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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S• 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none">• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

Topic 3	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 6	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q57-Q62):

NEW QUESTION # 57

What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP Business Accelerator Hub
- B. SAP Discovery Center
- C. SAP ABAP Environment
- D. SAP Business Technology Platform

Answer: D

NEW QUESTION # 58

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition. Which business role can post goods issues?

- A. Warehouse clerk
- B. Shipping specialist
- C. Resource manager
- D. Inventory manager

Answer: B

NEW QUESTION # 59

Where is the initial list of known integrations documented?

- A. In the Digital Discovery Assessment
- B. In SAP Cloud ALM
- C. In the Business Driven Configuration Questionnaire
- D. In the Fit-to-Standard Workshops

Answer: A

Explanation:

Extensibility and integration

NEW QUESTION # 60

Through which component do you access your assigned process tasks from the SAP Activate Roadmap of SAP S/4HANA Cloud Public Edition (3-system landscape)?

- A. SAP Cloud ALM for Service
- B. SAP Cloud ALM for Operations
- C. SAP Central Business Configuration
- D. SAP Cloud ALM for Implementation

Answer: C

Explanation:

Extensibility and integration

NEW QUESTION # 61

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Billing document
- B. Quantity contract
- C. Delivery document
- D. Sales order

Answer: A,D

NEW QUESTION # 62

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