

# New L5M10 Mock Exam | L5M10 Latest Test Preparation



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## CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• <b>Understand Capacity Planning and Control in Logistics Management:</b> This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Analyse the Role and Activities of Logistics Management:</b> This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.</li> </ul>

## Right CIPS L5M10 Questions: Epic Ways to Pass Exam [2026]

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### CIPS Logistics Management Sample Questions (Q63-Q68):

#### NEW QUESTION # 63

Yolo Inc. is a low-cost manufacturer with tight margins. To remain profitable, logistics must help reduce costs. Which transportation strategy best supports this aim?

- A. Eliminate all activities that do not provide value add
- B. Run a competitive tender annually to secure the cheapest logistics provider
- C. Brand all fleet vehicles with company logos
- D. Manage inbound logistics to strict KPIs to reduce waste and delays

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Cost-leadership logistics requires efficiency in inbound and outbound flows. Managing inbound logistics using KPIs (e.g., vehicle turnaround time, delivery reliability) reduces time waste and unnecessary costs.

Annual tenders or branding efforts do not guarantee cost reduction. (Reference: CIPS L5M10 Study Guide, "Cost as a business strategy," p. 53)

#### NEW QUESTION # 64

Blue Toes Inc. conducts a Cost-to-Serve analysis and identifies customer "Pink Nose" as low-cost-to-serve and high-value. Which strategy should they apply?

- A. Cost engineer
- B. Build
- C. Danger zone
- D. Protect

**Answer: D**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Customer Profitability Matrix (Christopher, 1998) identifies "Protect" for high-value, low-cost-to-serve accounts - focusing on retention and maintaining satisfaction.

(Reference: CIPS L5M10 Study Guide, Customer Profitability Matrix, p. 62)

#### NEW QUESTION # 65

Strategic planning is long-term planning, usually over 5-10 years in the future. Is this sentence correct?

- A. Yes - the longer the strategic plan, the less detail it will include
- B. Yes - strategic plans have more detail than short-term plans
- C. No - strategic plans detail the objectives of the organisation over the upcoming year
- D. No - long-term plans are tactical rather than strategic

**Answer: A**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Strategy deals with long-term direction and typically contains broad objectives with lower detail; tactical (mid-term) and operational (short-term) plans add specificity and detail. Therefore, longer-horizon strategic plans contain less operational detail than short-term plans. (Reference: CIPS L5M10 Study Guide, Planning horizons-strategic/tactical/operational, pp. 99-100)

#### NEW QUESTION # 66

Which of the following scenarios would an MRP system struggle to cope with?

- A. Changes in prices of raw materials
- **B. Changes in requirements from customers**
- C. Improving the response time to customer queries
- D. Reducing inventory costs for the business

**Answer: B**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

MRP assumes relatively stable, planned demand and lead times. It is less effective when there are frequent late changes (e.g., sudden customer requirement changes), supplier delays, or machine breakdowns, because it is not inherently reactive in real time. (CIPS L5M10 Study Guide, p. 188)

#### NEW QUESTION # 67

Mobile Ltd offers customers £50 to return old or broken phones. What is the most likely reason?

- A. Recycle
- B. Re-manufacture
- **C. Recovery**
- D. Reuse

**Answer: C**

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

"Recovery" focuses on extracting valuable materials (e.g., precious metals) from returned items. For broken phones, recovery is often most economical versus full remanufacture. (CIPS L5M10 Study Guide, p. 191)

#### NEW QUESTION # 68

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