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Salesforce CPQ-Specialist

Salesforce Certified CPQ Specialist

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q63-Q68):

NEW QUESTION # 63

Which three objects need to be utilized when creating orders using the composite API?

- A. Product
- B. Pricebook Entry
- C. Contact
- D. Account
- E. Order Summary

Answer: B,C,D

NEW QUESTION # 64

An administrator has created a new currency field on the Fulfillment Order object and wants to roll up the total to the Order Summary object. When creating a rollup field on the Order Summary object, Fulfillment Order does not appear as an option. Why is this?

- A. The Order Summary object has reached the limit of Rollup Summary fields
- B. Rollup Fields cannot sum Currency Fields
- C. The Order Summary field on the Fulfillment Order object is a Lookup
- D. The Rollup Summary field must be created on the Fulfillment Order object with the Order Summary object as the parent

Answer: C

Explanation:

The reason why Fulfillment Order does not appear as an option when creating a rollup field on the Order Summary object is that the Order Summary field on the Fulfillment Order object is a Lookup. A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. To create a rollup summary field, the relationship between the objects must be master-detail, which means that the child record cannot exist without its parent record. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

NEW QUESTION # 65

The order object represents which two statements? (Choose 2)

- A. The customer's intent at the time of purchase
- B. The invoice data for accounting purposes
- C. An overall summary of the order being processed
- D. The initial exchange of funds for goods or services

Answer: A,D

NEW QUESTION # 66

Which set of conditions is required for an Order Summary object to be created?

- A. An Order is created, the Create Order Summary Process is installed and the Create Order Summary Process is active
- B. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and the Create OrderSummary Process is installed.
- C. An Order is created, its status is set to Draft, Create OrderSummaryFlow is installed and Create OrderSummary Flow is activated.
- D. An Order is created, its status is set to Activated. Create OrderSummary Flow is installed and Create OrderSummary Flow is activated.

Answer: A

Explanation:

The Order Summary object is a custom object that stores information about an order, such as the total amount, the number of items, and the fulfillment status. The Order Summary object is created by a process called Create Order Summary Process, which runs whenever an order is created or updated. The process calls a flow called Create OrderSummary Flow, which calculates the order summary fields and creates or updates the order summary record. The process and the flow are part of the Order Management package and must be installed and activated for the order summary object to be created. Reference: Order Management Lifecycle, Order Management Objects, Configure Order Management Flows

NEW QUESTION # 67

What object does the Ensure Funds Apex Flow action look for when resolving Invoice balances associated with an Order Summary?

- A. Payments
- B. Payment Summaries
- C. Order Payments
- **D. Order Payment Summaries**

Answer: D

Explanation:

The object that the Ensure Funds Apex Flow action looks for when resolving Invoice balances associated with an Order Summary is Order Payment Summaries. This object represents the payments made for an order, and it has a lookup relationship to both Invoice and Order Summary objects. The Ensure Funds Apex Flow action uses this object to calculate the balance due for each Invoice and update its status accordingly. Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_payment_summary.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5

NEW QUESTION # 68

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