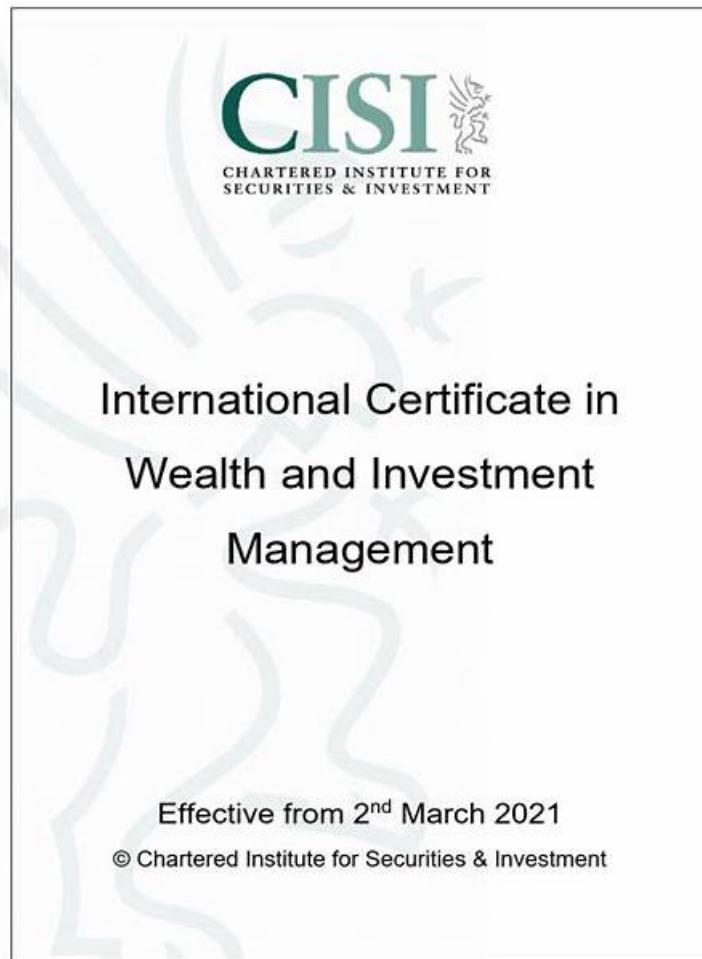


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CISI International Certificate in Wealth & Investment Management Sample Questions (Q142-Q147):

NEW QUESTION # 142

If two sets of data have a correlation coefficient of 1.0, they possess:

- A. No correlation
- B. Perfect negative correlation
- **C. Perfect positive correlation**
- D. Weak correlation

Answer: C

Explanation:

* Correlation Coefficient of 1.0:

* A correlation coefficient measures the strength and direction of the relationship between two datasets.

* A value of 1.0 indicates a perfect positive correlation, meaning the two sets of data move in the same direction proportionally.

* Elimination of Other Options:

* A: A value of 0 indicates no correlation.

* B: Weak correlation would be closer to 0.

* C: Perfect negative correlation has a value of -1.

References:

* ICWIM Module 3: Concepts of statistical measures, including correlation.

NEW QUESTION # 143

An investor would regard a company's Interest Cover ratio as significant because it provides:

- A. A summary of how much liquid cash an organisation has for funding dividend payments
- **B. An indication of the extent to which the company can service its debts**
- C. An indication of what interest rate the company is paying
- D. A breakdown of how much debt a company has in relation to equity

Answer: B

Explanation:

Interest Cover Ratio measures how easily a company can meet interest payments on its debt.

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$$\text{Interest Cover Ratio} = \frac{\text{EBIT}}{\text{Interest Expense}}$$

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* Why is Option A Correct?

* A higher ratio means a company comfortably covers interest costs.

* A low ratio signals higher financial risk and potential default risk.

* Why Not Other Options?

* B (Interest rate paid) # The ratio assesses coverage, not cost of debt.

* C (Debt vs equity breakdown) # This is measured by the debt-to-equity ratio.

* D (Cash for dividends) # Interest cover assesses debt serviceability, not dividend affordability

Reference: CFA Institute (Financial Ratios), CISI Wealth & Investment Management.

NEW QUESTION # 144

In what circumstances would a central bank use its foreign reserves in the currency markets?

- A. When influencing the short-term interest rate

- B. To control the money supply
- C. To lower the rate of inflation
- D. To influence the nation's currency

Answer: D

Explanation:

- * Central Bank Actions with Foreign Reserves
- * Central banks use foreign reserves to intervene in currency markets to stabilize or influence their nation's currency exchange rate.
- * This can involve buying or selling foreign currencies.
- * Why the Answer is C
- * Currency interventions aim to manage exchange rate volatility, maintain competitiveness, or stabilize the currency during economic shocks.
- * Why Other Options are Incorrect
- * A. Inflation: Not directly controlled through currency market interventions.
- * B. Money supply: Managed through monetary policy tools like open market operations.
- * D. Short-term interest rates: Controlled through domestic monetary policy, not foreign reserves.
- * ICWIM Study Guide, Chapter on Monetary Policy: Explains the use of foreign reserves for currency stabilization.
- * Central Banking Principles: Discusses currency interventions.

References Thus, the correct answer is C. To influence the nation's currency.

NEW QUESTION # 145

A manufacturing company has increased its level of output to the point where marginal costs start to exceed average total costs. What does this indicate?

- A. Productive capacity is constrained
- B. Fixed costs are likely to fall
- C. Variable costs are now negligible
- D. The market has become saturated

Answer: A

Explanation:

Marginal cost (MC) is the cost of producing one additional unit of output. When MC exceeds average total cost (ATC), the firm has reached capacity constraints and is experiencing diminishing returns.

- * Why is Option D Correct?
- * As production increases, bottlenecks occur due to limitations in machinery, labor, or materials.
- * This leads to higher variable costs per unit, making further expansion inefficient.
- * Why Not Other Options?
- * A (Fixed costs fall) # Fixed costs remain constant, only spread over more units.
- * B (Market saturation) # Rising costs do not indicate market conditions.
- * C (Variable costs negligible) # Variable costs increase, not decrease.

Reference: Microeconomics - Cost Structures, CISI Wealth & Investment Management.

NEW QUESTION # 146

If someone in a fiduciary position has personal or professional interests that compete with their duty to act in the client's best interest, this is called:

- A. A conflict of interest
- B. A regulatory breach
- C. Discretionary management
- D. Full disclosure

Answer: A

Explanation:

- * Conflict of Interest Definition:
- * A fiduciary position requires prioritizing the client's best interest. When personal or professional interests compete with this duty, it constitutes a conflict of interest.

- * Such conflicts can undermine the trust and integrity of the fiduciary relationship.
- * Elimination of Other Options:
 - * A: Discretionary management is unrelated to fiduciary conflicts.
 - * B: A regulatory breach may occur if the conflict is not disclosed but is not inherently the conflict itself.
 - * C: Full disclosure is a way to manage conflicts, not the conflict itself.

References:

- * ICWIM Module 5: Coverage of fiduciary responsibilities and managing conflicts of interest.

NEW QUESTION # 147

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