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## • PRODUCTS

- <https://www.nike.com/gb/nike-by-you>

Chúng tôi khám phá cách Nike đã khéo léo kết hợp AI vào chiến dịch By You, biến mỗi đôi giày thành một tuyên ngôn cá nhân, đồng thời tạo ra trải nghiệm mua sắm độc đáo, thúc đẩy tương tác và mở ra tương lai mới cho ngành thời trang.

"Just Do It" - Không chỉ là một khẩu hiệu, mà còn là tinh thần tiên phong của Nike. Thương hiệu này luôn không ngừng tìm kiếm những cách thức mới để truyền cảm hứng và kết nối với khách hàng. Và trong kỷ nguyên số, nơi công nghệ đang định hình lại mọi lĩnh vực, Nike đã một lần nữa chứng minh sự nhạy bén của mình bằng việc ứng dụng trí tuệ nhân tạo (AI) vào chiến dịch Nike By You.

### Nike By You: Khi AI "cá nhân hóa" từng đôi giày

Tôi đã từng chứng kiến nhiều chiến dịch marketing ấn tượng, nhưng Nike By You thực sự khiến tôi phải thán phục. Thay vì chỉ đơn thuần bán sản phẩm, Nike đã biến quá trình mua sắm thành một hành trình sáng tạo, nơi khách hàng được tự do thể hiện cá tính của mình.

Với sự hỗ trợ của AI, nền tảng By You cho phép khách hàng tùy chỉnh mọi chi tiết trên đôi giày, từ màu sắc, chất liệu đến các họa tiết độc đáo. Mỗi lựa chọn đều được AI ghi nhận và phân tích, giúp Nike hiểu rõ hơn về sở thích và phong cách của từng cá nhân.

Hãy tưởng tượng bạn bước vào một cửa hàng Nike, không chỉ để chọn một đôi giày có sẵn, mà còn để thiết kế nên đôi giày của riêng mình. Bạn có thể thử nghiệm với hàng trăm tùy chọn khác nhau, xem trước kết quả trên màn hình 3D và thậm chí chia sẻ thiết kế của mình với bạn bè trên mạng xã hội.

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## HPE GreenLake Solutions Sample Questions (Q110-Q115):

### NEW QUESTION # 110

Which element must be included in a change order for a GreenLake solution?

Response:

- A. Details of the new requirements and associated costs
- B. Exclusion of scalability options
- C. Avoidance of updated customer goals
- D. Manual configuration changes only

**Answer: A**

### NEW QUESTION # 111

What is a key customer benefit of HPE Financial Services (HPEFS) in GreenLake solutions?

Response:

- A. Reduced access to public cloud resources
- B. Flexible financing options tailored to customer needs
- C. Mandatory upfront payments
- D. Fixed-cost infrastructure

**Answer: B**

### NEW QUESTION # 112

How can HPE Partners effectively collaborate with HPE during the sales process?

(Select two.)

Response:

- A. Restricting access to cloud-based models
- B. Offering customer-specific managed services
- C. Developing independent solutions outside HPE's offerings
- D. Conducting joint customer needs assessments

**Answer: B,D**

### NEW QUESTION # 113

What financial features are critical for HPE GreenLake customers?

(Select two.)

Response:

- A. Upfront capital investments
- B. Limited scaling options
- C. Customized leasing options
- D. Flexible payment models

**Answer: C,D**

### NEW QUESTION # 114

What is the purpose of the ASQ tool in designing HPE GreenLake solutions?

Response:

- A. Managing post-sales customer support
- B. Consolidating GreenLake billing processes

- C. Quoting HPE GreenLake SaaS solutions
- D. Monitoring workload performance

**Answer: C**

## NEW QUESTION # 115

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