

Use Salesforce ADM-201 Questions - Best Strategy To Beat The Exam Stress



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Achieving the ADM-201 certification demonstrates that the candidate has the knowledge and skills required to be a Salesforce administrator. It also opens up new career opportunities and increases the earning potential of the candidate. Salesforce Certified Administrator certification is valid for three years, after which the candidate must pass a maintenance exam to keep the certification current. Overall, the ADM-201 Certification is an essential credential for professionals who want to work in Salesforce administration and advance their careers in this field.

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Salesforce ADM-201 Exam is an important certification for professionals who want to advance their career in Salesforce administration. It is also an essential certification for organizations that use Salesforce as it ensures that the individuals responsible for administering Salesforce have the necessary skills and knowledge to manage the platform effectively. Salesforce Certified Administrator certification is valid for three years, after which individuals must retake the exam to maintain their certification.

Salesforce Certified Administrator Sample Questions (Q59-Q64):

NEW QUESTION # 59

Support agents at Universal Containers research solutions to customer issues by asking various subject matter experts (SMEs) at the company.

Which three features will allow Support Agents to quickly document the details of these meetings?

(Choose three.)

- A. Case Feed
- B. Case Group
- C. Case Comments
- D. Events
- E. Workflow Email Alerts

Answer: A,B,C

NEW QUESTION # 60

A System Administrator needs to build a dashboard that is accessible by the entire sales team. The running user must be set to the VP of Sales. What is the correct data source for the dashboard components?

- A. Standard report from the Opportunity reports folder.
- B. Custom report from my Personal Custom Reports folder.
- C. Standard report from the Administrative reports folder.
- D. Custom report from the Sales Reports custom public folder.

Answer: D

NEW QUESTION # 61

The Director of Sales wants a report that shows the Opportunity pipeline for the current and next fiscal quarters. This report should be grouped by Sales Rep and Opportunity Stage. Which report format would you use to create this custom report?

- A. The Tabular Report
- B. Matrix Report.
- C. The Summary Report

Answer: C

NEW QUESTION # 62

The Campaign ROI Analysis Report uses which of the following calculations to determine the ROI percentage for a campaign?

- A. $(\text{Amount of Won Opportunities} - \text{Actual Cost}) / \text{Actual Cost}$
- B. $\text{Expected Revenue} / \text{Budgeted Cost}$
- C. $\text{Amount of Won Opportunities} / \text{Budgeted Cost}$
- D. $\text{Total Amount of Opportunities} / \text{Expected Revenue}$

Answer: A

NEW QUESTION # 63

Which of the following feature allows you to send an email when an opportunity reaches a threshold value?

- A. Opportunity Alert
- B. Big Deal Alert
- C. Validation Rule
- D. Big Ticket Email

Answer: B

Explanation:

Section: Volume E

NEW QUESTION # 64

