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### IIBA CPOA Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Learn Fast:</b> This section of the exam measures the skills of Innovation Analysts and addresses using experimentation, feedback loops, and metrics to learn quickly and adjust product direction effectively.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Make an Impact:</b> This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Deliver Often: This section of the exam measures the skills of Scrum Practitioners and evaluates knowledge of delivering value iteratively and frequently through agile release cycles.</li> </ul>
Topic 6	<ul style="list-style-type: none"> <li>• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations.</li> </ul>

## IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q57-Q62):

### NEW QUESTION # 57

In waterfall, software development life cycle (SDLC), when does the validation of the product feature occur?

- A. After development
- B. Near the end of testing
- C. Prior to the production release date
- D. At the beginning of user acceptance testing (UAT)

**Answer: B**

Explanation:

In the waterfall SDLC, product feature validation typically occurs near the end of testing, as the process follows a sequential approach where verification and validation happen after the build phase is complete.

### NEW QUESTION # 58

Automated tools allow teams to:

- A. focus on customers and business value much more effectively.
- B. communicate less often thus saving time.
- C. track everyone's work more carefully and assess who needs to be replaced.
- D. minimize the amount of customer feedback they need to collect.

**Answer: A**

Explanation:

Automated tools help teams streamline routine tasks and processes, enabling them to focus more effectively on delivering customer value and achieving business objectives.

### NEW QUESTION # 59

In which stage of the product lifecycle would an iteration plan prioritize requirements related to increasing adoption of the product?

- A. Incubation
- B. Build
- C. Growth

- D. Launch

**Answer: C**

Explanation:

In the growth stage of the product lifecycle, iteration plans prioritize requirements aimed at increasing product adoption, expanding the customer base, and enhancing market presence.

#### NEW QUESTION # 60

Active listening is used to clarify what the customer is expressing by paying attention and:

- A. deferring feedback, providing constructive criticism and responding with improvements.
- B. clarifying actions, deferring questions and providing appropriate improvements.
- **C. paraphrasing feedback, deferring judgement and responding appropriately.**
- D. correcting responses, providing judgement and questioning appropriately.

**Answer: C**

Explanation:

Active listening involves paraphrasing feedback, deferring judgment, and responding appropriately to ensure the customer's message is accurately understood and acknowledged before forming conclusions or solutions.

#### NEW QUESTION # 61

Where are initiatives that deliver desired results identified?

- **A. Business strategy**
- B. Product roadmap
- C. Product vision
- D. Release plan

**Answer: A**

Explanation:

Initiatives that deliver desired results are identified in the business strategy, as it defines the high-level direction and objectives that guide product planning and development.

#### NEW QUESTION # 62

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