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## SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.</li> </ul>

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### SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q29-Q34):

#### NEW QUESTION # 29

How does SAP Business Network's purchase order compliance function automate workflows for global suppliers in retail?

- A. Ensures integration with SAP and non-SAP systems
- B. Automates financial transactions with minimal impact to functional procurement processes
- C. Cuts logistics costs by using local vendors
- D. Simplifies procurement for production with less impact to global processes

**Answer: A**

Explanation:

Solution:

The correct answer from learning.sap.com is:

\* C. Ensures integration with SAP and non-SAP systems

SAP Business Network's purchase order compliance functionality enables automated workflows for global retail suppliers through seamless integration across both SAP and non-SAP systems. This ensures POs, order confirmations, AP documents, and audit rules are consistently streamlined across diverse supplier landscapes learning.sap.com

#### NEW QUESTION # 30

Which approaches in SAP Business Suite enhance warehouse efficiency? Note: There are 2 correct answers to this question.

- A. Integrate closed-loop planning with AI automation
- B. Automation of supplier selection
- C. Align forecast with production cost budgets
- D. Implementation of real-time insights

**Answer: A,D**

Explanation:

Solution:

The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on learning.sap.com, are:

\* C. Implementation of real-time insights

The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.

\* D. Integrate closed-loop planning with AI automation

Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput learning.sap.com

#### NEW QUESTION # 31

How do discussions of supply chain challenges help align SAP Business Network's digital interaction with COO goals?

- A. By focusing on financial performance metrics
- B. By investigating employee training needs
- C. By addressing visibility and collaboration

- D. By studying marketing strategies to improve audience reach

**Answer: C**

Explanation:

Solution:

The correct answer from learning.sap.com is:

\* D. By addressing visibility and collaboration

Discussions about supply chain challenges are directly aligned with COO goals as they emphasize enhancing transparency throughout the supply chain and fostering digital collaboration with partners. This alignment supports effective, resilient operations and ensures the COO's focus on seamless connectivity and real-time visibility is met.

### NEW QUESTION # 32

How does real-time production orchestration in SAP Digital Manufacturing improve resource utilization within global manufacturing networks?

- A. Automates procurement
- B. Aligns financial optimization
- C. Improves logistics
- **D. Manages production with AI automation in real-time**

**Answer: D**

Explanation:

The correct answer is:

Solution:

B . Manages production with AI automation in real-time

SAP Digital Manufacturing's real-time Production Orchestration (Resource Orchestration) empowers supervisors to dispatch, schedule, monitor, and automatically balance production on a live basis-responding instantly to events on the shop floor and optimizing resources like labor, equipment, and materials us.io

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Here's how the other options stack up:

\* A. Improves logistics - While orchestration connects operations with logistics, its primary purpose is on-floor execution and resource balancing-not optimizing logistics functions directly.

\* C. Automates procurement - This relates to supply chain/procurement modules in SAP, not manufacturing execution orchestration.

\* D. Aligns financial optimization - Financial alignment comes primarily from ERP integration, not from real-time production orchestration.

So the best fit is option B.

### NEW QUESTION # 33

What can be enhanced by establishing a consistent, end-to-end process across the entire design-to-operate cycle?Note: There are 3 correct answers to this question.

- **A. Environmentally conscious operations**
- **B. Agile decision-making**
- C. Delivery routing efficiency
- D. Tactical planning
- **E. Functional productivity**

**Answer: A,B,E**

Explanation:

Solution:

The three correct enhancements, based on content from learning.sap.com, are:

\* B. Functional productivity

A consistent end-to-end process streamlines workflows across design, planning, manufacturing, logistics, and operations-boosting overall productivity in every function.

\* C. Agile decision-making

This unified approach enables real-time scenario simulations and faster response times, making organizations more agile in adapting



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