

2026 Sales-Cloud-Consultant Exam Discount | Updated 100% Free Valid Salesforce Certified Sales Cloud Consultant Study Plan



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Facts proved that if you do not have the certification, you will be washed out by the society. So it is very necessary for you to try your best to get the Sales-Cloud-Consultant certification in a short time. It is known to us that getting the Sales-Cloud-Consultant certification has become more and more popular for a lot of people in different area, including students, teachers, and housewife and so on. Everyone is desired to have the certification. Because The Sales-Cloud-Consultant Certification can bring a lot of benefits for people, including money, a better job and social status and so on.

Salesforce Sales-Cloud-Consultant exam is designed to test the knowledge and skills of individuals who want to become certified Salesforce Sales Cloud Consultants. Salesforce Certified Sales Cloud Consultant certification exam is suitable for professionals who are responsible for implementing Salesforce Sales Cloud solutions in their organizations. Sales-Cloud-Consultant Exam covers a wide range of topics related to sales cloud implementation, including sales process design, data management, analytics, and reporting.

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Achieving the Salesforce Certified Sales Cloud Consultant certification demonstrates an individual's mastery of the sales cloud platform and their ability to design and implement solutions to meet the needs of their clients. Salesforce Certified Sales Cloud Consultant certification is highly valued by employers and can lead to increased job opportunities and higher salaries. In addition to the personal benefits, becoming certified also benefits organizations by providing them with a team of experts who can maximize the value of their Salesforce investment and drive business growth.

To prepare for the Salesforce Sales-Cloud-Consultant Exam, candidates must have a thorough understanding of sales cloud solutions, salesforce automation, and sales process design. They can prepare for the exam by attending training courses, reading study materials, and taking practice exams. Salesforce provides various resources and study materials that can help candidates prepare for the exam.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q16-Q21):

NEW QUESTION # 16

How can users be added to a Salesforce.com Org using Chatter Free?

Answer:

Explanation:

1. Administrators can create users in the app and assign them a Chatter Free license
2. Users and Administrators can invite others within specified email domains to join Chatter using invites.

NEW QUESTION # 17

Cloud Kicks' sales representatives need help to remove obstacles when working on high-value sales deals. The sales management team wants to monitor and empower collaboration with cross-functional teams.

Which two solutions should a consultant recommend to meet these requirements? Choose 2 answers

- A. Enable the Chatter feed on similar Opportunities.
- B. Enable Chatter feed tracking on Opportunities.
- C. Allow global team selling on Accounts.
- D. Enable mobile alerts for Einstein Engagement.
- E. Enable Big Deal Alerts

Answer: A,E

NEW QUESTION # 18

Universal Containers is preparing for the launch of its new sales cloud implementation to a global user base.

With previous sales automation application, the company had slow adoption of the new solution. What factor should be considered with the sales cloud deployment to help ensure the adoption? Choose 3 answers

- A. Management communications
- B. Type of training delivered
- C. Training in local language
- D. Maintenance release schedule

Answer: A,B,C

NEW QUESTION # 19

Universal Containers wants to provide a more consistent service experience to its customers and is evaluating the Service Cloud macro feature.

Which three configurations must be made? Choose 3 answers

- A. Users must use Lightning Experience.
- B. The Run Macros Action must be on the page layout.
- C. Publisher Actions used in the macros must be on the page layout.
- D. The Run Macros Permission must be granted to users.
- E. The Macros widget or utility must be added to the console.

Answer: A,C,D

NEW QUESTION # 20

Universal Containers allows its Sales Rep to negotiate up to 5% discount for their opportunities. Discount more than 5% must be sent to their Regional Sales Manager (RSM) for the approval. Discount greater than 15% must be able to send to Regional Vice President (RVP) for the approval. What should a consultant recommended to meet these requirements?

- A. Create two approval processes one for RSM and one for RVP.

- Answer: B**

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