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The Consumer Goods Cloud is a powerful platform that is designed to help businesses within the consumer goods industry to improve their sales and marketing efforts. This platform is designed to provide businesses with a comprehensive view of their customers and their sales data, allowing them to make data-driven decisions that can help to improve their bottom line.

Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed for professionals who are seeking to enhance their skills and knowledge in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is designed specifically for individuals who work within the consumer goods industry and who are looking to improve their understanding of Salesforce's Consumer Goods Cloud platform.

By earning the Salesforce Consumer Goods Cloud Accredited Professional certification, professionals will gain the knowledge and skills they need to become experts in using the Consumer Goods Cloud platform. Salesforce Consumer Goods Cloud Accredited Professional certification can help to enhance their career opportunities and can help them to stand out from other professionals in the industry. Overall, the Salesforce Consumer Goods Cloud Accredited Professional certification exam is an excellent way for professionals to improve their skills and knowledge in the consumer goods industry.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q99-Q104):

NEW QUESTION # 99

At which three levels can Store Action Plan Templates for recommended tasks for a visit be defined?

- A. In-Store Location
- B. Retail Store
- C. Location
- D. Retail Store Group
- E. Account

Answer: A,B,D

Explanation:

Store Action Plan Templates for recommended tasks can be defined at various levels including Retail Store Group, Retail Store, and In-Store Location, allowing for granular and effective task management.

NEW QUESTION # 100

How can a merchandiser perform a check-in to log the arrival time and geo coordinates for an inventory-check appointment?

- A. Check-in through Einstein Vision
- B. Check-in through Salesforce Maps on mobile
- C. Check-in through standard location picker Lightning Web Component in Salesforce Mobile App
- D. Check-in through Salesforce Mobile App

Answer: D

NEW QUESTION # 101

For flow based tasks, which two statement are correct?

- A. Retail Visit KPIs always need a corresponding Retail Store KPI.
- B. A Retail Store KPI is always needed and is passed to the flow in the variable Retail Store KPI.
- C. Assessment Task IDs and Visit IDs are passed to the flow in a flow task.
- D. Flow based tasks should never be used for tasks that require a Retail Visit KPI.
- E. Retail Store KPIs are not needed, as long as an Assessment Indicator Definition is available within the flow to create the Retail Visit D KPI.

Answer: B,C

Explanation:

These statements ensure that the necessary data, such as KPIs and IDs, are available within the flow for accurately performing and tracking flow-based tasks.

NEW QUESTION # 102

Which of the following have promotions associated with them using the Consumer Goods Cloud Data Model?

- A. Promotion Channel, Retail Store KPI, Retail Visit KPI and Delivery Task
- B. Promotion Product, Retail Store KPI, Delivery Task and in Store Location
- C. Promotion Channel, Retail Visit KPI, Assessment Task Definition and in Store Location
- D. Promotion Product, Promotion Channel, Retail Store KPI, and Retail Visit KPI (Promotion Product, Promotion Product Categories, Promotion Channel)

Answer: D

NEW QUESTION # 103

A Field Sales Manager is trying to determine which stores have a decline in Retail Execution KPIs and therefore need attention. Which Tableau CRM for Consumer Goods Cloud dashboard can provide the required data?

- A. Store Performance Dashboard

- B. Team Performance Dashboard
- C. Product Performance Dashboard
- D. Lost Visit Store Performance Dashboard

Answer: A

Explanation:

The Tableau CRM for Consumer Goods Cloud dashboard that can provide the required data for a Field Sales Manager to determine which stores have a decline in Retail Execution KPIs and therefore need attention is the Store Performance Dashboard. The Store Performance Dashboard shows the performance and compliance of the retail stores in relation to their KPIs and promotions. The dashboard allows users to filter and analyze the data by various dimensions, such as store group, store location, product category, or visit date. The dashboard also displays metrics such as store compliance score, store revenue, store visits, and promotion compliance score. By using this dashboard, a Field Sales Manager can identify which stores are underperforming or non-compliant and take appropriate actions to improve their performance. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 37.

NEW QUESTION # 104

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