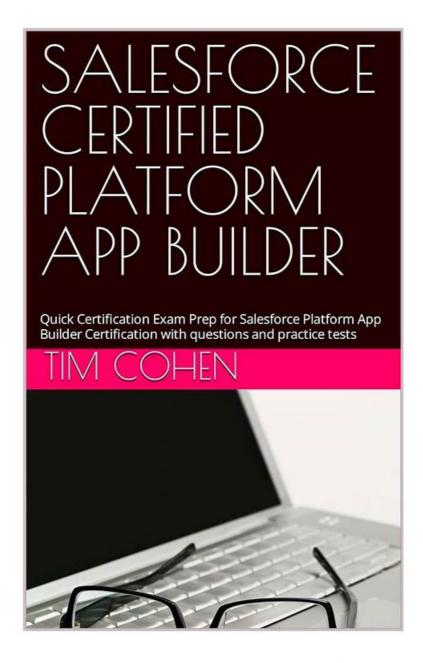
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Salesforce Certified Platform App Builder Sample Questions (Q114-Q119):

NEW QUESTION #114

Northern Trail Outfitters wants to initiate a daily backup of its Salesforce org. Which tool should an app builder recommend for this task?

- A. Refresh full copy sandbox
- B. AppExchange package
- C. Report export
- D. Data Export Service

Answer: D

Explanation:

Data Export Service is the appropriate tool for initiating scheduled or immediate backups of Salesforce data.

References:

Salesforce Help - Data Export Service

NEW QUESTION #115

Cloud Kicks wants to summarize the number of open Cases related to an Account, as well as the number of closed Cases to indicate whether customer support utilization is high, medium, or low. Two number fields have been created: NUM_Open_Cases_c and NUM_Closed_Cases_c Which two automation solutions would meet these business requirements? Choose 2 answers

- A. AppExchange
- B. Approval Process
- C. Apex
- D. Validation Rule

Answer: A,C

Explanation:

To meet the requirement of summarizing the number of open and closed cases on an Account, two potential automation solutions can be used:

Option A (AppExchange): Salesforce AppExchange offers various pre-built apps and components, including those for case management, which could provide the functionality to summarize cases and categorize customer support utilization. Many apps can handle complex business requirements like case summary roll-ups and could meet the needs without custom development.

Reference:

Option D (Apex): Apex is Salesforce's programming language that allows developers to implement custom logic. In this scenario, Apex could be used to create a trigger or scheduled job that calculates the number of open and closed cases and updates the Account record accordingly. Apex would allow full customization of how the open/closed case numbers are calculated and how customer support utilization (high, medium, low) is determined.

Option B (Validation Rule): Validation Rules enforce data quality by ensuring that certain conditions are met before saving a record. They are not suitable for summarizing data or performing calculations across related records, so this option is not appropriate. Option C (Approval Process): Approval Processes are used for managing approval workflows, which is unrelated to the case

summarization requirement. Therefore, it is not a relevant option here.

In summary, using AppExchange for a pre-built solution or Apex for a custom automation are the best approaches for summarizing open and closed cases on the Account object.

Reference:

Apex Programming Guide Salesforce AppExchange

NEW QUESTION #116

Cloud Kicks (CK) wants to quickly insert a list of over 60,000 net new Accounts. The template based on CK's data model was used to populate the list.

Which tool should be used?

- A. Schema Builder
- B. A Lightning Object Creator
- C. Data Loader
- D. Import Wizard

Answer: C

Explanation:

The app builder should use Data Loader to quickly insert a list of over 60,000 net new Accounts. Data Loader is a tool that allows users to insert, update, delete, or export large amounts of data from Salesforce using CSV files or database connections. Data Loader can handle up to 5 million records at a time and supports features such as bulk API, batch operations, mapping files, etc. Data Loader is ideal for loading large data sets into Salesforce quickly and efficiently. Lightning Object Creator is not a valid tool, as it cannot insert data into existing objects. Lightning Object Creator is a tool that allows users to create custom objects from spreadsheet data by uploading a file and mapping columns to fields. It cannot load data into existing objects or handle more than 500 records at a time. Import Wizard is not a valid tool, as it cannot handle more than 50,000 records at a time. Import Wizard is a tool that allows users to insert, update, or delete data from Salesforce using CSV files or Excel files. Import Wizard supports standard objects and some custom objects and provides features such as field mapping, duplicate detection, data validation, etc. Import Wizard is ideal for loading small data sets into Salesforce with more control and accuracy.

NEW QUESTION #117

What are the limitations of workflow rules?

- A. You can't create outbound messages for workflow rules on junction objects.
- B. You can't package workflow rules with time triggers.
- C. You can't create e-mail alerts for workflow rules on activities.
- D. All of the above.

Answer: D

NEW QUESTION #118

Universal containers wants to ensure that they are accepting clean data from their users and verify that important fields are entered. What should an app builder recommend to meet this requirement?

- A. Configure a validation to require a field for a specific record type
- B. Make a formula field to check the format of the important fields
- C. Create a workflow rule to check the fields are formatted correctly

Answer: A

NEW QUESTION #119

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