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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q22-Q27):

NEW QUESTION # 22
What type of analytical object is the Customer 360?

- A. Advanced Dashboard
- B. KPI
- C. Pervasive Dashboard
- D. SAP HANA app

Answer: A

NEW QUESTION # 23
You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Sales
- B. Template
- C. Assembly

Answer: A

NEW QUESTION # 24
There are three parts to this bin location code: M02-A14-502
What does each part represent?

- A. M02 represents the row, A14 represents the section, and 502 represents the shelf.
- B. M02 represents the floor, A14 represents the section, and 502 represents the bin position.
- C. M02 represents the warehouse, A14 represents the aisle, and 502 represents the specific shelf number.
- D. M02 represents the storage type, A14 represents the inventory category, and 502 represents the product code.

Answer: A

NEW QUESTION # 25
The user wants to automatically create and send a PDF by email when adding a sales quotation.
Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the general settings
- B. In the company details

- C. In the user defaults
- D. In the print preferences

Answer: C,D

NEW QUESTION # 26

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full.
What will be the effective authorization of the user?

- A. The first authorization that was assigned
- B. The most generous authorization-full
- C. None, since there is an obvious conflict
- D. The authorization defaults to read-only

Answer: C

NEW QUESTION # 27

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