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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q92-Q97):

NEW QUESTION # 92

What are the challenges Financial Institutions face? (Select all that apply)

- A. Not enough data
- B. Isolated data and outdated systems
- C. Regulatory compliance
- D. Rising class of new competitors

Answer: B,C,D

NEW QUESTION # 93

Which three things must an admin keep in mind when creating Action Plan Templates?

- A. When creating Action Plan Templates with the UI, you can designate a plan owner different from the plan creator.
- B. When you create an Action Plan from a template for a specific target record, the plan creator can choose whether the date calculation is based on calendar or working days.
- C. An Action Plan is a run-time instance of the template that allows you to automate the sequence of the tasks you defined in the template.
- D. When you create an Action Plan from a template for a specific target record, item deadlines are calculated using the start date and date offset " defined in the Action Plan Template
- E. The Action Plan Template permission set must be added to all users that want to use Action Plans.

Answer: B,C,D

NEW QUESTION # 94

Which is a feature of Chatter? (3 answers)

- A. Bookmarks
- B. Recommendations
- C. Events
- D. Notes
- E. Feeds

Answer: B,D,E

NEW QUESTION # 95

Which circumstances will prevent a system administrator from deleting a custom field?

- A. The field is part of a field dependency.
- B. The field is used in a page layout.
- C. The field is used in a workflow field update.
- D. The field is used in a report.

Answer: C

NEW QUESTION # 96

One administrator user at a financial services company needs to help management build reports and gain insights into business performance by including branch management reportable objects.

Which two considerations should the administrator include when configuring the report?

- A. Bankers with Branches with Opportunities, Accounts, Leads, and Contacts report types are available for creating reports with Branch Unit Related Records.
- B. When Branch Unit is the primary object, the administrator can select Branch Unit Customers or Branch Unit Related Records as related objects.
- C. The reportable objects include Banker, Branch Unit, Branch Unit Related Records, and Branch Unit Customer.
- D. Branch Unit Related Record report types have related object names including Lead, Account, and Contact but exclude Financial Account.

Answer: A,C

Explanation:

The following considerations should be included when configuring the report with branch management reportable objects:

Bankers with Branches with Opportunities, Accounts, Leads, and Contacts report types are available for creating reports with Branch Unit Related Records. These are standard report types that allow users to create reports that show data from Banker, Branch Unit, Opportunity, Account, Lead, Contact, and Branch Unit Related Record objects.

The reportable objects include Banker, Branch Unit, Branch Unit Related Records, and Branch Unit Customer. These are custom objects that are part of the branch management feature in Financial Services Cloud. Banker is an object that represents a banker or an employee who works at a branch unit. Branch Unit is an object that represents a physical location where bankers provide

services to customers. Branch Unit Related Record is an object that represents a record that is related to a branch unit, such as an opportunity, an account, a lead, or a contact. Branch Unit Customer is an object that represents a customer who has a relationship with a branch unit.

When Branch Unit is the primary object, the administrator can select Branch Unit Customers or Branch Unit Related Records as related objects. This means that the administrator can create reports that show data from Branch Unit and its related objects by using lookup fields or junction objects

NEW QUESTION # 97

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