

How Can Salesforce AP-223 Exam Questions Help You in Exam Preparation?



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Salesforce AP-223 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Revenue Cloud Implementation Management: This domain focuses on leading scoping sessions, capturing solution designs, preparing for projects, and managing build, test, deployment, and support phases.
Topic 2	<ul style="list-style-type: none">New Release Capabilities: This domain addresses understanding how new Salesforce releases impact existing designs and the importance of implementing current available capabilities.
Topic 3	<ul style="list-style-type: none">Revenue Cloud Technical Design: This domain covers recommending CPQ and Billing solutions within managed package capabilities, analyzing legacy data implications, determining when customization is appropriate, and assessing project risks.

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To ensure that the AP-223 dumps PDF format remains up to date, the Salesforce AP-223 questions in it are regularly revised to reflect any modifications to the AP-223 exam content. This commitment to staying current and aligned with the AP-223 Exam Topics ensures that candidates receive the CPQ and Billing Consultant Accredited Professional (AP-223) updated questions.

Salesforce CPQ and Billing Consultant Accredited Professional Sample Questions (Q26-Q31):

NEW QUESTION # 26

What does RASIC stand for?

- A. React, Action, Support, Informed, Consulted
- B. Responsible, Accountable, Supporting, Informed, Consulted**
- C. Responsible, Actionable, Supporting, Informed, Consulted
- D. Responsible, Actionable, Supporting, Informed, Communicate

Answer: B

Explanation:

RASIC is a well-known responsibility matrix used in Salesforce projects.

✓ Correct definition: R - Responsible

A - Accountable

S - Supporting

I - Informed

C - Consulted

NEW QUESTION # 27

What are three reasons why you would need an AppExchange Solution to support generating a Document in support of a Revenue Cloud Project?

- A. Electronic Signature
- B. Watermarks
- C. Contract Redlining
- D. Attachments
- E. Invoice Generation

Answer: A,B,C

Explanation:

A Revenue Cloud project often requires enhanced document capabilities beyond native Salesforce CPQ or Billing.

✓ A - Contract Redlining Requires document collaboration, versioning, and clause-level redline-not native in CPQ.

AppExchange apps like Conga, Nintex, DocuSign CLM support this.

✓ B - Watermarks Not supported natively by CPQ Quote Templates or Billing invoice templates.

Requires 3rd-party document generation.

✓ D - Electronic Signature Salesforce does not provide native eSignature.

Common tools: DocuSign, Adobe Sign.

Why the wrong answers are incorrect: Option

Why Incorrect

C - Invoice Generation

Salesforce Billing does generate invoices natively.

E - Attachments

Salesforce Files/Attachments are natively supported; no AppExchange needed.

NEW QUESTION # 28

Which two steps should an implementation team take to integrate Revenue Cloud to another system? Choose 2 answers

- A. Design an architecture view of how data integrates and flows between systems
- B. Share printed quote form with the customer to manually enter in their ERP
- C. Complete a source to target mapping of the fields that will integrate between systems
- D. Load quote fields and values in a file and share that with the customer

Answer: A,C

NEW QUESTION # 29

Which 3 documents help a revenue cloud consultant better understand the client's revenue cloud project requirements before speaking for the first time in a scoping session?

- A. An approval matrix documentation that describe the approvals needed before a quote is sent to the customer
- B. brochures that provided detail to the products and services the client offers
- C. The latest release notes found at help.salesforce.com>salesforce CPQ patch notes
- D. A sample proposal the client provides to their customers

Answer: A,B,D

