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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q27-Q32):

NEW QUESTION # 27

An existing Salesforce customer has built a data model with many custom objects for their call center operations.

How can the customer use OmniStudio to improve the agent experience?

- A. Certain agents can use Energy and Utilities Cloud OmniStudio and Data Model, while other agents do not.
- B. OmniStudio can be used with custom objects but will need to be migrated to the Energy and Utilities Cloud data model.
- C. The Energy and Utilities Cloud data model is required for OmniStudio.
- D. **OmniStudio can be used without leveraging the Energy and Utilities Cloud data model.**

Answer: D

NEW QUESTION # 28

Which Energy and Utilities Cloud component includes asset-based ordering, multi-site orders, bundle pricing, usage pricing, attribute pricing, and contextual price adjustment rules?

- A. Digital Commerce
- B. **Industries CPQ**
- C. Order Management
- D. Contract Lifecycle Management

Answer: B

NEW QUESTION # 29

Which four objects does the EnergyRuntimeServiceSFS sample permission set give View All and Modify All permissions to a user?

- A. Work Order. Work Order Line Item. Work Procedure. Work Plan
- B. **Work Order. Work Order Line Item. Service Appointment. Work Type**
- C. Work Order. Work Type. Service Appointment. Service Territory
- D. Work Order. Work Order Line Item. Service Territory. Work Type

Answer: B

Explanation:

The EnergyRuntimeServiceSFS sample permission set within Salesforce Energy and Utilities Cloud grants "View All" and "Modify All" permissions to a user for the following objects: A. Work Order, Work Order Line Item, Service Appointment, Work Type. These permissions ensure that users assigned to this permission set have comprehensive access to manage and update records related to service fulfillment, including detailing the work to be done (Work Order and Work Order Line Item), scheduling and managing appointments for service execution (Service Appointment), and defining the nature of the work (Work Type). This level of access is critical for roles that are involved in the planning, scheduling, and execution of service orders within the utility sector. Reference = Salesforce documentation on service and field service management, including the configuration of permission sets for service operations, provides insights into the setup and customization of access controls for managing work orders and service appointments: https://help.salesforce.com/articleView?id=fs_perm_sets.htm&type=5

NEW QUESTION # 30

An implementation team has requested an org containing the Energy and Utilities Cloud Large Account Sales Management application. After working with the app, they determine that they need the functionality of the homepage for agents and team leaders. How does the team get the required components into their development environment?

- A. The team should take a look at the application code, and then go and re-type the code into their development environment.

- B. The team needs to copy and paste the required components from their trial environment into their development environment.
- **C. The team should follow the documentation and migrate the required components into the* development environment.**
- D. The team should request the Energy and Utilities Cloud engineering team to deploy the necessary components into the project development environment.

Answer: C

Explanation:

When the implementation team requires specific components from the Energy and Utilities Cloud Large Account Sales Management application in their development environment, the recommended approach is to follow the Salesforce documentation on migrating components. This process involves identifying the necessary components and utilizing Salesforce's deployment tools (such as change sets or the Salesforce CLI) to move them from one environment to another. This method ensures a controlled and systematic approach to customization and development, aligning with Salesforce's best practices for environment management and application development. Reference = Salesforce documentation provides extensive guides on environment management and the migration of components between environments. This includes using deployment tools and following best practices to ensure seamless and efficient development processes: https://developer.salesforce.com/docs/atlas.en-us.dev_lifecycle.meta/dev_lifecycle/

NEW QUESTION # 31

Which two considerations are important for defining the pattern for commodity multi-site external pricing integration for the purposes of quoting? Choose 2 answers

- **A. Consider if the pricing engine operates synchronously or asynchronously.**
- B. Consider which stack the pricing and forecasting engine runs on (such as AWS, Heroku, or OPC).
- C. Consider how the pricing engine notifies you when the custom pricing and forecasting is complete.
- **D. Consider the algorithms used by the pricing and forecasting system to calculate the price.**

Answer: A,D

NEW QUESTION # 32

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