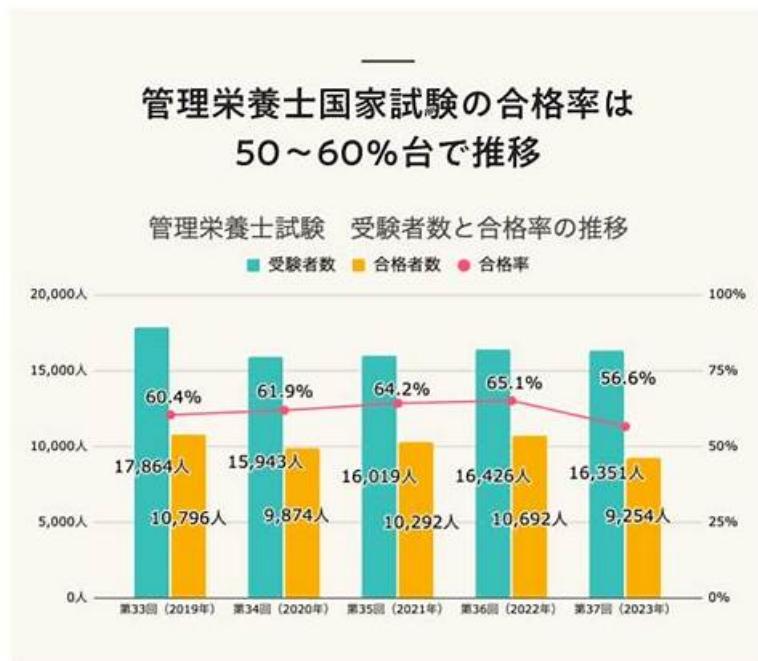


# 試験の準備方法-100%合格率のBAPv5リンクグローバル試験-実用的なBAPv5日本語独学書籍



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>> BAPv5リンクグローバル <<

## 試験の準備方法-高品質なBAPv5リンクグローバル試験-素晴らしいBAPv5日本語独学書籍

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## BCS Practitioner Certificate in Business Analysis Practice v5.0 認定 BAPv5 試験問題 (Q70-Q75):

### 質問 # 70

You have been discussing Paurs recent project with him. He explained that he had needed to spend considerable time interviewing stakeholders and was now behind plan. You asked him why he didn't use a workshop to avoid delays.

Which of the following MIGHT Paul reply? Select the THREE that apply

- A. Consensus from stakeholders needed to be established
- B. The challenge of organising key stakeholder diaries
- C. One stakeholder has a dominant personality
- D. A neutral venue was available for stakeholder discussions
- E. The stakeholders were located in different time zones

正解: B、D、E

解説:

A workshop is a technique for conducting group discussions and activities with stakeholders to elicit, analyse, validate and prioritise their views and needs. It helps to facilitate effective communication and collaboration among stakeholders and resolve conflicts or issues. Therefore, options B, D and E are correct answers, as they are possible reasons why Paul did not use a workshop to avoid delays. They describe different challenges or constraints that may prevent or limit the use of a workshop technique. Option B describes a challenge related to the geographical location of stakeholders. If the stakeholders are located in different time zones, it may be difficult or impractical to arrange a workshop that suits their availability and preferences. Option D describes a challenge related to the availability of stakeholders. If the key stakeholders have busy or conflicting schedules, it may be hard or impossible to organise a workshop that involves all of them at the same time. Option E describes a constraint related to the venue of the workshop. If a neutral venue is available for stakeholder discussions, it may be preferable or necessary to use it instead of a workshop, as it may reduce bias or influence from any stakeholder group. Option A is not a correct answer, as it is not a reason why Paul did not use a workshop to avoid delays. It describes an issue that may arise during a workshop, but not prevent or limit its use. If one stakeholder has a dominant personality, it may affect the dynamics and outcomes of the workshop, but it can be managed by using appropriate facilitation skills and techniques. Option C is not a correct answer, as it is not a reason why Paul did not use a workshop to avoid delays. It describes an objective that may be achieved by using a workshop, but not prevent or limit its use. If consensus from stakeholders needs to be established, it may be beneficial or essential to use a workshop, as it can help to reach a common understanding and agreement among stakeholders.

#### 質問 # 71

IT services has commissioned a new desktop PC replacement project that has been funded and running for three months, with a fully-engaged sponsor and programme manager appointed. The head of IT services has not been involved beyond the initial project start-up interviews and has not attended any of the project meetings. What position on the power interest and does the head of IT services currently occupy?

- A. High power or influence but low interest
- B. High power or influence and high interest
- C. Low power and influence but high interest
- D. Some power and influence and some interest

正解: A

解説:

Explanation

A power/interest grid is a tool for analysing stakeholders based on their level of power or influence and their level of interest or involvement in the organisation or project. The grid has four quadrants: high power, high interest; high power, low interest; low power, high interest; and low power, low interest. The position of a stakeholder on the grid can help to determine the appropriate strategy for engaging and communicating with them. Therefore, option A is the correct answer, as the head of IT services currently occupies the high power, low interest quadrant. This means that he has the authority or ability to affect the outcome of the project, but he does not show much concern or involvement in it. Option B is not correct, as some power and influence and some interest would place the head of IT services in the middle of the grid, which is not a distinct quadrant.

Option C is not correct, as high power or influence and high interest would place the head of IT services in the top right quadrant, which is not consistent with his lack of involvement. Option D is not correct, as low power and influence but high interest would place the head of IT services in the bottom right quadrant, which is not consistent with his authority.

References: BCS Practitioner Certificate in BAP Specimen, page 19.

#### 質問 # 72

Halliday Holdings is embarking on a programme to improve its customer experience. On joining the programme, Natasha wants to gain an understanding of how its current brand is perceived. Which would be the BEST source of information for Natasha?

- A. Independent industry websites
- B. The company's organisational structure
- C. The company's complaints procedures
- D. The company website

正解: A

解説:

Explanation

A brand is a name, term, design, symbol or any other feature that identifies one seller's good or service as distinct from those of other sellers. A brand perception is how customers and potential customers view a brand based on their experiences, associations and impressions. Therefore, option A is the best choice, as independent industry websites are likely to provide unbiased and reliable information on how customers perceive different brands in the market. They may also include customer reviews, ratings and feedback that can help measure customer satisfaction and loyalty. Option B is not a good choice, as the company website is likely to provide biased and selective information on its own brand that may not reflect how customers actually perceive it. It may also omit negative aspects or criticisms that could affect its image or reputation.

Option C is not a good choice, as the company's organisational structure is not relevant to its brand perception.

It may show how the company is organised internally, but it does not indicate how customers view its products or services externally. Option D is not a good choice, as the company's complaints procedures are not sufficient to measure its brand perception. They may show how the company handles customer issues or problems, but they do not capture how customers feel about its overall quality or value.

References: BCS Practitioner Certificate in BAP Specimen, page 22.

#### 質問 # 73

TeamClothing sells clothes through its shops based around the country. If a customer in a shop cannot find the item they wish to buy, a sales assistant can order it for them online and when it arrives, the customer can then collect the item from the shop. Customers may also order directly from TeamClothing's website. Orders from the website are usually delivered to the customer's home address. Online customers also automatically receive a monthly catalogue from the firm, which lists current offers. Three events are of particular interest:

Shop sales assistants ordering items for a customer online. Customers ordering through the website. Sending a monthly catalogue to website customers. How would these events be classified?

- A. External = 1; Time-based = 1; Internal = 1.
- B. Internal = 2; Time-based = 1.
- C. External = 2, Time-based = 1
- D. External = 3

正解: C

解説:

Explanation

An event is something that happens or occurs within or outside an organisation or project that triggers or affects an activity or process. Events can be classified into three types: external, internal and time-based.

Therefore, option B is the correct answer, as it correctly classifies the events of interest in this scenario according to their types.

External events are events that originate from outside the organisation or project and are beyond its control or influence. An example of an external event in this scenario is customers ordering through the website, as it originates from outside TeamClothing and is beyond its control or influence. There are two external events in this scenario. Internal events are events that originate from within the organisation or project and are under its control or influence. An example of an internal event in this scenario is shop sales assistants ordering items for a customer online, as it originates from within TeamClothing and is under its control or influence. There are no internal events in this scenario. Time-based events are events that occur at regular intervals or on specific dates or times. An example of a time-based event in this scenario is sending a monthly catalogue to website customers, as it occurs at regular intervals (every month). There is one time-based event in this scenario.

References: BCS Practitioner Certificate in BAP Specimen, page 46.

#### 質問 # 74

John has been working on a business case for opening up the overseas market to new products. He has been asked to document the risks. What SHOULD he do to ensure they are appropriately recorded? Select the TWO that apply

- A. Document the source of each risk

- B. Impact assessment of each countermeasure identified
- C. Create a RAID log
- D. Provide justification or each countermeasure identified
- E. Identify an owner for each risk

正解: A、E

解説:

A risk is an uncertain event or condition that, if it occurs, has a positive or negative effect on one or more project objectives. To ensure that risks are appropriately recorded, they should be documented in a consistent and structured way, such as using a RAID log (Risks, Assumptions, Issues and Dependencies). A RAID log should include information such as the risk description, impact, probability, source, owner, mitigation actions, status and date. Therefore, options B and C are essential for recording risks, as they help to identify where the risk originates from and who is responsible for managing it. Option A is not relevant to recording risks, as it is the name of the tool used to document them. Option D and E are not relevant to recording risks, as they relate to the countermeasures or actions taken to address them, not the risks themselves.

## 質問 #75

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**BAPv5日本語独学書籍:** <https://www.certshiken.com/BAPv5-shiken.html>

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- 試験の準備方法-完璧なBAPv5リンクグローバル試験-素敵なBAPv5日本語独学書籍 ◉ 時間限定無料で使える➡ BAPv5 □の試験問題は ➡ [www.goshiken.com](http://www.goshiken.com) □サイトで検索BAPv5対応問題集
- BCSのBAPv5の試験問題集 □ 「 [www.shikenpass.com](http://www.shikenpass.com) 」の無料ダウンロード □ BAPv5 □ページが開きます BAPv5ウェブトレーニング
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BAPv5復習教材

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