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HP Selling HPE Aruba Networking Solutions Sample Questions (Q24-Q29):

NEW QUESTION # 24

Based on recent trends, which common challenge can HPE Aruba Networking help customers overcome?

- A. Struggles in optimizing overprovisioned networks for a lower load of edge devices.
- B. Difficulties making employees understand that accessing applications securely from home is impossible.
- C. Difficulties providing secure, consistent connectivity for remote workers.
- D. Struggles in accommodating the data shift from the edge to the main corporate data center.

Answer: C

Explanation:

The correct answer is C because one of the most pressing challenges created by the recent shift to hybrid and remote work is ensuring secure, consistent, and reliable connectivity for remote workers. Aruba addresses this with Zero Trust Network Access (ZTNA), SD-WAN, and Secure Service Edge (SSE) capabilities integrated into Aruba ESP. These solutions simplify secure remote access and deliver consistent user experiences regardless of location.

Relevant extracts from official HPE Aruba Networking documentation:

- * "The expansion of remote work has created the challenge of delivering secure, reliable connectivity for users outside the corporate perimeter."
- * "Aruba's EdgeConnect SD-WAN and ZTNA solutions provide consistent access and enforce least-privilege policies to secure remote connectivity."
- * "By combining Zero Trust, SASE, and AI-powered WAN optimization, Aruba ensures remote workers experience the same level of performance and security as they would on campus."
- * "This addresses one of the top customer priorities: maintaining business continuity while supporting a distributed workforce." Why the other options are incorrect:
- * A The challenge is not about data moving to the corporate data center—modern architectures are distributed and cloud-first.
- * B Networks today face underprovisioning and overutilization due to IoT and remote traffic, not overprovisioned networks with fewer edge devices.
- * D This is not a valid business challenge—Aruba enables secure access from home, it does not assume it's impossible.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba ESP for Remote Workforce - Solution Overview
- * Aruba ZTNA and Secure Access Service Edge (SASE) - White Paper
- * Aruba EdgeConnect SD-WAN for Remote Work - Product Brief
- * Aruba ESP Zero Trust and Business Continuity - Executive Guide

NEW QUESTION # 25

A senior IT manager tells you that she wants IT staff members to spend less time troubleshooting issues so they have more time to focus on new initiatives. How can HPE Aruba Networking deliver the senior IT manager's desired outcome?

- A. HPE Aruba Networking ClearPass monitors network devices' performance and automatically notifies IT admins of performance issues.
- B. HPE Aruba Networking Central with AI for Networking accelerates troubleshooting by providing insights and recommendations that help remedy issues.
- C. HPE Aruba Networking Edge-to-Cloud solutions rely on AI to automate the onboarding of devices.
- D. HPE Aruba User Experience Insight (UXI) helps IT determine why data center applications are not performing as well as they should.

Answer: B

Explanation:

The correct answer is B because Aruba Central with AI for Networking leverages machine learning and AI-powered insights to accelerate troubleshooting, provide root-cause analysis, and deliver prescriptive recommendations. This reduces the time IT staff spends on manual problem-solving, freeing them to focus on innovation and strategic initiatives.

Relevant extracts from official HPE Aruba Networking documentation:

- * "Aruba Central with AIOps accelerates troubleshooting by automatically identifying anomalies, pinpointing root causes, and providing prescriptive recommendations."
- * "By reducing mean time to resolution (MTTR), Aruba Central enables IT teams to shift focus from reactive firefighting to proactive innovation."
- * "AI Insights and AI Assist capabilities within Central simplify operations by automating repetitive tasks and providing contextual recommendations to resolve issues quickly."
- * "This ensures that network performance issues are addressed before they affect users, minimizing downtime and IT overhead."

Why the other options are incorrect:

- * A ClearPass focuses on access control and policy enforcement, not AI-driven troubleshooting acceleration.
- * BUXI provides valuable end-user experience monitoring but does not deliver AI-driven root cause analysis across the

infrastructure.

* CAutomated onboarding is not the primary driver of reducing troubleshooting time-it's about operational AI for problem detection and resolution in Central.

References (HPE Aruba Networking Solutions / Study Guides):

- * Aruba Central AIOps and Troubleshooting - Solution Overview
- * Aruba ESP (Edge Services Platform) - Technical White Paper
- * Aruba AI Insights and AI Assist - Product Brief
- * Aruba Central AI-Powered Operations - Deployment Guide

NEW QUESTION # 26

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- A. Preferring to use network equipment beyond typical refresh cycles.
- B. Preferring in-house support and maintenance.
- C. Being focused on budget and price-per-unit.
- **D. Reducing operational risk.**

Answer: D

Explanation:

The correct answer isDbecauseHPE GreenLake for Networkings is designed for organizations seekingas-a- service consumption modelsthat deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand.

Additionally, GreenLake incorporatesHPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

Relevant extracts from HPE Aruba Networking documentation:

* "GreenLake for Networking helps customers reduce operational risk by combining Aruba solutions with consumption-based IT models that are fully managed and supported."

* "Organizations adopt GreenLake when they want to avoid the risks of overprovisioning or underprovisioning infrastructure, while maintaining agility and financial flexibility."

* "GreenLake delivers networking-as-a-service, aligning costs with actual usage and shifting risk away from the customer's IT operations team."

* "The primary opportunity arises with customers seeking to lower operational risk while gaining predictable costs and simplified lifecycle management." Why the other options are incorrect:

* APrice-per-unit focus does not align with consumption models like GreenLake, which emphasize service value and outcomes, not unit pricing.

* BGreenLake isdelivered and supported by HPE/partners, not designed for organizations preferring fully in-house operations.

* CUsing equipment beyond refresh cycles isoppositeof GreenLake's model, which ensures technology remains current without heavy upfront investments.

References (HPE Aruba Networking Solutions / Study Guides):

- * HPE GreenLake for Aruba Networking - Solution Overview
- * HPE GreenLake for Networking Technical White Paper
- * Aruba ESP and GreenLake Consumption Models - Study Guide
- * HPE GreenLake Customer Benefits Guide

NEW QUESTION # 27

What is one way that HPE Aruba Networking Central helps to simplify protecting the network?

- A. By providing a "sandbox" environment, in which traffic can be safely inspected for malware
- **B. By providing policy recommendations that admins can quickly preview and apply**
- C. By integrating with HPE Aruba Networking private 5G solutions to automatically enhance the security for Wi-Fi 5, 6, and 7 devices
- D. By automatically adding rules to role-based access control policies in response to new types of threats

Answer: B

Explanation:

The correct answer isCbecause Aruba Central leveragesAI-powered insights and automationto recommend security and access policies that administrators can preview and apply directly. This helps simplify policy management and ensures consistent

enforcement without requiring manual configuration for every change.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba Central provides AI-powered policy recommendations that reduce configuration complexity and allow IT administrators to preview and apply them quickly."

* "With automated policy enforcement across wired, wireless, and WAN, Aruba Central simplifies protecting the network by ensuring consistent access control for users and devices."

* "Central's role-based policy recommendations align with Aruba's Zero Trust security framework, minimizing risk while reducing administrative overhead."

* "By integrating AI/ML insights, Aruba Central helps IT move from reactive troubleshooting to proactive security policy enforcement." Why the other options are incorrect:

* A While Aruba does integrate with private 5G, this is not the primary way Aruba Central simplifies security.

* BA sandbox environment for malware inspection is not a feature of Aruba Central; this is typically delivered by third-party security integrations.

* D Aruba Central provides policy recommendations, but it does not automatically create and add rules without admin oversight.

Admin approval is required for changes, maintaining operational control.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba Central Security and Policy Automation - Solution Overview

* Aruba ESP Zero Trust Security - Technical White Paper

* Aruba AI-Powered Policy Recommendations - Product Brief

* Aruba Central AIOps and Automation - Deployment Guide

NEW QUESTION # 28

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- B. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.
- C. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- D. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.

Answer: A

Explanation:

The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

* B Fabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

* C Aruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.

* D Aruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ClearPass Device Insight - Solution Overview

* Aruba Central Client Insights - Product Brief

* Aruba ESP Zero Trust Security for IoT - White Paper

* Aruba Dynamic Segmentation - Technical Guide

NEW QUESTION # 29

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