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CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.
Topic 2	<ul style="list-style-type: none"> Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

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CIPS Logistics Management Sample Questions (Q82-Q87):

NEW QUESTION # 82

Which of the following are advantages of introducing a Materials Requirements Planning (MRP) system to a business? Select TWO.

- A. Reduced inventory costs
- B. Better customer service
- C. Less time spent repairing machines
- D. More agile supply chain

Answer: A,B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

MRP systems synchronise material requirements with production schedules, reducing unnecessary inventory and ensuring timely delivery—thus improving customer service and reducing carrying costs. MRP does not directly enhance machine repair or agility (which are Lean/ERP benefits).

(Reference: CIPS L5M10 Study Guide, Advantages of MRP systems, p. 188)

NEW QUESTION # 83

Which of the following statements about Sales and Operations Planning (S&OP) are TRUE? Select TWO

- A. It is a fundamental financial plan to ensure business profitability in relation to supply and demand
- B. Competitors' behaviour is not accounted for in Sales and Operations Planning
- C. It is a process of planning future aggregate resource levels so that supply will balance with demand
- D. It is a cross-functional activity

Answer: C,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

S&OP aligns aggregate demand and supply by planning future resource levels, typically on a rolling monthly cycle. It is explicitly cross-functional, involving operations/logistics, marketing/sales, finance, and HR to reconcile a single plan. While finance input is important, S&OP is not merely a financial plan, and external factors—including competitor actions—are considered in demand assumptions. (Reference: CIPS L5M10 Study Guide, S&OP overview, p. 112)

NEW QUESTION # 84

Miranda is updating the Business Strategy for her company. It is important she aligns the Business Strategy with which of the following?

- A. Corporate strategy
- B. Service strategy
- C. Cost strategy
- D. Functional strategy

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Corporate Strategy sets the organisation's overarching mission and goals. Business Strategy derives from it, outlining how those goals will be achieved. Functional strategies (like procurement or logistics) then support the Business Strategy. Therefore, Business

Strategy alignment must be upward with Corporate Strategy.
(Reference:CIPS L5M10 Study Guide, Strategic alignment hierarchy, p. 52)

NEW QUESTION # 85

"Pick and Pack" is a warehouse management system (WMS) functionality detailing how items should be picked to fulfil customer orders. Which of the following are types of pick paths that can be programmed into a WMS? Select THREE

- A. Line picking
- B. Batch picking
- C. Wave picking
- D. Zone picking
- E. Rotation picking

Answer: B,C,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Common WMS pick-path/strategy types include zone picking (pickers confined to zones), wave picking (releasing picks in waves), and batch picking (multiple orders picked in one pass). "Line picking" and "rotation picking" are not standard WMS pick-path terms in the context used here. (Reference: CIPS L5M10 Study Guide, WMS and "pick & pack" functions, p. 88; Inventory picking strategies, LO 1.1)

NEW QUESTION # 86

Which of the following are benefits of using Service Life-Cycle Management (SLM)? Select TWO.

- A. Effective planning of resources
- B. Customer retention
- C. Accurate demand forecasting
- D. Cost savings

Answer: A,B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

SLM manages services across their life cycle - including after-sales and support - improving customer retention and resource planning. While beneficial long-term, it may increase costs rather than reduce them.
(Reference: CIPS L5M10 Study Guide, Service Life-Cycle Management, p. 65)

NEW QUESTION # 87

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