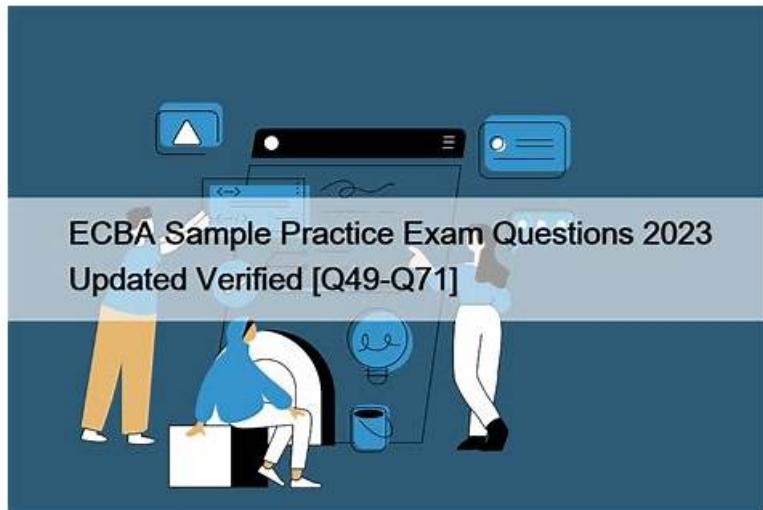


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The ECBA certification exam is a valuable tool for individuals who are new to the field of business analysis and looking to establish themselves as professionals. It provides a thorough understanding of the foundational knowledge and skills necessary for success in the industry and can open up new career opportunities. The IIBA is a respected organization in the field, and the ECBA Certification is a well-regarded credential that can help individuals stand out in a competitive job market.

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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q104-Q109):

NEW QUESTION # 104

Which techniques should be applied to prioritize requirements?

- A. Document Analysis and Vendor Assessment
- B. Risk Analysis and Management

- C. Decision Modelling and Estimation
- D. Interface Analysis and Interviews

Answer: C

NEW QUESTION # 105

Which element closely describes a business analyst (BA) continually tracking risks for delayed approvals?

- A. Communicate business analysis package
- B. Guide elicitation activity
- C. Monitor stakeholder engagement
- D. Collaborate assigned tasks

Answer: C

Explanation:

When a Business Analyst continually tracks risks such as delayed approvals, they are engaging in the activity of monitoring stakeholder engagement. This involves observing stakeholder participation levels, analyzing communication effectiveness, identifying risks to collaboration or approval timelines, and taking action to keep stakeholders engaged and responsive.

Tasks in this area include:

Tracking engagement levels

Identifying potential roadblocks (like delayed responses)

Mitigating communication breakdowns

BABOK Reference:

Within the Elicitation and Collaboration knowledge area, "Monitor Stakeholder Engagement" is focused on ensuring stakeholders are actively involved and responsive throughout the project.

NEW QUESTION # 106

When selecting an elicitation technique, the business analyst (BA) should consider techniques that are:

- A. easy to use.
- B. commonly used in similar initiatives.
- C. popular in the industry.
- D. already known by stakeholders.

Answer: B

Explanation:

When selecting elicitation techniques, a business analyst should consider techniques that are commonly used in similar initiatives, as these techniques are proven to work in comparable contexts. According to BABOK Guide v3, the appropriateness of a technique depends on the situation, stakeholders, and the type of information needed. Techniques that have been successful in similar initiatives are likely to produce reliable and familiar results, reduce stakeholder resistance, and improve efficiency.

Exact Extract from BABOK Guide v3 - Section 4.2: Conduct Elicitation:

"The business analyst considers the characteristics of the source, the type of information to be elicited, the techniques commonly used in similar initiatives, and the time and resource constraints when selecting elicitation techniques."

NEW QUESTION # 107

A technique that is used to elicit information by viewing and understanding activities and their context is known as:

- A. brainstorming.
- B. review.
- C. workshop.
- D. observation.

Answer: D

NEW QUESTION # 108

Which of the following is the integrated output that correctly reflects captured information agreed to by business analysts (BAs) and other stakeholders?

- A. Concept model
- B. Activity plan
- C. Business analysis information

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- **D. Confirmed elicitation results**

Answer: D

NEW QUESTION # 109

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