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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Security and Access: This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.
Topic 2	<ul style="list-style-type: none">Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.

Topic 3	<ul style="list-style-type: none"> • Data and Analytics Management: This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.
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Plat-Admn-301 Latest Exam Discount, Plat-Admn-301 Dumps Questions

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Salesforce Certified Platform Administrator II Sample Questions (Q182-Q187):

NEW QUESTION # 182

An administrator at Cloud Kicks has been asked to reduce the file size of full data exports in order to have quicker exports. Which three recommendations should the administrator make?

Choose 3 answers

- A. Keep deleted record counts to a minimum
- B. Unselect the recycle bin in the object export option.
- C. Reduce the amount of objects per export.
- D. Deselect 'Include images, documents, and attachments' in the export.
- E. Request a backup file every 5 days.

Answer: A,C,D

Explanation:

Three recommendations that the administrator can make to reduce the file size of full data exports are:

* Reduce the amount of objects per export. By selecting only the objects that are necessary for the backup and excluding the ones that are not, you can reduce the number of files and records that are exported and decrease the file size.

* Deselect 'Include images, documents, and attachments' in the export. By unchecking this option, you can exclude the files that are stored in Salesforce as images, documents, or attachments from the export.

These files can take up a lot of space and increase the file size significantly.

* Keep deleted record counts to a minimum. By emptying the recycle bin regularly or using hard delete options, you can reduce the number of deleted records that are included in the export. Deleted records are still counted as part of the export limit and can increase the file size.

The other two options are incorrect because:

* Requesting a backup file every 5 days does not reduce the file size of each export. It only increases the frequency of exports and may cause more storage issues.

* Unselecting the recycle bin in the object export option does not reduce the file size of full data exports.

It only applies to individual object exports and not to weekly or monthly exports.

References: https://help.salesforce.com/s/articleView?id=sf.data_export.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.admin_exportdata.htm&type=5

NEW QUESTION # 183

Ursa Major Solar's administrator has configured multiple record-triggered flows to run before or after the record is saved on the Account object.

What should the administrator consider when a record-triggered flow executes first?

- A. The order in which those flows are executed is not guaranteed.
- B. Assign the highest priority to the record-triggered flow which should execute first.
- C. The flow with the longest execution time will execute first.
- D. The flow with the shortest execution time will execute first.

Answer: A

Explanation:

The order in which record-triggered flows are executed is not guaranteed. If there are multiple record-triggered flows on the same object and trigger type, Salesforce does not guarantee which one runs first.

Therefore, the administrator should consider this when designing record-triggered flows that depend on each other's outcomes.

References: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger_order.htm&type=5

NEW QUESTION # 184

AW Computing wants to create a process to assign accounts to different salespeople based on the annual revenue.... of the company. The administrator has decided to create a flow.

Which two considerations should the administrator make sure to remember when creating the flow? Choose 2 answers

- A. Update Record elements should be placed inside the flow loop.
- B. The running user of a flow is the user that last saved the flow.
- C. **Update record elements should be placed outside the flow loop.**
- D. Use a Get Record component instead of hard coding record IDs.

Answer: C,D

Explanation:

Using a Get Record component allows the flow to dynamically retrieve records based on criteria or record IDs without hard coding them. This makes the flow more flexible and maintainable. Updating record elements outside the flow loop prevents unnecessary DML operations and reduces the risk of hitting governor limits.

NEW QUESTION # 185

Northern Trail Outfitters requires the sales user to input a use case before moving the opportunity stage to qualified. A consultant has reviewed the business requirement and ran a report to check the state of data completion. When pulling a report for opportunities in the qualified stage or beyond, it appears that only 30% of records have a use case filled out with varying text strings.

What should the administrator recommend?

- A. Make the Use Case field required on the master Opportunity layout.
- B. Use a quick action with the Use Case field in the layout, and add it as a Lightning component.
- C. Write a record-triggered flow that populates the Use Case field when an opportunity is closed.
- D. **Create a validation rule and add the Use Case field to the Stage Guidance in Path.**

Answer: D

Explanation:

A validation rule and a stage guidance in Path are two features that can help ensure that users input a use case before moving the opportunity stage to qualified.

* A validation rule is a formula that validates the data entered by users and prevents records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to check if the Use Case field is blank when the Stage field is changed to Qualified, and display an error message if so.

* A stage guidance in Path is a feature that displays helpful information or tips for each stage of a sales process on an opportunity record page. In this case, adding the Use Case field to the stage guidance in Path can remind users to fill out this field before moving to the next stage.

NEW QUESTION # 186

At Ursa Major Solar, several different planetary teams handle leads depending on which planet the lead is coming from. While most of the teams only need a few fields filled out to work the lead, the Jupiter team requires additional information to be filled out, such as which moon the lead is coming from. The administrator needs to automate which team is allocated the lead record based on the

planet and ensure that every team has all of the information they need.

Which two features will satisfy these requirements?

Choose 2 answers

- A. Workflow Rules
- B. Assignment Rules
- C. Validation Rules
- D. Matching Rules

Answer: B,C

Explanation:

Assignment rules and validation rules are two features that can satisfy these requirements:

- * Assignment rules are used to automatically assign leads or cases to users or queues based on certain criteria. In this case, an assignment rule can be used to assign leads to different planetary teams depending on which planet the lead is coming from
- * Validation rules are used to validate the data entered by users and prevent records from being saved if they do not meet certain criteria. In this case, a validation rule can be used to ensure that every team has all of the information they need by making certain fields required or dependent on other fields.

The other two options are incorrect because:

* Matching rules are used to identify duplicate records based on certain fields or fuzzy logic. They do not assign records or validate data.

* Workflow rules are used to automate tasks or actions based on certain criteria. They do not assign records or validate data.

References: https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5

NEW QUESTION # 187

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