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CIPS

L5M10

**ELECTIVE Logistics Management
QUESTION & ANSWERS**

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CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Analyse Techniques That Can Be Applied to Planning and Control in Logistics Management: This section of the exam measures skills of Logistics Planners and covers approaches for balancing planning with operational control. It focuses on methods for responding to demand variations, optimizing loading and sequencing of activities, and scheduling logistics processes to achieve smooth workflow and reliable delivery performance.

Topic 2	<ul style="list-style-type: none"> • Understand the Concept of Logistics Management: This section of the exam measures skills of Logistics Managers and covers the fundamental principles and scope of logistics management. It explains how logistics integrates essential functions such as transportation, warehousing, inventory control, and packaging to ensure efficient movement of goods and information. Candidates are expected to understand how logistics connects with supply chain management, the various operational areas from procurement to after-sales support, and how these elements contribute to overall business efficiency.
Topic 3	<ul style="list-style-type: none"> • Analyse the Role and Activities of Logistics Management: This section of the exam measures skills of Operations Analysts and focuses on defining logistics and understanding its key components. It explores how logistics activities like transportation, inventory, warehousing, and information flow work together to streamline operations. The section also emphasizes how logistics supports procurement, production, and distribution, along with its relationship to broader supply chain management practices.
Topic 4	<ul style="list-style-type: none"> • Analyse the Use of Materials Requirements Planning (MRP) Systems Technology for Planning and Control in Logistics Management: This section of the exam measures skills of ERP and MRP Specialists and covers how technology supports planning and control functions in logistics. It includes the use of MRP, MRP II, and ERP systems, along with elements like master production scheduling, bills of materials, and inventory data. Candidates are also expected to understand MRP calculations and recognize the limitations of such systems in real-world logistics environments.
Topic 5	<ul style="list-style-type: none"> • Explain Techniques That Can Be Applied to Capacity Management: This section of the exam measures skills of Operations Capacity Analysts and explores how organizations can define, plan, and measure logistics capacity. It includes understanding constraints, forecasting demand changes, and applying various capacity planning techniques such as level capacity, chase demand, and demand management approaches to maintain efficient logistics operations.
Topic 6	<ul style="list-style-type: none"> • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures skills of Capacity Planning Managers and focuses on managing logistics resources effectively to meet fluctuating demand. It highlights how planning and control help maintain balance between available capacity and customer needs. Candidates are expected to understand various planning and scheduling methods that ensure timely delivery and cost efficiency in logistics operations.
Topic 7	<ul style="list-style-type: none"> • Evaluate Aspects of Competitive Advantage That Can Be Achieved Through Logistics Management: This section of the exam measures skills of Strategic Logistics Planners and focuses on how logistics can create a competitive edge for organizations. It discusses aligning logistics with business strategy, maintaining customer service excellence, and managing service levels effectively. The section also reviews methods to measure customer satisfaction, manage service lifecycles, and understand the financial outcomes of effective logistics strategies that drive profitability and market differentiation.
Topic 8	<ul style="list-style-type: none"> • Analyse the Use of Reverse Logistics as a Process: This section of the exam measures skills of Reverse Logistics Coordinators and focuses on managing the flow of returned goods. It covers challenges associated with customer returns, development of return policies, and effective redistribution of returned products back into the supply chain. The section emphasizes the strategic role of reverse logistics in improving customer satisfaction and enhancing sustainability within logistics management.
Topic 9	<ul style="list-style-type: none"> • Critically Appraise the Use of Technology in Logistics Management: This section of the exam measures skills of Logistics Systems Analysts and explores how technology enhances logistics efficiency. It covers the use of coding, barcoding, RFID, and AIDC technologies for accurate tracking and data capture. The section further explains e-fulfilment processes, warehouse management systems, and how digital integration across logistics networks enables real-time decision-making and operational transparency within the supply chain.

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CIPS Logistics Management Sample Questions (Q42-Q47):

NEW QUESTION # 42

Bradbury's Ltd manufactures chocolate and uses an ERP system. Which of the following would be included in the Master Production Schedule (MPS)?

- A. The full list of ingredients to order
- B. The number of customers served by Bradbury's
- C. The profit margin of each chocolate bar
- D. The rate at which chocolate must be produced in Q1

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The MPS defines what products will be made, in what quantities, and when. It is driven by sales forecasts, existing inventory, and resource capacity. Ingredients (A) are part of the Bill of Materials, not the MPS.

(Reference: CIPS L5M10 Study Guide, Master Production Scheduling, p. 180)

NEW QUESTION # 43

The Supply Chain Module of an ERP (Enterprise Resource Planning) system would typically include which of the following elements? Select THREE.

- A. Finance management
- B. Demand planning
- C. Warehouse management
- D. Customer relationship management
- E. Transport management

Answer: B,C,E

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Supply Chain module within ERP systems manages transport, demand planning, and warehouse operations. Other ERP modules handle finance and CRM separately.

(Reference: CIPS L5M10 Study Guide, ERP systems and supply chain integration, p. 73)

NEW QUESTION # 44

Paul is a Warehouse Manager of plumbing supplies. He is planning to change the layout by placing fast-moving items near the front, slower further back, and rarely used items in separate storage. What type of system is Paul using?

- A. ABC analysis
- B. VED analysis
- C. FSN analysis
- D. HML analysis

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

FSN groups items by movement speed: Fast-moving, Slow-moving, Non-moving. It's used to position stock for efficient access and handling based on usage frequency. (CIPS L5M10 Study Guide, p. 147)

NEW QUESTION # 45

A detailed list of a ship's cargo, issued as a receipt by the master of the ship to the person consigning the goods, is known as which document?

- A. Customs Declaration
- B. Certificate of Origin
- C. Bill of Lading
- D. EUR1 Form

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

A Bill of Lading (B/L) serves as both a receipt for shipped goods and a document of title. It confirms carriage terms between shipper and carrier and is critical in international freight documentation. (Reference: CIPS L5M10 Study Guide, "Key transport documents," p. 44)

NEW QUESTION # 46

Omar is forecasting future demand. Normally he uses three years of sales data, but this year he's been asked to include data back to 2004. Which forecasting technique is he using?

- A. Exponential smoothing technique
- B. Time series method
- C. Moving average technique
- D. Simple linear regression

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Exponential smoothing gives progressively less weight to older data but uses the entire historical dataset to forecast future demand. Moving averages, by contrast, use a fixed number of recent periods. (Reference: CIPS L5M10 Study Guide, Demand forecasting methods, p. 157)

NEW QUESTION # 47

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