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SAP C_S4CS_2502 Certification: Exam Details, Syllabus and Questions

SAP C_S4CS_2502 Exam Guide

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This comprehensive preparation guide is tailored for candidates of the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2502) exam. It provides essential details, including the exam structure, duration, syllabus coverage, recommended trainings, and key topic weightings. With a detailed overview of solution processes, configuration with SAP Fiori Launchpad, data migration, AI in sales, and more, this resource helps aspirants stay focused and boost their confidence. Realistic sample questions with answers are included to simulate the exam environment and enhance practical understanding. Perfect for anyone aiming to score high in the C_S4CS_2502 certification.

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SAP C_S4CS_2502 考試大綱：

主題	簡介

主題 1	Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
主題 2	Extensibility and Integration
主題 3	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
主題 4	Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
主題 5	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
主題 6	System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
主題 7	This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
主題 8	Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.

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問題 #21

Which of the following documents can be used as a reference to create debit memo requests?

Note: There are 2 correct answers to this question.

- A. Sales order
- B. Billing document
- C. Quantity contract
- D. Delivery document

答案: A,B

問題 #22

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.

What must be created to confirm a customer's intention to buy the products?

- A. Outbound delivery
- B. Sales order
- C. Sales Inquiry
- D. Sales quotation

答案: B

問題 #23

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of the number of order items that was converted from quotation items
- B. The percentage of net values converted from quotations into sales orders
- C. The percentage of net values converted from quotations into billing documents
- D. The percentage of the number of orders that was converted from quotations

答案： A

問題 #24

You execute the Sell from Stock (BD9) process.
At which process step is the billing due list updated?

- A. Execute picking
- **B. Post goods issue**
- C. Create delivery
- D. Proof of delivery

答案： B

問題 #25

Which SAP Fiori apps are part of the Convergent Billing process?
Note: There are 2 correct answers to this question.

- **A. Manage Billing Document Requests**
- B. My Inbox - All Items
- C. Test Billing Document Request API
- **D. Manage Billing Documents**

答案： A,D

問題 #26

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