order.
- D. Create a 1:1 decomposition relationship between TV to Modem and VOIP to Modem and decompose conditionally based on whether the modem Is already present in the Technical Inventory

Answer: B

NEW QUESTION # 54
Universal containers is a communication service provider using communication cloud. A member of UC's legacy- system IT team has provided a consultant with an extract of all the existing products from the legacy system and asked the consultant to migrate the data to communication cloud which two question should the consultant ask in this scenario to clarify the data migration strategy?

- A. Which of the provided products are still actively sold?
- B. Which of the products are inactive?
- C. Are there customer specific offerings?
- D. Can we rationalize products to a smaller number?

Answer: C

NEW QUESTION # 55
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