

# **Pass-Sure Salesforce Consumer-Goods-Cloud-Accredited-Professional Reliable Cram Materials Are Leading Materials & 100% Pass-Rate Consumer-Goods-Cloud-Accredited-Professional: Salesforce Consumer Goods Cloud Accredited Professional**



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The modern world is becoming more and more competitive and if you are not ready for it then you will be not more valuable for job providers. Be smart in your career decision and enroll in Salesforce Consumer Goods Cloud Accredited Professional Consumer-Goods-Cloud-Accredited-Professional Certification Exam and learn new and in demands skills. LatestCram with Salesforce Consumer Goods Cloud Accredited Professional Consumer-Goods-Cloud-Accredited-Professional exam questions and answers.

Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed for professionals who are seeking to enhance their skills and knowledge in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is designed specifically for individuals who work within the consumer goods industry and who are looking to improve their understanding of Salesforce's Consumer Goods Cloud platform.

Salesforce Consumer Goods Cloud Accredited Professional exam covers a range of topics related to the Consumer Goods Cloud, including managing accounts and contacts, creating and managing orders, managing product catalogs, and analyzing sales performance. Consumer-Goods-Cloud-Accredited-Professional Exam also tests candidates' knowledge of Salesforce best practices, industry trends, and regulatory requirements.

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## **Certificate Consumer-Goods-Cloud-Accredited-Professional Exam | Reliable Consumer-Goods-Cloud-Accredited-Professional Exam Testking**

Passing the Salesforce Consumer Goods Cloud Accredited Professional (Consumer-Goods-Cloud-Accredited-Professional) exam

can be a challenging task, especially if you have a tight schedule. You need comprehensive exam questions to prepare well for the exam. In this article, we will introduce you to LatestCram Salesforce Consumer-Goods-Cloud-Accredited-Professional Exam Questions that offer relevant and reliable exam materials for your Salesforce Consumer Goods Cloud Accredited Professional (Consumer-Goods-Cloud-Accredited-Professional) exam preparation.

## Salesforce Consumer-Goods-Cloud-Accredited-Professional Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Platform: This topic tests familiarity with Salesforce platform features relevant to Consumer Goods Cloud, focusing on mobile capabilities that enhance field operations. The Salesforce Consumer Goods Cloud Consultant must understand platform functionalities that optimize user experience and support operational efficiency.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Visit Execution: This topic evaluates the ability of the Salesforce Consumer Goods Cloud Consultant to manage field visit workflows, including creating and executing Custom Tasks, overseeing Direct Store Delivery, and performing checks for Inventory, Planograms, and Promotions. Consultants must also demonstrate skill in using Surveys to gather insights during visits, ensuring adherence to store objectives.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Analytics: In this topic, the Salesforce Consumer Goods Cloud Consultant must show proficiency in using analytics to extract actionable insights from sales data. Sub-topics include creating and interpreting dashboards to evaluate team performance, store performance, and product performance, driving informed decisions.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Visit Planning: This topic measures the Salesforce Consumer Goods Cloud Consultant's ability to utilize analytics for smart visit planning, ensuring effective scheduling and routing. Skills in leveraging tools like Einstein Vision for merchandising compliance checks are critical to demonstrate optimization of field operations.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>Data Setup: In this topic, the Salesforce Consumer Goods Cloud Consultant demonstrates expertise in configuring data for effective operations. Proficiency is measured in areas such as Action Plan Setup, Planogram Setup, Product Setup, Promotion Setup, Retail Store KPI Setup, and Store Setup. Consultants must show the ability to configure these elements to ensure accurate and actionable data supports retail activities.</li></ul>

## Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q78-Q83):

### NEW QUESTION # 78

When performing a search in an inventory check task which products are considered for the search?

- A. All products created by the user
- B. All products in the organization
- C. All products owned by the user
- D. All products associated with the retail store

**Answer: D**

Explanation:

When performing a search in an inventory check task, only the products that are associated with the retail store are considered for the search. This is because the inventory check task is designed to verify the availability and quantity of products in a specific store location. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28.

### NEW QUESTION # 79

Which three standard components are available for Assessment Task record pages when configuring Consumer Goods Cloud app screens?

- A. Promotion Details
- B. Cart Review
- C. Promotion List
- D. In Store Products
- E. Inventory Check

**Answer: A,C,E**

Explanation:

These components provide comprehensive information about promotions and inventory, vital for effective retail execution.

#### NEW QUESTION # 80

ABC Telecom uses Communications Cloud while its distributors use their own CRM system. ABC Telecom wants to share product catalog information, including technical descriptions of products from ABC Telecom's Communications Cloud. Distributors can then use this information to set up their own CRM product catalog.

What should a Consultant suggest as a starting point for this integration?

- A. Use CPQ API getCartProducts to create a cart and retrieve product specifications and product offerings.
- B. Use Enterprise Product Catalog REST APIs to retrieve product specifications and product offerings.
- C. Use productized TM Forum 620 Catalog Open APIs to retrieve product specifications and product offerings.
- D. Use Object REST APIs to retrieve data from Product2 Object.

**Answer: B**

Explanation:

In Communications Cloud, the single source of truth for commercial and technical products is the Enterprise Product Catalog (EPC). For external systems-like distributors' CRMs-to consume product specifications, offerings, attributes, technical details, and bundled components, Salesforce provides EPC REST APIs.

These APIs expose:

Product Offerings

Product Specifications

Commercial & technical attributes

Prices (optional depending on configuration)

Relationships and hierarchies

They are designed explicitly for external catalog synchronization, making them the ideal starting point for distributors to pull up-to-date product definitions.

Why others are incorrect:

A (Product2 APIs): Product2 is not used for Communications Cloud catalog; EPC uses Vlocity EPC objects.

B (TMF620): Salesforce EPC is not natively TMF620 compliant. TMF620 requires a mediation layer; using EPC APIs directly is the recommended starting point.

D (getCartProducts): CPQ APIs require a cart context and do not expose full catalog specs.

#### NEW QUESTION # 81

ABC Telecom wishes to offer certain offers to retain its outgoing customers. They would like to give pricing adjustments across the catalog. They also want their agents to have the ability to give runtime adjustments and wish to have the approval process defined around the same.

Which feature should the Consultant suggest to address the above requirements?

- A. Customizations using CPQ Hooks
- B. Adjustments using Context rules
- C. Discounts
- D. Promotions

**Answer: C**

Explanation:

In Salesforce Industries (formerly Vlocity) environments-especially relevant for Telecom, Media, and Energy-scenarios involving runtime price changes, agent-driven adjustments, and approval workflows are handled through Discounts, not Promotions or Context Rules. Discounts are specifically designed to allow flexible, rule-driven, and approval-controlled adjustments across the

catalog, making them ideal when a company wants to equip call-center or retention agents with the ability to negotiate offers with outgoing customers.

Salesforce's public guidance explains that Discounts support both manual and automated application methods. Administrators can enable runtime/manual discounts, specify discount types (percentage or fixed amount), and attach approval rules via the Industries Pricing Compliance framework. These can be targeted across the entire product catalog, specific product hierarchies, or only selected offers. This aligns perfectly with ABC Telecom's requirement to apply pricing adjustments across the catalog and allow agents to make on-the-spot price changes.

While Promotions are useful for predefined marketing offers, they do not support agent-driven runtime flexibility. Context Rules automate pricing logic but do not provide agent-level manual control. CPQ Hooks require custom development and are not intended for business-driven discounting workflows.

Therefore, Discounts are the recommended and Salesforce-aligned feature for agent-controlled runtime adjustments, catalog-wide applicability, and approval process integration, exactly matching the needs of a telecom retention team.

## NEW QUESTION # 82

Which option can be performed by using salesforce Maps with Consumer Goods Cloud?

- A. Optimize visit sequence in real time automatically during a Field Rep's Day
- B. Create layers of Retail Stores
- C. View map images on mobile devices even when GPS is not enabled
- D. Update with Google Maps Static API on a single address

**Answer: A**

Explanation:

Salesforce Maps integrated with Consumer Goods Cloud allows the creation of layers of Retail Stores, aiding in geographical and spatial analysis for field operations.

## NEW QUESTION # 83

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