

Rev-Con-201資格練習 & Rev-Con-201受験方法



ここで無料にJPNTestが提供したSalesforceのRev-Con-201試験の部分練習問題と解答をダウンロードできて、一度JPNTestを選ばれば、弊社は全力に貴方達の合格を頑張ります。貴方達の試験に合格させることができないと、すぐに全額で返金いたします。

JPNTestのRev-Con-201クイズトレントに関するどんな問題やコンサルタントでも、1日を通して効率的なオンラインサービスを提供できます。遅かれ早かれあなたがそれらを克服するのを助ける努力をspareしません。まず、Rev-Con-201のSalesforce Certified Revenue Cloud Consultant試験トレント資料を毎日チェックして更新する専門スタッフがいるため、いつでもRev-Con-201試験トレントから最新情報を入手できます。アフターサービスのほかに、エンジニアは常にオンラインで、必要に応じてSalesforceのRev-Con-201の学習質問に関するリモートガイダンスと支援を提供します。

>> Rev-Con-201資格練習 <<

Rev-Con-201受験方法、Rev-Con-201関連資料

他のたくさんのトレーニング資料より、JPNTestのSalesforceのRev-Con-201試験トレーニング資料が一番良いものです。IT認証のトレーニング資料が必要としたら、JPNTestのSalesforceのRev-Con-201試験トレーニング資料を利用しなければ絶対後悔しますよ。JPNTestのトレーニング資料を選んだら、あなたは一生で利益を受けることができます。

Salesforce Certified Revenue Cloud Consultant 認定 Rev-Con-201 試験問題 (Q91-Q96):

質問 #91

Universal Containers (UC) sells its products and services to other businesses, and provides an automatic discount to businesses that buy in bulk. UC is now expanding its selling channels and plans to sell directly to end users. A key requirement is to ensure that bulk discounts are only applicable to businesses and not individual buyers. How should the Revenue Cloud Consultant solve this requirement?

- A. By using Quote Transaction Type and Volume-Based Pricing
- B. By using Sales Transaction Type and Volume-Based Pricing

- C. By using Order Transaction Type and Volume-Based Pricing

正解: B

解説:

- * "Transaction Types define how Revenue Cloud interprets pricing, eligibility, and discount logic for a specific transaction (Sales, Amendment, Renewal, Cancellation, etc.)."
- * "Volume-Based Pricing applies tiered or bulk discounts based on quantities but can be conditioned by Transaction Type."
- * "For initial sales, use the Sales Transaction Type. For renewals or amendments, different types apply." Step-by-Step Reasoning:
- * Requirement: Apply bulk discounts only for business-to-business (B2B) sales (initial purchases).
- * Solution:
- * Configure Volume-Based Pricing rules.
- * Condition them on Sales Transaction Type (so they apply only during initial sales).
- * Why B is Correct:
- * Sales Transaction Type accurately represents new B2B purchases.
- * Enables separation of pricing logic by channel or buyer type.
- * Why Others Are Incorrect:
- * A: Quote Transaction Type is metadata used in CPQ quoting but not for pricing control logic.
- * C: Order Transaction Type applies post-sale; discounts must be calculated pre-order in pricing.

References :

- * Salesforce CPQ Implementation Guide - Volume-Based Pricing and Transaction Type Logic
- * Salesforce Subscription Management Implementation Guide - Sales and Renewal Transaction Configuration
- * Salesforce Billing Implementation Guide - Pricing Control via Transaction Type

質問 #92

Universal Containers (UC) sells complex Enterprise Connectivity Suites made up of physical hardware, cloud software, and services. Each component demands a unique fulfillment process, but UC's current system's uniform order treatment leads to delays and errors in tailored delivery. UC needs to break down these complex orders, apply custom fulfillment plans for each distinct product, and ensure a tailored delivery experience.

Which Revenue Cloud capability should solve UC's problems with accurate order fulfillment?

- A. Product Configurator
- **B. Dynamic Revenue Orchestrator (DRO)**
- C. Salesforce Experience Cloud for customer portals

正解: B

解説:

The Dynamic Revenue Orchestrator (DRO) in Salesforce Revenue Cloud enables organizations to create intelligent, rule-based orchestration flows that manage complex order-to-revenue processes. It allows consultants and admins to define custom fulfillment logic for different product types-such as hardware, software, or service components-ensuring that each item follows the correct process from order creation to fulfillment.

Exact Extract from Salesforce Revenue Cloud Documentation:

"Dynamic Revenue Orchestrator (DRO) provides a flexible orchestration framework that breaks down complex orders into fulfillment work items. Each work item can follow customized fulfillment, billing, and invoicing rules based on the product type, ensuring accurate and efficient processing."

- Salesforce Billing Implementation Guide (Order Management and DRO section) By leveraging DRO, UC can decompose composite orders into discrete, manageable workflows tailored to each product's delivery needs.

Option B (Experience Cloud) supports external interactions but not fulfillment logic, while Option C (Product Configurator) manages product setup at quoting-not fulfillment orchestration.

References:

Salesforce Billing Implementation Guide - Dynamic Revenue Orchestrator

Salesforce Revenue Cloud Implementation Guide - Order Fulfillment and DRO Salesforce Revenue Cloud Consultant Exam Guide

質問 #93

A sales rep needs to renew multiple assets. Some assets can be renewed at the same prices and do not require negotiation, so the rep can directly create a renewal order. Other assets need higher prices and require a quote for negotiation. When the sales rep starts the renewal process, they cannot choose whether to create a quote or an order.

How should a Revenue Cloud Consultant address this issue?

- A. Customize the Manage Asset component to allow renewal quote and order creation.
- **B. Change the Revenue Cloud settings to allow renewal quote and order creation.**
- C. Override the standard Salesforce flow to allow renewal quote and order creation.

正解: B

解説:

Comprehensive and Detailed Explanation From Exact Extract:

Revenue Cloud Renewal Management includes settings that control whether renewals create:

- * A renewal quote,
- * A renewal order,
- * Or allow the user to choose between the two.

The recommended approach is to configure Revenue Cloud / Renewal Settings appropriately so users can pick the desired path during renewal. Overriding flows (B) or customizing managed components (C) is not the recommended or supported first step.

References:

Revenue Lifecycle Management Implementation Guide - Renewal Configuration and Settings Asset-Based Renewals Documentation
- Controlling Quote vs Order Creation

質問 # 94

Sales users do not want to select a catalog every time they choose products from Product Discovery because they only have one catalog.

What should a consultant do using out-of-the-box capabilities?

- **A. Select a default catalog under Product Discovery Settings.**
- B. Skip creating catalogs and use Product records directly.
- C. Customize the Product Discovery flow.

正解: A

解説:

Comprehensive and Detailed Explanation From Exact Extract:

Revenue Cloud Product Discovery provides a Default Catalog option in Product Discovery Settings so that:

- * If there is only one primary catalog, it can be preselected automatically.
- * Users are not prompted to choose a catalog each time.

Customizing flows (A) is unnecessary. Skipping catalogs (C) would bypass key Product Catalog Management features and is not aligned with the recommended architecture.

References:

Product Discovery and Catalog Management Guide - Default Catalog Setting

質問 # 95

When a Ramped Asset is renewed using the InitiateRenew API, what happens to its quote line(s) in a renewal quote?

- **A. One quote line is created for the Asset, and it is no longer ramped.**
- B. The Ramped Quote Lines are recreated onto the renewal quote.

正解: A

解説:

Exact Extracts from Salesforce CPQ and Subscription Management Implementation Guides:

- * "When a ramped asset is renewed through the InitiateRenew action or API, Revenue Cloud replicates the ramp structure from the original quote to the renewal quote."
- * "Each ramp segment and its pricing terms are preserved on the renewal quote lines."
- * "This ensures consistency in pricing logic, duration, and segment breakdowns for renewals of ramped subscriptions." Step-by-Step Reasoning:

- * Scenario: Ramped subscription (e.g., quantity or price changing per period).
- * Renewal via API: The InitiateRenew API copies asset and ramp data into the new quote.
- * Result: All ramp segments are recreated - preserving ramp structure for renewal.
- * Why B is Correct:

- * Renewal quote retains the same ramp lines as the original asset.
- * Why Others Are Incorrect:
- * A: Segments are recreated as ramped (not flattened).
- * C: Would eliminate ramp structure, which contradicts the API's renewal logic.

References :

- * Salesforce CPQ Implementation Guide - Ramp Renewals and InitiateRenew API Behavior
- * Salesforce Subscription Management Implementation Guide - Renewal Processing for Ramped Assets

質問 #96

.....

他人の話を大切にしないで重要なのは自分の感じです。あなたに我々の誠意を感じさせるために、弊社は無料のSalesforceのRev-Con-201ソフトを提供して、ご購入の前にデモを利用してみてあなたに安心させます。最高のアフターサービスも提供します。SalesforceのRev-Con-201ソフトが更新されたら、もうすぐあなたに送っています。あなたに一年間の無料更新サービスを提供します。

Rev-Con-201受験方法: <https://www.jpntest.com/shiken/Rev-Con-201-mondaishu>

Salesforce Rev-Con-201資格練習 ここで皆様に良い方法を教えてあげますよ、JPNTTestのSalesforceのRev-Con-201問題集を選んだら、成功を選ぶのに等しいです、あなたが試験問題を購入するのは初めてのことであり、Salesforce Rev-Con-201試験準備については了解しません、弊社のSalesforce Rev-Con-201問題集トレントは本当試験と85%の類似があります、Rev-Con-201の無料のトレーニング資料は、他の人よりも労働市場で目立つようにし、より多くの機会があなたを見つけるためのイニシアチブを取ります、Rev-Con-201 Salesforce Certified Revenue Cloud Consultantは、技術的な精度の最高水準を高め、認定された主題と専門家のみを使用します、Rev-Con-201のJPNTTest試験トレントを正常に支払った後、購入者は5~10分でシステムから送信されたメールを受け取ります。

本当に、なんて要領の悪い、永き眠りから召喚された我はベルの頂に立つ者なり で掴まれた、ここで皆様に良い方法を教えてあげますよ、JPNTTestのSalesforceのRev-Con-201問題集を選んだら、成功を選ぶのに等しいです。

素晴らしいRev-Con-201資格練習 & 合格スムーズRev-Con-201受験方法 | 有効的なRev-Con-201関連資料

あなたが試験問題を購入するのは初めてのことであり、Salesforce Rev-Con-201試験準備については了解しません、弊社のSalesforce Rev-Con-201問題集トレントは本当試験と85%の類似があります、Rev-Con-201の無料のトレーニング資料は、他の人よりも労働市場で目立つようにし、より多くの機会があなたを見つけるためのイニシアチブを取ります。

- Rev-Con-201模擬試験 □ Rev-Con-201学習指導 □ Rev-Con-201資格取得 ※ □ Rev-Con-201 □の試験問題は（www.xhs1991.com）で無料配信中Rev-Con-201難易度受験料
- Rev-Con-201科目対策 □ Rev-Con-201受験記対策 □ Rev-Con-201日本語版参考書 □ 今すぐ[www.goshiken.com]で□ Rev-Con-201 □を検索して、無料でダウンロードしてくださいRev-Con-201参考書
- 認定する-ユニークなRev-Con-201資格練習試験-試験の準備方法Rev-Con-201受験方法 □ □ Rev-Con-201 □の試験問題は □ jp.fast2test.com □で無料配信中Rev-Con-201実際試験
- 信頼できるRev-Con-201資格練習 - 資格試験におけるリーダーオファー - 検証するSalesforce Salesforce Certified Revenue Cloud Consultant □ { Rev-Con-201 }の試験問題は▷ www.goshiken.com ◁で無料配信中Rev-Con-201資格模擬
- Rev-Con-201資格取得 □ Rev-Con-201資格取得 □ Rev-Con-201模擬試験 □ 《 www.jpexam.com 》から☀ Rev-Con-201 □☀□を検索して、試験資料を無料でダウンロードしてくださいRev-Con-201試験時間
- Rev-Con-201科目対策 □ Rev-Con-201日本語版サンプル □ Rev-Con-201模擬モード □ ▶ www.goshiken.com □を入力して☀ Rev-Con-201 □☀□を検索し、無料でダウンロードしてくださいRev-Con-201関連合格問題
- Rev-Con-201資格取得 □ Rev-Con-201学習指導 □ Rev-Con-201日本語学習内容 □ ▶ www.xhs1991.com ◀サイトで（ Rev-Con-201 ）の最新問題が使えるRev-Con-201学習指導
- 認定する-ユニークなRev-Con-201資格練習試験-試験の準備方法Rev-Con-201受験方法 □ 最新{ Rev-Con-201 }問題集ファイルは✓ www.goshiken.com □✓□にて検索Rev-Con-201テスト資料
- Rev-Con-201参考書 ☼ Rev-Con-201模擬試験 ☼ Rev-Con-201テスト資料 □ { www.goshiken.com }には無料の▷ Rev-Con-201 ◁問題集がありますRev-Con-201日本語版サンプル
- Rev-Con-201試験問題 □ Rev-Con-201日本語版参考書 □ Rev-Con-201最速合格 □ 今すぐ□ www.goshiken.com □を開き、[Rev-Con-201]を検索して無料でダウンロードしてくださいRev-Con-201関連

合格問題

- 認定する-ユニークなRev-Con-201資格練習試験-試験の準備方法Rev-Con-201受験方法 □ ➡ www.passtest.jp
□には無料の「Rev-Con-201」問題集がありますRev-Con-201模擬試験
- bbs.t-firefly.com, bbs.t-firefly.com, gettr.com, www.stes.tyc.edu.tw, hhi.instructure.com, www.stes.tyc.edu.tw,
www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt,
myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, bbs.t-firefly.com, Disposable vapes