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As long as you face problems with the Industries CPQ Developer exam, our company is confident to help you solve. Give our Industries CPQ Developer practice test a chance to be given you a chance to succeed. We are very willing to go hand in hand with you on the way to becoming the **SALESFORCE CPQ Certified Specialist**. And we have three different versions of our Industries CPQ Developer learning materials, you will find that it is so interesting and funny to study with our study guide.

Earning the Salesforce Industries CPQ Developer certification can open up several career opportunities in Salesforce industries. Salesforce Certified Industries CPQ Developer certification demonstrates that the candidate has the skills and expertise to design and develop CPQ solutions that meet the unique needs of Salesforce Industries customers. Moreover, it can help candidates stand out from the competition and increase their earning potential.

To qualify for this certification, candidates must have prior experience in developing CPQ solutions for Salesforce industries. It is recommended that candidates have at least one year of experience working with Salesforce CPQ or have completed the Salesforce CPQ Consultant for New Administrator course. Candidates must also have a strong understanding of Salesforce Sales Cloud and Service Cloud solutions, as well as familiarity with industry-specific regulations and best practices.

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The Industries CPQ Developer exam requires the candidates to have thorough understanding on the **2023 Salesforce Industries CPQ Developer Exam: Test Outline & Pass Guaranteed Quiz Realistic Salesforce Certified Industries CPQ Developer Test Lab Questions**

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Lastly, becoming a certified Salesforce Industries CPQ Developer doesn't just showcase one's expertise in the Salesforce platform, it also demonstrates their dedication to their profession. Salesforce Certified Industries CPQ Developer certification helps individuals acquire industry-wide recognition and validate their ability to deliver innovative, customized CPQ solutions to a variety of businesses.

Salesforce Industries-CPQ-Developer Exam is a certification program designed for professionals who want to validate their skills and knowledge in Salesforce Industries CPQ development. CPQ stands for Configure, Price, and Quote, and it is a software tool used to streamline the sales process by providing accurate pricing and product configurations to customers. Being a Salesforce Certified Industries CPQ Developer demonstrates the candidate's expertise in designing and developing custom solutions in Salesforce Industries CPQ.

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When preparing to take the Salesforce Certified Industries CPQ Developer (Industries-CPQ-Developer) exam dumps, knowing where to start can be a little frustrating, but with Salesforce Industries-CPQ-Developer practice questions, you will feel fully prepared. Using our Salesforce Industries-CPQ-Developer practice test TestPassKing, you can prepare for the increased difficulty on Industries-CPQ-Developer Exam day. Plus, we have various question types and difficulty levels so that you can tailor your Salesforce Industries-CPQ-Developer exam dumps preparation to your requirements.

Salesforce Certified Industries CPQ Developer Sample Questions (Q249-Q254):

NEW QUESTION # 249

Sarah works from home and her internet connectivity is dropping sporadically making it difficult to get her work done. She has increasingly become dissatisfied with her internet provider and finally has reached her breaking point. Sarah calls her internet provider to complain. In an attempt to remedy the situation, the CSR offers Sarah 20% off her monthly charges for the next 12 months. Sarah accepts. What type of discount is described in this scenario?

- A. Contract-Based
- **B. Account-Based**
- C. Order-Based

Answer: B

NEW QUESTION # 250

Which of these can you use in a promotion to change the price of a child product? (Choose TWO Note: This question displayed answer options in random order when taking this Test.

- A. New order
- **B. Override**
- C. MACD
- D. Different price list
- **E. Adjustment**

Answer: B,E

Explanation:

To change the price of a child product within a promotion, you can use the following methods:

* Adjustment (B): This refers to applying a price adjustment to the product, either by a fixed amount or a percentage, which modifies the original price based on the terms of the promotion.

* Override (C): This method involves setting a new price that overrides the original price of the product within the context of the promotion.

Both methods allow for flexible pricing strategies within promotions, enabling customized pricing options that can be tailored to specific marketing objectives or customer segments.

NEW QUESTION # 251

A developer manages a very large catalog that includes over 5 million products. The developer needs to write a rule that will apply to all products in the catalog.

Which type of rule will be easiest for the developer to implement?

- A. Qualification Rule
- B. Evaluation Rule
- C. Context Rule
- **D. Advanced Rule**

Answer: D

NEW QUESTION # 252

Which of the following are features of the Product List in Vlocity Cart? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

- A. It uses Vlocity Rules to display available and eligible products.
- B. Allows hierarchical product structures.
- C. It is only displayed on the Opportunity tab.
- D. It is based on a specific price list.

Answer: A,D

NEW QUESTION # 253

Which of these will the user see when they use the Guided Selling interaction? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. A way to launch the cart from an account or order
- B. Ability to change the price book for the cart
- C. A summary of assets the customer already has purchased
- D. Ability to edit items already placed in the cart
- E. Step-by-step process to recommend and sell products
- F. Automatic totaling of products added to the cart

Answer: A,D,E,F

NEW QUESTION # 254

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