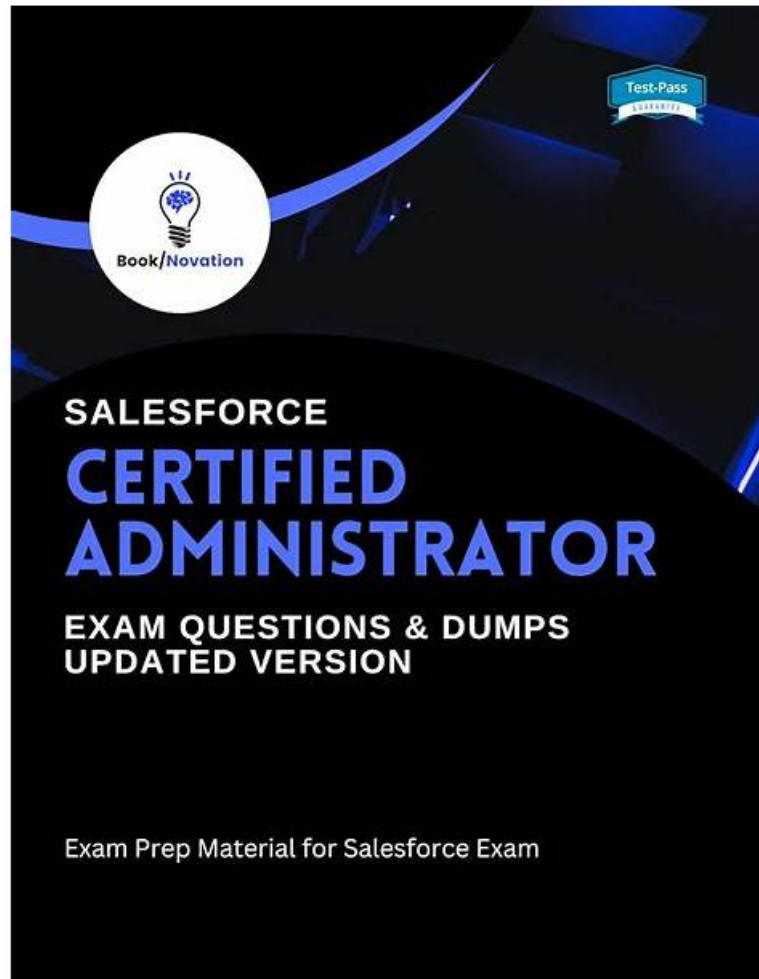


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Salesforce Certified Administrator Sample Questions (Q73-Q78):

NEW QUESTION # 73

What should an administrator use as an identifier when importing and updating records from a separate system?

- A. Auto-Number field
- B. Record ID
- C. Rich Text field
- **D. External ID**

Answer: D

Explanation:

Explanation

To use as an identifier when importing and updating records from a separate system, an administrator should use External ID field type on an object. External ID fields allow storing unique identifiers from external systems and using them for matching records during import or update operations. External ID fields can also be used for upsert operations that insert new records or update existing ones based on external ID values. For example, an administrator can create an External ID field on Account object that stores account numbers from an external ERP system and use it for importing or updating accounts from that system. Rich Text field, Record ID, and Auto-Number field are not suitable for using as identifiers when importing and updating records from a separate system. References:

https://help.salesforce.com/s/articleView?id=sf.fields_about_field_types.htm&type=5<https://help.salesforce.com>

NEW QUESTION # 74

What should an administrator use as an identifier when importing and updating records from a separate system?

- A. Auto-Number field
- B. Record ID
- C. Rich Text field
- **D. External ID**

Answer: D

Explanation:

Explanation

To use as an identifier when importing and updating records from a separate system, an administrator should use External ID field type on an object. External ID fields allow storing unique identifiers from external systems and using them for matching records during import or update operations. External ID fields can also be used for upsert operations that insert new records or update existing ones based on external ID values. For example, an administrator can create an External ID field on Account object that stores account numbers from an external ERP system and use it for importing or updating accounts from that system. Rich Text field, Record ID, and Auto-Number field are not suitable for using as identifiers when importing and updating records from a separate system. References:

https://help.salesforce.com/s/articleView?id=sf.fields_about_field_types.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.data_loader_upsert.htm&type=5

NEW QUESTION # 75

An administrator gets a rush request from Human Resources to remove a user's access to Salesforce Immediately. The user is part of a hierarchy field called Direct Manager.

What should the administrator do to fulfil the request?

- A. Freeze the user to prevent them from logging in while removing them from being referenced in the Direct Manager field.
- B. Deactivate the user and delete any records where they are referenced in the Direct Manager field.
- C. Change the user's profile to read-only while removing them from being referenced in the Direct Manager Field.
- D. Delete the user and leave all records where they referenced in the Direct Manager Field without changes.

Answer: A

Explanation:

Explanation

Freezing a user is a way to temporarily prevent them from logging in to Salesforce without deactivating their user record. This is useful when you need to perform some cleanup tasks before deactivating a user, such as removing them from being referenced in a hierarchy field like Direct Manager.

References:https://help.salesforce.com/s/articleView?id=sf.users_freeze.htm&type=5

NEW QUESTION # 76

An administrator supporting a global team of salesforce users has been asked to configure company settings.

Choose 2 options

- A. Password Policy
- B. Default Language
- C. Currency Locale
- D. Login Hours

Answer: B,C

Explanation:

Explanation

Currency locale and default language are two of the company settings that an administrator can configure in Salesforce. Currency locale determines how currency amounts are formatted and displayed in reports and other places. Default language determines the language used for labels, buttons, tabs, and other elements in Salesforce. References:

https://help.salesforce.com/s/articleView?id=sf.admin_supported_currencies.htm&type=5https://help.salesforce.com/s/articleView?id=sf.admin_supported_languages.htm&type=5

NEW QUESTION # 77

Ursa Major Solar wants to know which of its marketing efforts are helping the team win Opportunities.

What should an administrator configure to provide these insights?

- A. Campaign Hierarchy.
- B. List Email Activities
- C. Campaign Influence
- D. Map Custom Lead Fields

Answer: C

NEW QUESTION # 78

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