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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q41-Q46):

NEW QUESTION # 41
A system administrator at a financial services company wants to build a report to show Interest Tags.
Which two things should the administrator consider when configuring the report?

- A. To show Interest Tags applied to specific objects, the user can add a filter in the report and select the object name.
- B. The user must build a report using the Topics object to view Interest Tags in the report.
- C. When the user defines the custom report type, Topics should be selected as the Primary Object.
- D. When the user defines the custom report type, Tag Categories should be selected as the Primary Object.

Answer: A,C

Explanation:
Interest Tags are a feature of Financial Services Cloud that let users add custom tags to client records to capture client needs, interests, and prospecting opportunities. Some of the things to consider when configuring a report to show Interest Tags are:
When the user defines the custom report type, Topics should be selected as the Primary Object. Topics is the standard Salesforce object that stores the Interest Tags data4. The user can then add other objects as secondary objects, such as Accounts, Contacts, or Opportunities.
To show Interest Tags applied to specific objects, the user can add a filter in the report and select the object name. For example, to show only Interest Tags related to Accounts, the user can add a filter for Entity Type equals Account5.
References:
Interest Tags
Build an Interest Tags Report

NEW QUESTION # 42
Universal Containers uses Web-to-Case to convert support requests submitted through its website into cases. The support team would like Salesforce to automatically send an email containing password reset instructions to the customer when the case subject contains the words "forgot" and "password".
What does the administrator need to configure to meet this requirement?

- A. Auto-response rule
- B. Email-to-case
- C. Support settings
- D. Validation rule

Answer: A

NEW QUESTION # 43

Which 3 options does the Financial Services Cloud application offer to view and update Account-Account.
Account-Contact, and Contact-Contact Relationships?

- A. Group Members Component
- B. Relationship Map
- C. Family Members Component
- D. Actionable Relationship Center
- E. Life Events Component

Answer: A,B,D

Explanation:
Explanation
The following options are available to view and update Account-Account, Account-Contact, and Contact-Contact Relationships in
Financial Services Cloud:
Actionable Relationship Center: This is a Lightning component that displays a list of all the relationships for a client or a group. You
can use it to view, create, edit, and delete relationships.
Relationship Map: This is a Lightning component that displays a graphical representation of all the relationships for a client or a
group. You can use it to visualize and navigate the relationship network.
Group Members Component: This is a Lightning component that displays a list of all the members of a group. You can use it to
view, add, and remove group members. Verified References: : Salesforce Financial Services Cloud User Guide, page 34. :
Salesforce Financial Services Cloud User Guide, page
36. : Salesforce Financial Services Cloud User Guide, page 38.

NEW QUESTION # 44

Universal Containers has a marketing team set up as a public group. A sales representative would like to engage the marketing team
on one opportunity.
What should the sales representative do to ensure the marketing team can access the opportunity?

- A. Change the opportunity owner to the public group.
- B. Add the public group to an opportunity queue.
- C. Add the public group to the opportunity team.
- D. Manually share the record with the public group.

Answer: D

NEW QUESTION # 45

A marketing user has received a file of leads to import. What tool can be used to avoid duplicate leads?

- A. Validation Rules
- B. Import Wizard
- C. Merge Leads function
- D. Data Loader

Answer: B

NEW QUESTION # 46

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