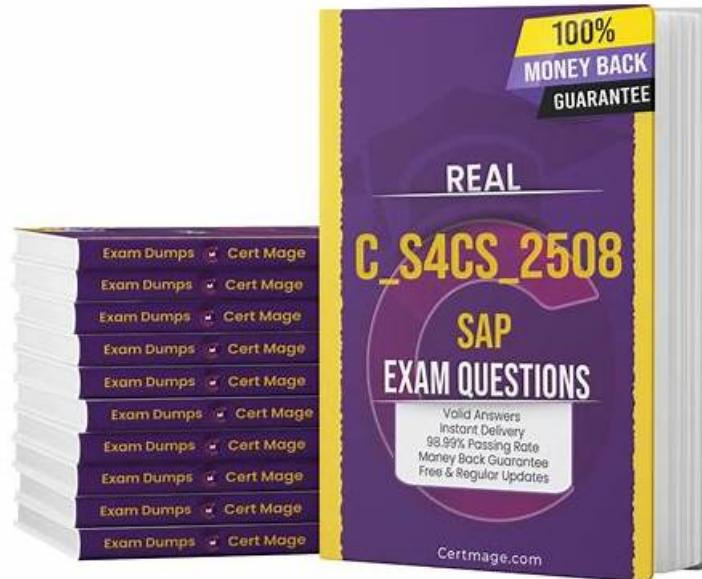


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SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 2	<ul style="list-style-type: none">Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 3	<ul style="list-style-type: none">System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S4HANA Cloud Public Edition.

Topic 4	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 5	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 6	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 7	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 8	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 9	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q57-Q62):

NEW QUESTION # 57

What activities are applied to the entire system and cannot be changed after confirmation in SAP Central Business Configuration?

Note: There are 2 correct answers to this question.

- A. Scoping
- B. Configuration activities
- C. **Group currency**
- D. **Fiscal year variant**

Answer: C,D

NEW QUESTION # 58

When you create a sales order item, in which sequence is the master data read to determine the delivery plant?

- A. Business partner (ship-to party)
 - *Material master record
 - *Customer-material info record
- B. Customer-material info record
 - *Material master record
 - *Business partner (ship-to party)
- C. Material master record
 - *Business partner (ship-to party)
 - *Customer-material info record
- D. Customer-material info record
 - *Business partner (ship-to party)
 - *Material master record

Answer: D

NEW QUESTION # 59

Where is the initial list of known integrations documented?

- A. In the Fit-to-Standard Workshops
- B. In the Business Driven Configuration Questionnaire
- C. In the Digital Discovery Assessment
- D. In SAP Cloud ALM

Answer: C

NEW QUESTION # 60

Based on the SAP Activate methodology, which activities must you perform in the Explore phase? Note: There are 2 correct answers to this question.

- A. Define the organizational structure and chart of accounts.
- B. Conduct the Fit-to-Standard analysis to gather configuration values.
- C. Use the Test system to demonstrate SAP Best Practice processes.
- D. Conduct the Digital Discovery Assessment to identify extension requirements.

Answer: B,C

NEW QUESTION # 61

In SAP Central Business Configuration, which activities can you perform in the Product-Specific Configuration Phase? Note: There are 3 correct answers to this question.

- A. Add new sales organizations.
- B. Change approval thresholds.
- C. Create new scope items.
- D. Add blocking reasons for billing.
- E. Modify building blocks.

Answer: A,B,D

NEW QUESTION # 62

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