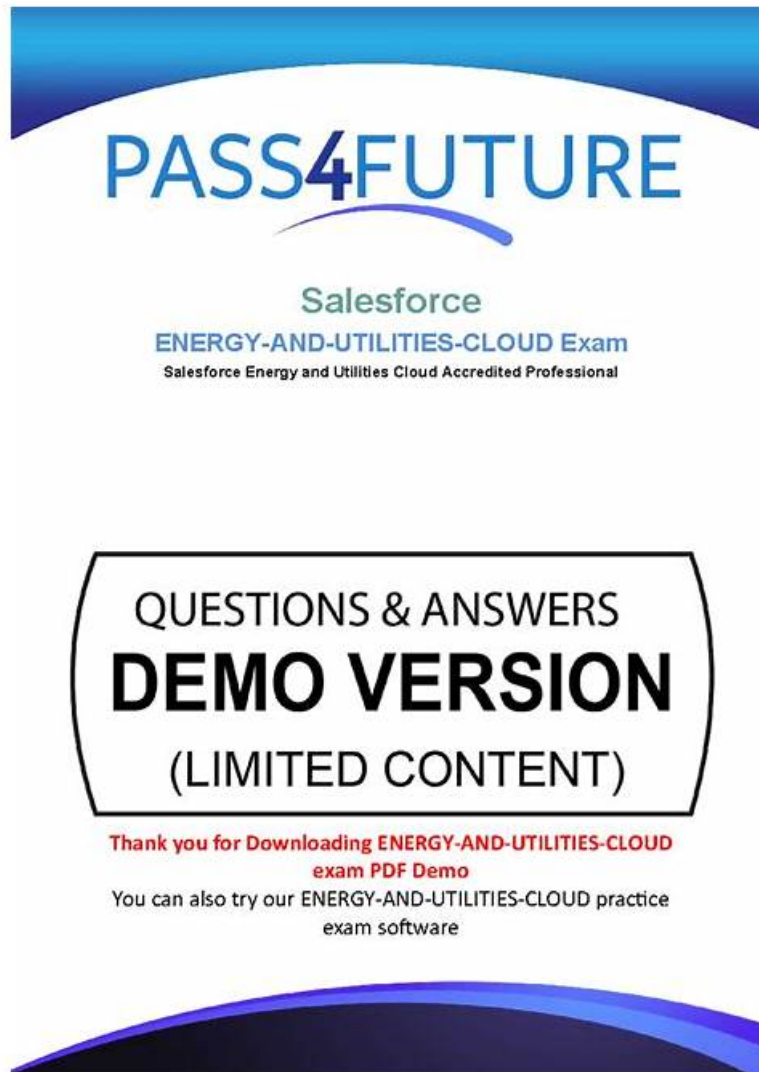


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### Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q43-Q48):

#### NEW QUESTION # 43

An energy company was recently onboarded on Energy and Utilities Cloud. They want to launch a customer service portal that provides customers with a 360-degree view of their energy and utility accounts and includes guided processes for common actions. Which Energy and Utilities Cloud application should they use?

- A. Utility Self-Serve Portal
- B. Energy and Utilities Contact Center Console
- C. Customer Acquisition Management
- D. Experience Self-Serve Portal

**Answer: A**

#### NEW QUESTION # 44

An energy company uses Salesforce Energy and Utilities Cloud to generate quotes and orders. Two custom fields on quotes get populated during the quote capture process. These two fields need to be populated when the quote gets converted to an order. How can a consultant achieve this without custom code?

- A. Creating Apex trigger
- B. Adding fields in CPQ configuration
- C. Using Field Mapper
- D. Adding fields in Checkout method

**Answer: C**

Explanation:

Salesforce Energy and Utilities Cloud enables consultants to map fields from quotes to orders without custom code by using the Field Mapper tool. This feature is designed to streamline the conversion process, ensuring that custom fields populated during the quote capture process are automatically populated in the corresponding order records. By utilizing Field Mapper, consultants can configure field mappings directly within the Salesforce UI, eliminating the need for custom Apex code and simplifying the configuration process. Reference = Field mapping capabilities in Salesforce CPQ (Configure, Price, Quote) and Salesforce Energy and Utilities Cloud are covered in detail in the Salesforce documentation, which includes guidance on using Field Mapper to automate the transfer of information between different objects: [https://help.salesforce.com/articleView?id=cpq\\_field\\_mapping.htm&type=5](https://help.salesforce.com/articleView?id=cpq_field_mapping.htm&type=5)

#### NEW QUESTION # 45

The project team wants to use the Customer Acquisition Management application to set up and automate the customer enrollment and selling of utility products, services and offers to new customers. A concern is raised about the final UI layout, which needs to be adapted to the branding of the company.

What two processes can modify the look and feel of the application?

- A. Modify the application Page Layout to change/add/remove selected elements
- B. Modify the VEELogoCard FlexCard to change the customer logo.
- C. Modify the VEEConsumerLandingScreen FlexCard to change the background color, text font size, and style.
- D. Modify the VEEDigitalOrder Omniscrypt to adapt the look and feel to suit the company's requirements

**Answer: C,D**

Explanation:

In the Salesforce Energy and Utilities Cloud, customizing the UI to align with company branding during the customer acquisition process is crucial for maintaining a consistent user experience. Modifying the VEEDigitalOrder Omniscrypt allows for detailed customization of the customer journey and interaction points within the application, aligning it with the company's branding requirements. Additionally, altering the VEEConsumerLandingScreen FlexCard provides the capability to adjust visual elements such as background color, text font size, and style directly, ensuring the interface reflects the company's visual identity effectively.

Reference = These customization processes are supported by Salesforce Energy and Utilities Cloud documentation, specifically in sections related to Omniscrypt and FlexCard configurations for enhancing user interfaces in utility applications. [https://developer.salesforce.com/docs/atlas.en-us.omniscrypt\\_developer\\_guide.meta/omniscrypt\\_developer\\_guide/omniscrypt](https://developer.salesforce.com/docs/atlas.en-us.omniscrypt_developer_guide.meta/omniscrypt_developer_guide/omniscrypt)

#### NEW QUESTION # 46

An energy company must include a clause about additional operational costs in contracts that exceed 10 MegaWatts in their DOCX Template. The information about energy volume is already available in the Contract object.

How should the administrator proceed to include this condition in the document template to show this clause only when the contract energy volume is higher than 10 MegaWatts?

- A. Create a custom formula in DataRaptor Load.
- B. Create an Apex Class
- C. Create a custom formula in DataRaptor Extract
- D. Create a custom field in the Contract object

Answer: C

Explanation:

To include a specific clause in a DOCX template based on the condition that the contract energy volume is higher than 10 MegaWatts, creating a custom formula within a DataRaptor Extract is the appropriate approach. This method allows for dynamic content generation in documents based on data-driven conditions. By utilizing a custom formula in DataRaptor Extract, the administrator can specify that the additional operational costs clause should only appear in the generated document when the contract's energy volume exceeds the defined threshold. Reference = The use of DataRaptor for dynamic document content generation is detailed in the Salesforce Industries CPQ documentation, where it outlines how to use DataRaptor Extracts to manipulate and conditionally display data in templates: [https://help.salesforce.com/articleView?id=industries\\_cpq\\_dataptor.htm&type=5](https://help.salesforce.com/articleView?id=industries_cpq_dataptor.htm&type=5)

#### NEW QUESTION # 47

The project team wants to use the Customer Acquisition Management application to set up and automate the customer enrollment and selling of utility products, services and offers to new customers. A concern is raised about the final UI layout, which needs to be adapted to the branding of the company.

What two processes can modify the look and feel of the application?

- A. Modify the application Page Layout to change/add/remove selected elements
- B. Modify the VEELogoCard FlexCard to change the customer logo.
- C. Modify the VEEConsumerLandingScreen FlexCard to change the background color, text font size, and style.
- D. Modify the VEEDigitalOrder Omniscrypt to adapt the look and feel to suit the company's requirements

Answer: C,D

#### NEW QUESTION # 48

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