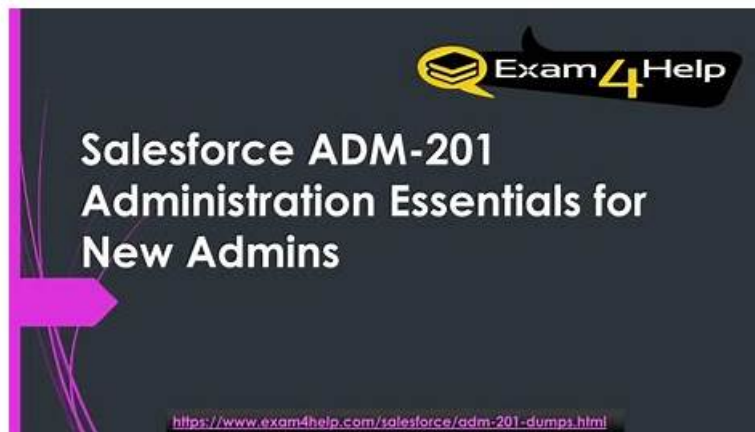


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Salesforce Certified Administrator Sample Questions (Q18-Q23):

NEW QUESTION # 18

Cloud Kicks has created a screen flow for their sales team to use when they add new leads. The screen flow collect name, email and shoe preference.

which two things should the administrator do to display the screen flow?

Choose 2 answers

- A. use a flow element and add the screen flow to the record page.
- B. install an app from the AppExchange
- C. Add the flow in the utility bar of the console
- D. Create a tab and add the screen flow to the page.

Answer: A,D

NEW QUESTION # 19

When importing Lead records you must use _____ Currency

- A. An active
- B. An inactive
- C. An active or inactive

Answer: A

NEW QUESTION # 20

Which of the following does Salesforce CRM provide for restricting login access to the application? Choose 3 answers

- A. Organization-wide login hour restrictions
- B. Organization-wide IP restrictions
- C. Profile-based login hour restrictions
- D. Profile-based IP restrictions

Answer: B,C,D

Explanation:

Section: Volume B

NEW QUESTION # 21

Report are available on the following tabs

- A. Account tab
- B. Contacts Tab
- C. Report Tab
- D. Home tab
- E. Opp Tab

Answer: C

NEW QUESTION # 22

The Cloud kicks sales manager wants to boost productivity by providing insights at the start of each day.

Which three sales-specific standard Lightning components should administrator add to the homepage to meet this requirement?

Choose 3 Answers.

- A. Key Deals
- B. Assistant
- C. Activities
- D. Performance chart.
- E. Path

Answer: A,B,C

Explanation:

Explanation

To boost productivity by providing insights at the start of each day, the administrator should add three sales-specific standard Lightning components to the homepage:

Activities, which shows tasks and events related to records that matter most to users Assistant, which provides personalized suggestions and reminders for key updates and actions Key Deals, which highlights important opportunities that need attention or are close to closing Path and Performance Chart are not standard Lightning components, but custom components that can be added to specific objects or pages. References:

https://help.salesforce.com/s/articleView?id=sf.home_components.htm&type=5

NEW QUESTION # 23

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