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Salesforce ADM-201 Salesforce Certified Administrator

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Domain 10: Process/Workflow Automation (8%)

This domain assesses such skills as defining the relevant automation solution on the basis of the workflow capabilities depending on a scenario as well as explaining the use cases and capacities for the approval process.

Domain 11: Desktop & Mobile Administration (3%)

Here the test takers should have competency in explaining the Salesforce Mobile App capacities as well as explaining the synchronization & installation options of Salesforce Lightning for Outlook.

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What Career Opportunities Can Certified Specialists Get?

With this certification in your resume you can, of course, become a Salesforce administrator and earn an average salary of \$68,033 per annum as PayScale claims. However, with the Salesforce Certified Administrator certification under your belt, many more job roles are open to you such as:

- Marketing Manager;
- Sales Manager.
- Business Analyst;
- Project Manager;

What's more, these are all high paying positions. According to PayScale.com, Data Analysts can earn anywhere from \$44,000 to \$85,000 per year, while the income of an Implementation Specialist can be as high as \$79,000 per annum. The yearly salary for Business Analysts is around \$69,051, whereas that of Project Managers is \$95,848. Marketing Managers can make \$69,329 per

annum and Sales Managers can receive an average annual income of \$61,355.

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ADM-201 Book Pdf, Exam ADM-201 Review

Our Salesforce Certified Administrator exam questions provide with the software which has a variety of self-study and self-assessment functions to detect learning results. The statistical reporting function is provided to help students find weak points and deal with them. This function is conducive to pass the Salesforce Certified Administrator exam and improve your pass rate. Our software is equipped with many new functions, such as timed and simulated test functions. After you set up the simulation test timer with our ADM-201 Test Guide which can adjust speed and stay alert, you can devote your mind to learn the knowledge. There is no doubt that the function can help you pass the Salesforce Certified Administrator exam.

Salesforce Certified Administrator Sample Questions (Q12-Q17):

NEW QUESTION # 12

Use a _____ picklist to filter the values of one picklist based on the value of another picklist.

- A. Multi-select
- **B. Controlling**
- C. Independent
- D. Dependent

Answer: B

NEW QUESTION # 13

You can't package workflow rules with time triggers.

- A. False
- **B. True**

Answer: B

NEW QUESTION # 14

Which is true about Storage Limits?

- A. Salesforce will allow a user to enter data up to 5% over capacity,
- B. Document tabs count against overall storage
- **C. Salesforce will not allow user to upload data**

Answer: C

Explanation:

Section: Volume H

NEW QUESTION # 15

The system administrator needs to prevent telesales teams from logging into Salesforce outside of the office. How will he/she do this?

- A. Setup | Security Controls | Network Access and specify the team's range of IP addresses
- **B. Add the range of IP addresses to the team's profile(s)**
- C. There is not way to do this
- D. Contact salesforce.com as this feature must be enabled

Answer: B

Explanation:
Section: Volume A

NEW QUESTION # 16

Standard Fiscal Years are periods that follow Gregorian calendar, but can start on the first day of any month of the year.

- A. False
- **B. True**

Answer: B

NEW QUESTION # 17

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A lot of office workers in their own professional development encounter bottleneck and begin to choose to continue to get the test ADM-201 certification to the school for further study. We all understand the importance of education, and it is essential to get the ADM-201 certification. Our ADM-201 study tools not only provide all candidates with high pass rate study materials, but also provide them with good service. If you have some question or doubt about us or our products, you can contact us to solve it. The thoughtfulness of our ADM-201 Study Guide services is insuperable. What we do surly contribute to the success of ADM-201 practice materials.

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