

Exam AP-223 Consultant - AP-223 Exam Guide Materials



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Our Salesforce AP-223 desktop-based practice software is the most helpful version to prepare for CPQ and Billing Consultant Accredited Professional exam as it simulates the real certification exam. You can practice all the difficulties and hurdles which could be faced in an actual CPQ and Billing Consultant Accredited Professional AP-223 Exam. It also assists you in boosting confidence. The Prep4sures designs AP-223 desktop-based practice software for desktops, so you can install it from a website and then use it without an internet connection.

Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q44-Q49):

NEW QUESTION # 44

Which is the correct sequence of evaluation events for a price rule, quote calculator plugin (QCP) and CPQ package pricing engine?

- A. internal initialization → on Initialization → Before Calculate → calculate quantities → On Calculate → Price Waterfall

- Calculation→ After Calculate→calculate formulas
- B. internal initialization →calculate formulas →calculate quantities →Price Waterfall Calculation →on Initialization → Before Calculate →On Calculate →After Calculate
 - C. internal initialization →on Initialization→calculate formulas → Before Calculate→calculate quantities→ On Calculate→Price Waterfall Calculation→ After Calculate
 - D. internal initialization →calculate formulas →calculate quantities →on Initialization → Before Calculate → On Calculate → Price Waterfall Calculation → After Calculate

Answer: C

Explanation:

The Salesforce CPQ calculation sequence includes:

Internal Initialization

QCP: onInitialization()

CPQ: Calculate Formulas (pre-calculation)

Price Rule Evaluation: Before Calculate

QCP: onCalculate()

Price Waterfall (Pricing Engine)

QCP: AfterCalculate()

Option D matches this exact order:

internal initialization → on Initialization → calculate formulas → Before Calculate → calculate quantities → On Calculate → Price Waterfall → After Calculate

NEW QUESTION # 45

universal containers has setup a partner type custom field on the CPQ quote object in order to ensure partners receive discounts. setting the partner type on the quote should cause a recalculation because the field is an input to the product prices. how can partner type queue a new calculation for the quote?

- A. Setup a quote calculator plugin to ensure the custom field triggers
- B. Add the partner type field to the calculating fields field set
- C. calculation Include the field in a custom metadata setting
- D. Refresh post install scripts

Answer: B

NEW QUESTION # 46

Some of the users at universal containers have faced long processing times during quote document generation. What can be done to reduce the processing times for document generation?

- A. using compressed image formats for image files included in the quote document
- B. reducing the number of line columns that are included in the quote document
- C. Reducing the number of product rules and option constraints
- D. reducing the number of quote line fields displayed in the quote line editor
- E. increase the number of product of product rules and option constraints

Answer: A,B

Explanation:

Document generation performance in CPQ depends heavily on template content size, not price rules or QLE performance.

✓ C - Use compressed image formatsLarge JPG/PNG images dramatically slow down:

Template rendering

PDF generation

Email attachment creation

Compressing images is a documented best practice.

✓ E - Reduce the number of line columns in the quote documentEach additional column:

Adds more data retrieval

Increases merge time

Slows PDF rendering

This is one of the primary causes of slow Quote Document generation in CPQ.

Why the other answers are incorrectOption

Why Wrong

A & B - Product rules / constraints

They affect quote calculation, not document generation.

D - Fields in QLE

QLE configuration does not affect document generation speed.

Thus C and E are correct.

NEW QUESTION # 47

What three key considerations for legacy data migration will expand the project scope of a Revenue Cloud implementation?

Choose 3 answers

- A. Fragmented and incomplete information will need to be aggregated and validated, otherwise the solution will yield unexpected results
- B. The creation of external objects will bypass the need for legacy data migration
- C. The Amendments and Renewals process will be subject to customizations
- D. Large volumes of data take a longer time to load.
- E. Extracting from multiple sources takes additional resources and time to access and process

Answer: A,D,E

NEW QUESTION # 48

During user acceptance testing (UAT) a tester submits an incident because the invoice total did not match the expected results.

Which 3 types of information should be included in the description of the incident and a quick resolution?

- A. expected resolution date
- B. quote number order number or invoice number
- C. steps to replace issue
- D. Expected results
- E. description of new requirements that will help fix the issue

Answer: B,C,D

Explanation:

During UAT, any incident related to invoice totals must include information that allows the consultant or tester to reproduce and diagnose the issue quickly.

✓ B - Quote number, Order number, or Invoice number These IDs allow the consultant to immediately:

Locate the exact transaction

Review invoice lines, tax, proration, billing rules

Check data mapping and calculation sequence

This is essential for any Revenue Cloud troubleshooting scenario.

✓ D - Steps to replicate the issue Without reproducible steps, diagnosis is almost impossible.

UAT defect triage requires:

Exact user actions

Fields populated

Sequence of operations (e.g., "Bill Now", "Invoice Run", etc.)

This is a Salesforce UAT best practice.

✓ E - Expected results Crucial for determining:

Whether the system is incorrect

Whether requirements were misunderstood

Whether recalculation logic (tax, proration, discounts) was expected to behave differently Why Other Options Are IncorrectOption

Why Wrong A - Description of new requirements UAT incidents are not for new requirements; they are for defects.

C - Expected resolution date

Not part of incident description; it's part of project management, not defect logging.

Final answer: B, D, E

NEW QUESTION # 49

