

Printable AP-213 PDF - AP-213 Study Guides

Course Title: History of Architecture I			
Course Code: AP-213			
Semester: Fall 2023			
Instructor: Professor John Doe, Ph.D.			
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Prerequisites:			
Students must have completed High School Geometry and Algebra I.			
Objectives:			
Upon completion of this course, students will be able to:			
1. Identify and analyze the major architectural movements of the 20th century, including Art Deco, Art Nouveau, Art Moderne, and Art Deco.			
2. Explain the historical context of Art Deco, including its social, political, and economic influences.			
3. Analyze the architectural features of Art Deco, including its geometric shapes, stylized forms, and decorative elements.			
4. Identify and analyze the major architectural movements of the 21st century, including Postmodernism, Deconstructivism, and Minimalism.			
5. Explain the historical context of Postmodernism, including its social, political, and economic influences.			
6. Analyze the architectural features of Postmodernism, including its eclectic, non-hierarchical, and often playful approach.			
7. Identify and analyze the major architectural movements of the 21st century, including Deconstructivism and Minimalism.			
8. Explain the historical context of Deconstructivism, including its social, political, and economic influences.			
9. Analyze the architectural features of Deconstructivism, including its non-representational, non-functional, and often abstract approach.			
10. Identify and analyze the major architectural movements of the 21st century, including Minimalism.			
11. Explain the historical context of Minimalism, including its social, political, and economic influences.			
12. Analyze the architectural features of Minimalism, including its minimalist, non-ornamented, and often abstract approach.			
Assessments:			
1. Midterm Exam: 30% of Final Grade			
2. Final Exam: 30% of Final Grade			
3. Weekly Quizzes: 10% of Final Grade			
4. Group Project: 10% of Final Grade			
5. Attendance: 5% of Final Grade			
Grading Scale:			
A: 90-100%			
B: 80-89%			
C: 70-79%			
D: 60-69%			
F: Below 60%			

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Salesforce Manufacturing Cloud Accredited Professional Sample Questions (Q116-Q121):

NEW QUESTION # 116

When discussing the business requirements for a Manufacturing Cloud implementation design, what is a consideration when analyzing data in existing third-party systems?

- A. Define current processes required by the business.
- B. Identify the capabilities of different data integration tools.
- C. Determine the system of record for each data category required by the business.

Answer: C

Explanation:

When designing a Manufacturing Cloud implementation, it is important to consider the data sources and quality of the existing third-party systems that will be integrated with Manufacturing Cloud. One of the key considerations is to determine the system of record

for each data category required by the business, such as customer information, product data, order history, inventory levels, and so on. The system of record is the authoritative source of data that is trusted and maintained by the business. By identifying the system of record for each data category, you can ensure data consistency, accuracy, and integrity across the integrated systems. You can also avoid data duplication, conflicts, and errors that may arise from having multiple sources of data for the same category. References: What Is Manufacturing Cloud?, Data Integration

NEW QUESTION # 117

Which three permission set are available with Manufacturing Cloud?

- A. Manufacturing Sales Orders
- B. Manufacturing Sales Agreements
- C. Manufacturing Account Manager Target
- D. Manufacturing Account Forecast
- E. Manufacturing Price Book

Answer: B,C,D

NEW QUESTION # 118

Universal Containers (UC) is interested in using Manufacturing Cloud. During discovery, the business analyst identifies the following requirements:

1. UC needs the ability to set quantity and revenue targets at the manager level, and the manager needs the ability to distribute that across each member of their team and their team's accounts.
2. UC needs the ability to visualize the targets compared to the actual order amounts for the accounts with targets.
3. UC needs the ability to forecast its sales on a rolling 12-month basis using a combination of data from opportunities, long-term agreements, past orders, and market data that is uploaded periodically.

Which combination of Manufacturing Cloud features addresses the requirements above?

- A. Account Manager Targets. Account Based Forecasting, CRM Analytics for Manufacturing App
- B. Account Manager Targets, Advanced Account Forecasting, CRM Analytics for Manufacturing App
- C. Account Manager Targets. Sales Agreements, Advanced Account Forecasting

Answer: C

Explanation:

Account Manager Targets allow UC to set and track quantity and revenue targets at the manager level, and distribute them to their team members and accounts1.

Sales Agreements allow UC to manage run-rate or long-term negotiated business with their customers, and track the order realization against the agreed terms1.

Advanced Account Forecasting allow UC to forecast their sales on a rolling 12-month basis using data from opportunities, sales agreements, past orders, and market data1.

CRM Analytics for Manufacturing App is a prebuilt app that provides insights into sales performance, account health, and customer satisfaction, but it does not address the requirements of UC2.

Account Based Forecasting is a feature that allows UC to forecast their sales based on account hierarchy, but it does not use data from sales agreements or market data3.

What Is Manufacturing Cloud? - Salesforce

CRM Analytics for Manufacturing App - Salesforce

Account Based Forecasting - Salesforce

NEW QUESTION # 119

An admin wants to create new custom metric on the Account product period forecast component . What need to be done to make the metric available on the Account forecast component?

- A. Create a custom of field on account forecast adjustment, Create a custom of field on account forecast adjustment period, map both of new fields in the account forecast setting page.
- B. Create a custom field on Account Forecast, create a custom of field on account product, map both of new fields in the account forecast setting page.
- C. Create a custom of field on account product period forecast, , create a custom of field on account product forecast, map

both of new fields in the account forecast setting page.

- D. Create a custom of field on Sales agreement product, Create a custom of field on Sales agreement product period, map both of new fields in the Sales agreement setting page

Answer: C

Explanation:

According to the Salesforce Manufacturing Cloud documentation, to create a new custom metric on the Account product period forecast component, you need to create a custom field on the Account Product Period Forecast object and another custom field on the Account Product Forecast object. Then, you need to map both of these fields in the Account Forecast setting page. This will allow you to add the custom metric to the Forecast tab of an account and track it along with the standard metrics1. References: 1: Create Custom Fields for Account Product Forecast and Account Product Period Forecast Objects

NEW QUESTION # 120

An administrator at Universal Containers is concerned about increased data corruption and wants to maintain data integrity in Manufacturing Cloud.

What should the administrator do to reduce data corruption and maintain data sanctity?

- A. Update the non-System Administrator user profiles, giving them the View All and Modify All datapermisions on the Sales Agreement object.
- B. **Clone the standard Manufacturing Sales Agreements permission set, deselect the mass update for Sales Agreements, and assign the cloned permission set to all non-System Administrator users.**
- C. Edit the standard Manufacturing Sales Agreements permission set, deselect the mass update for SalesAgreements, and assign the permission set to all non-System Administrator users.

Answer: B

Explanation:

To maintain data integrity in Manufacturing Cloud, the administrator should limit the mass update capability for Sales Agreements to only System Administrators. This will prevent accidental or malicious changes to the Sales Agreement data by other users. To do this, the administrator can clone the standard Manufacturing Sales Agreements permission set, which grants access to the Sales Agreement object and related fields. Then, the administrator can deselect the mass update for Sales Agreements permission in the cloned permission set, and assign it to all non-System Administrator users. This way, only System Administrators can perform mass updates on Sales Agreements, while other users can still view and edit individual records. References: Sales Agreement Permissions, Mass Update Sales Agreements

NEW QUESTION # 121

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