

# New CCMP Exam Question & CCMP PDF Cram Exam

## CCMP Test Questions With Complete Correct

### Answers 2023/2024.

What is included in the contract? Answer - Anything that is referenced as part of the contract.

Scope Answer - Which core contract element addresses what the contract is about? When was the contract agreed? Answer - Which of the following is NOT one of the four core elements of a contract?

1,3,4 Answer - Which of the following may be incorporated into the contract? 1.) bid documents 3.) Letters, change orders and specifications. 4.) SOWs, SLAs, RFP, procedures and prices

The bid, negotiation and implementation teams Answer - Who should be involved in the formal contract hand over meeting?

Keep Satisfied Answer - A stakeholder group with a low level of impact and a high level of dependence on an outcome is represented as which group type for communication purposes?

Stay informed and maintain confidence Answer - By understanding projects on a stakeholders radar screen, you will

Build awareness Answer - If you are unlikely to be impacted by a contract and you have little importance towards it then you are most likely to be categorized as which type of stakeholder?

Both 1 and 2 Answer - What should be considered when identifying a stakeholders important issues? 1.) What programs they have in the near future. 2.) What they consider to be a risk.

A very complex project may require a more segmented approach to evaluation. This is called a..? Answer - Two cycle evaluation

What are Intangible evaluation criteria? Answer - Factors that rely on organizational culture and behavior

When embarking on a long term project, which of the following is often not given adequate consideration at the proposal evaluation stage? Answer - The suppliers cultural compatibility with the buyer

When is the earliest you can begin to define the evaluation matrix for an RFP Answer - Prior to drafting the RFP

What is the name of the bid evaluation approach that requires a supplier to achieve a satisfactory level on specific evaluation criteria? Answer - Hurdle

Above what value does the uniform commercial code in the USA require contracts to be in writing? Answer - US \$500

Of the following, which is the best time to address dispute resolution procedures? Answer - Procedures should be agreed at the beginning of negotiations.

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## ACMP Global CCMP Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>Develop and Gain Approval for the Comprehensive Change Management Plan: This section assesses skills of Change Managers and Project Managers and covers preparing detailed plans for all aspects of change management, including resources, communication, sponsorship, stakeholder engagement, learning, measurement, sustainability, and integration with project management. It also includes obtaining approval and establishing feedback mechanisms.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>Ethics: This section measures skills of Change Managers and Compliance Officers and focuses on demonstrating ethical behavior in change management. It covers promoting honesty, responsibility, fairness, respect, and advancing the discipline, while supporting practitioners within the change management community.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Close the Change Management Effort: This section assesses skills of Change Managers and Program Leads and covers evaluating the success of the change initiative, conducting lessons learned, documenting recommended actions, gaining closure approvals, transferring ownership, ensuring sustainability, and recognizing achievements.</li> </ul>

## ACMP Global Certified Change Management Professional Sample Questions (Q36-Q41):

### NEW QUESTION # 36

What document should provide guidance and best practices for future change initiatives?

- A. Lessons learned evaluation
- B. Project charter
- C. Risk log
- D. Change management plan

### Answer: A

Explanation:

At closure, ACMP requires practitioners to conduct a lessons learned evaluation, documenting successes, challenges, and recommendations. This evaluation informs future change initiatives by providing a repository of best practices and pitfalls to avoid. A risk log (A) captures risks during execution but does not focus on future learning. The charter (B) and change management plan (C) are current-project tools, not future-facing.

Therefore, the lessons learned evaluation (D) is the document explicitly created for future guidance.

(Reference: ACMP Standard, Process Group 5 - Close; Activities: Document lessons learned and share across the organization.)

### NEW QUESTION # 37

What document addresses closing the competency gap?

- A. Stakeholder engagement strategy
- B. Learning and development strategy
- C. Change impact and readiness strategy
- D. Communications strategy

### Answer: B

Explanation:

The learning and development strategy is designed to close competency gaps by identifying and addressing the skills, knowledge, and

behaviors stakeholders need to adopt the change. According to ACMP, this plan includes training design, coaching, and knowledge transfer activities that prepare individuals for the future state. Stakeholder engagement (B) ensures participation, impact and readiness (C) measure preparedness, and communications (D) raise awareness. However, the plan that directly closes the competency gaps is option A.

(Reference: ACMP Standard, Process Group 3 - Learning and Development Plan; Purpose: Equip stakeholders to build competencies required in the future state.)

#### NEW QUESTION # 38

What is the primary purpose of determining why the change is required?

- A. To discern the change the organization intends to adopt
- B. To describe a common direction for the future state
- **C. To explain the current opportunity, risks of consequences and benefits**
- D. To determine how the organization and its structure will be affected

**Answer: C**

Explanation:

The primary purpose of determining why change is required is to articulate the case for change- explaining opportunities, risks, consequences of not changing, and expected benefits. ACMP highlights that this rationale is foundational for building awareness, stakeholder alignment, and sponsor commitment. Future state direction (B), structural effects (D), and identifying the change (C) follow from this rationale, but the starting point is always explaining why change is necessary.

(Reference: ACMP Standard, Process Group 2 - Case for Change; Purpose: Clarify opportunities, risks, consequences, and benefits.)

#### NEW QUESTION # 39

What is the purpose of completing the case for change?

- A. Identify deliverables and activities associated with the change
- B. Understand effort and resources required to implement the change
- **C. Identify reasons and benefits associated with the change**
- D. Identify methodology and framework to be applied to implement the change

**Answer: C**

Explanation:

Completing the case for change ensures that all stakeholders understand the reasons for the change and its expected benefits. According to ACMP, this creates awareness, builds urgency, and drives sponsor alignment. Deliverables and activities (A), methodologies (C), and effort/resource estimates (D) are subsequent steps in planning but not the primary purpose of the case for change. Thus, option B is the correct answer.

(Reference: ACMP Standard, Process Group 2 - Case for Change; Purpose: Identify rationale and benefits for change.)

#### NEW QUESTION # 40

As the project reaches completion, whose approval should be sought to formally close the change?

- **A. Senior sponsor**
- B. Change Lead
- C. Project manager
- D. Training Lead

**Answer: A**

Explanation:

Formal closure of a change management effort requires approval from the senior sponsor. This ensures the accountable executive validates that outcomes were achieved, ownership transferred, and sustainability measures are in place. The project manager approves project closure, while the change lead and training lead execute tasks but do not have the authority to formally close. Thus, the sponsor's approval is required to ensure accountability for benefits realization.

(Reference: ACMP Standard, Process Group 5 - Close; Activity: Seek formal sponsor approval for closure.)

## NEW QUESTION # 41

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