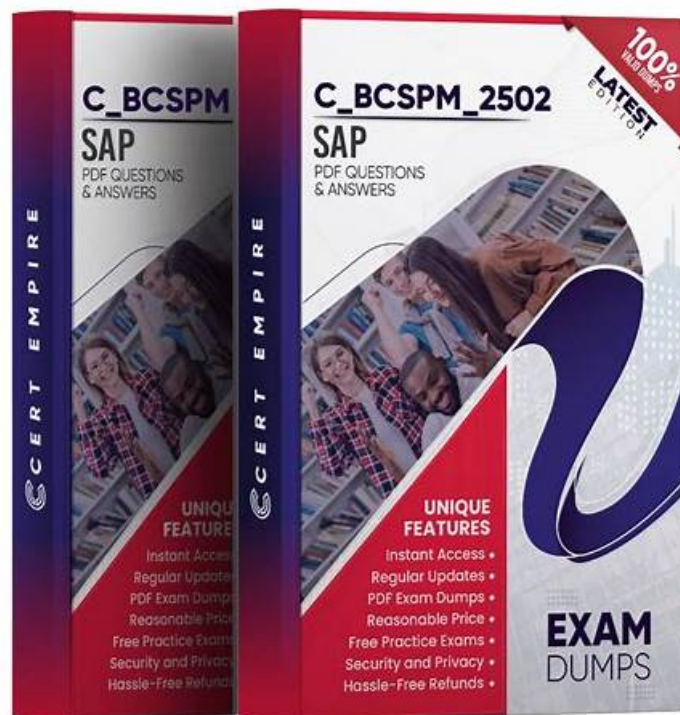


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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
Topic 2	Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q12-Q17):

NEW QUESTION # 12

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated work statements
- B. Traditional manager referrals
- C. Conventional role-change entries
- **D. AI-generated resume analysis**

Answer: D

NEW QUESTION # 13

When analyzing Receivables Management Processes, SAP Business AI brings in several automated functionalities. Which of the following belong to those functionalities? Note: There are 2 correct answers to this question.

- A. Automated release of supplier invoice upon customer payment
- **B. Intelligent collections management**
- C. Mass update of journal entry details without impacting financial postings
- **D. Collection and update of dispute case information**

Answer: B,D

NEW QUESTION # 14

Which of the following are the benefits of integrating SAP's spend management single Source-to-Pay (S2P) platform? Note: There are 2 correct answers to this question.

- A. Increase in time required to negotiate contracts.
- B. Enhanced ability to personalize procurement strategies for different departments.
- **C. Improved access to consistent information across all stakeholders.**
- **D. Elimination of manual data entry, reducing error risks.**

Answer: C,D

NEW QUESTION # 15

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- **A. Generates a list of potential suppliers based on user preferences and historical purchases**
- **B. Suggests AI-driven contract terms**
- C. Seamlessly integrates information from spreadsheets into requests
- D. Generates a list of supplier preferences and locations
- **E. Offers tailored questions for suppliers based on historic sourcing activity**

Answer: A,B,E

NEW QUESTION # 16

What is the main advantage of understanding the key procurement personas in the context of SAP Fieldglass?

- A. To manage and track service level agreements (SLAs).
- B. To streamline the onboarding process for new suppliers.
- C. To automate the invoicing processes.
- D. To ensure you say the right things to the right person at the right time.

Answer: D

NEW QUESTION # 17

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