Revenue-Cloud-Consultant-Accredited-Professional자격증공부, Revenue-Cloud-Consultant-Accredited-Professional인증시험공부자료

BONUS!!! Itcertkr Revenue-Cloud-Consultant-Accredited-Professional 시험 문제집 전체 버전을 무료로 다운로드하세요: https://drive.google.com/open?id=1S6PZFZD9_wN4zkQtTb8VDChBiRxqgcBn

Itcertkr는 가장 효율높은 Salesforce Revenue-Cloud-Consultant-Accredited-Professional시험대비방법을 가르쳐드립니다. 저희 Salesforce Revenue-Cloud-Consultant-Accredited-Professional덤프는 실제 시험문제의 모든 범위를 커버하고 있어 Salesforce Revenue-Cloud-Consultant-Accredited-Professional덤프의 문제만 이해하고 기억하신다면 제일 빠른 시일내에 시험패스할수 있습니다. 경쟁율이 심한 IT시대에 Salesforce Revenue-Cloud-Consultant-Accredited-Professional시험 패스만으로 이 사회에서 자신만의 위치를 보장할수 있고 더욱이는 한층 업된 삶을 누릴수도 있습니다.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 시험요강:

주제	소개
주제 1	• Revenue Cloud Implementation Management: This topic equips Salesforce consultants to lead CPQ and Billing scoping sessions effectively, capture comprehensive solution designs, and prepare for Revenue Cloud projects. Emphasis is placed on managing activities across build, test, deployment, and support phases. Success in this section reflects proficiency in executing end-to-end implementation strategies.
주제 2	• New Release Capabilities: In this topic, Salesforce consultants explore the impact of new release capabilities on existing designs. The topic gives an understanding of the importance of aligning solutions with current and available functionalities.
주제 3	• Revenue Cloud Technical Design: In this topic, Salesforce consultants delve into CPQ and Billing design solutions, evaluating the capabilities of managed packages while assessing implications of legacy data. Consultants will determine when customization is necessary and identify project risks. Mastering this area ensures expertise in architecting robust Revenue Cloud solutions while mitigating implementation challenges.

100% 유효한 Revenue-Cloud-Consultant-Accredited-Professional자격증공부 시험자료

Salesforce Revenue-Cloud-Consultant-Accredited-Professional 시험탈락시Salesforce Revenue-Cloud-Consultant-Accredited-Professional덤프비용전액을 환불해드릴만큼 저희 덤프자료에 자신이 있습니다. Itcertkr에서는Salesforce Revenue-Cloud-Consultant-Accredited-Professional덤프를 항상 최신버전이도록 보장해드리고 싶지만Salesforce Revenue-Cloud-Consultant-Accredited-Professional시험문제변경시점을 예측할수 없어 시험에서 불합격받을수도 간혹 있습니다. 하지만 시험에서 떨어지면 덤프비용을 전액 환불해드려 고객님의 이익을 보장해드립니다.

최신 Revenue Cloud Consultant Revenue-Cloud-Consultant-Accredited-Professional 무료샘플문제 (Q50-Q55):

질문 # 50
Universal Containers wants to design a multi-leveled approval matrix to have more control on sales repsapplying discounts on quotes.Which three considerations should UC Keep in mind when designing their Solution?

- A. Print out the approval matrix into cards that the sales repscan carry around.
- B. Give sales reps flexibility to apply any discount.
- C. Identify backup approvers in case the primary approver is out of the office.
- D. Document the discount approval levels for each approver.
- E. Define the discount threshold or limit allowed for the sales reps

정답： C,D,E

설명：
To design a multi-leveled approval matrix for controlling discounts on quotes, Universal Containers should consider the following: Identify backup approvers in case the primary approver is out of the office. This will ensure that the approval process is not delayed or stalled due to the unavailability of the primary approver. Backup approvers can be assigned using the Delegated Approver feature in Salesforce, which allows users to delegate their approval authority to another user for a specific period of time. 1 Define the discount threshold or limit allowed for the sales reps. This will help to enforce the pricing policies and prevent excessive or unauthorized discounts. The discount threshold or limit can be defined using the Approval Thresholds feature in Salesforce CPQ, which allows setting up different approval rules based on the discount percentage, amount, or margin. 2 Document the discount approval levels for each approver. This will help to clarify the roles and responsibilities of each approver and the criteria for approving or rejecting a quote. The discount approval levels can be documented usingthe Approval Processes feature in Salesforce, which allows creating a sequence of steps and actions that an approval request must go through. 3 References:
Approval Thresholds
Approval Processes
Delegated Approver

질문 # 51
A CPQ admin wants to improve the performance of Salesforce CPQ so that sales reps can quickly generate and send quotes. Which three steps can an admin take to improve the performance of CPQ?

- A. Reuse referenced fields across the Ul and rules
- B. Rules that have a narrower evaluation scope will lead to better performance
- C. Ensure users who want to create large quotes have the CPQ Plus license
- D. Ensure Salesforce CPQ is upgraded to the latest release
- E. Product Rule evaluation event should be set to 'Always' to ensure product rule works in all scenarios

정답： A,B,D

설명：
To improve the performance of Salesforce CPQ, enabling sales reps to quickly generate and send quotes, an admin can undertake the following steps:
* C. Ensure Salesforce CPQ is upgraded to the latest release: Keeping the CPQ software up to date ensures that users benefit from the latest performance enhancements and bug fixes, which can significantly improve the overall efficiency of the system.

* D. Reuse referenced fields across the UI and rules: By reusing fields and minimizing the number of unique calculations or data fetch operations, system load is reduced, which can improve response times and overall performance.
* E. Rules that have a narrower evaluation scope will lead to better performance: Configuring rules to operate within a narrower scope means that fewer calculations are necessary during each transaction, which speeds up the quote generation process.
These steps are aligned with best practices in system optimization, focusing on maintaining up-to-date software, efficient use of system resources, and strategic rule configuration to enhance performance.

질문 # 52
What is the successful exit criteria that completes the User Acceptance Testing (UAT) phase?

- A. A Design Document
- B. Migration from Sandbox to Production
- C. Customer Acceptance sign off
- D. A Change Order
- E. Complete deployment migration plan

정답： C

질문 # 53
Universal containers has threeproduct families-hardware, software and services,their salesreps want to be able to view the net totals of various product families at the quotelevel.in order to support this,the CPQ admin has created3 price rules that use summaryvariables to add the net total for quote lines that belong toa particular product family andintend topopulate the sums to custom fields on the quote record.from a performancestandpoint,which of the following is true?

- A. it would be better to use a single price rule with 3 price actions
- B. it would be better to create separate quotes for each of the product families
- C. it would be better to create separate quote line groups for each of the product families and then use quote line groupauto-summary functionality
- D. the current solution with3separate price rules is the most optimal solution

정답： A

질문 # 54
A user story for a Revenue Cloud implementation states. As an Accounts ReceivableManager, I want to automatically generate invoices in draft status the same day of everymonth". what implementation option should a revenue cloud consultant pursue first?

- A. Set up an invoice scheduler
- B. Workflow rule to check the bill now checkbox after the order status is changed to"Activated".
- C. Set up a Payment Scheduler
- D. Triggers and apex to check the bill now checkbox after the order status is changed to"Activated".

정답： A

설명：
An invoice scheduler is a feature of Salesforce Revenue Cloud that allows you to automate the creation of invoices based on predefined criteria and schedules. An invoice scheduler uses an invoice run to evaluate whether and when an order product gets invoiced. You can set up an invoice scheduler to run daily, weekly, monthly, or once, and specify the target date and time, the invoice date, and the invoice batches to include. You can also choose to automatically post the generated invoices or review them in draft status before posting. An invoice scheduler is the best option to fulfill the user story, as it can generate invoices in draft status the same day of every month without requiring any manual intervention or custom code. 12 Triggers and apex are not the best option, as they require writing and maintaining custom code, which can be complex and error-prone. They also do not provide the flexibility and control of an invoice scheduler, as they can only check the bill now checkbox after the order status is changed to "Activated", which may not match the desired invoicing schedule or criteria. 3 Workflow rules are also not the best option, as they have similar limitations as triggers and apex. They can only check the bill now checkbox after the order status is changed to "Activated", and they cannot specify the invoice date, time, or batches. Workflow rules also have some restrictions and considerations, such as the number of actions per rule, the order of execution, and the impact on performance. 4 Setting up a payment scheduler is not relevant to the user story, as it is a feature of Salesforce Revenue Cloud that allows you to automate the

collection of payments from customers based on predefined criteria and schedules. A payment scheduler does not create invoices, but rather applies payments to existing invoices or payment allocations. [5] Reference:
1: Invoice Schedulers for Automating Invoice Creation - Salesforce
2: Invoice Scheduler | Salesforce Subscription Management | Salesforce Developers
3: Use Invoice Scheduler to Generate Invoices - Salesforce
4: Workflow Rules Considerations - Salesforce
[5]: Payment Schedulers for Automating Payment Collection - Salesforce

질문 # 55
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