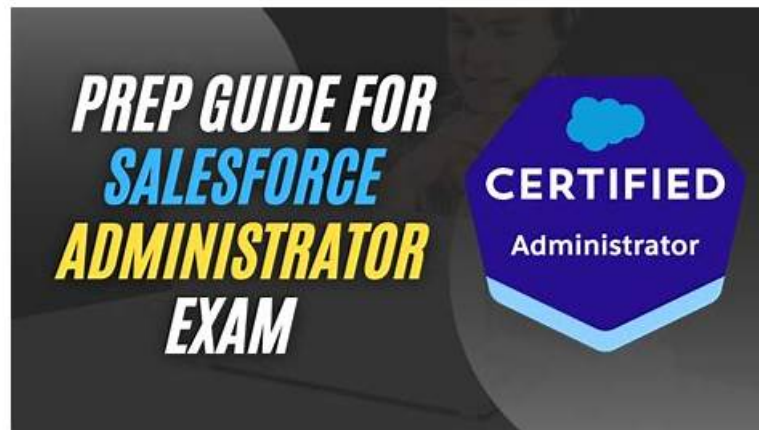


100% Pass 2026 Salesforce Authoritative Order-Management-Administrator Reliable Exam Sims



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Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Order Management Basics: In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.
Topic 2	<ul style="list-style-type: none">Deployment and Debugging: In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.
Topic 3	<ul style="list-style-type: none">Data Model: This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.
Topic 4	<ul style="list-style-type: none">Process Automation and Integrations: This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.
Topic 5	<ul style="list-style-type: none">Advanced Topics: This topic challenges the Salesforce Order Management Administrator Consultant to diagnose and resolve configuration issues that hinder the launch or operation of Order Management processes. Proficiency includes troubleshooting integration problems and articulating how various processes interact to support successful deployments and system functionality.

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Salesforce Order Management Administrator Accredited Professional Sample Questions (Q68-Q73):

NEW QUESTION # 68

A customer orders 10 products. The products must be shipped to three different locations. Two of the orders are fulfilled at the same location. How many Fulfillment Orders would be created for this order?

- A. One Fulfillment Order per item in the order, totaling 10
- B. One Fulfillment Order
- C. One Fulfillment Order per destination, totaling 3
- D. One Fulfillment Order per Fulfillment Location, totaling 2

Answer: C

Explanation:

The number of Fulfillment Orders that would be created for this order is one per destination, totaling 3. A Fulfillment Order is a record that represents a group of products in an order that are fulfilled together from the same location. A Fulfillment Order has a lookup relationship to the Order Summary object, and it contains information such as the fulfillment location, delivery method, status, etc. The number of Fulfillment Orders created depends on three factors: Fulfillment Location, Delivery Method and Recipient Address. These factors determine how the Order Items are grouped and allocated to Fulfillment Orders based on routing rules and inventory availability. In this case, since the products must be shipped to three different locations, three Fulfillment Orders are created for each destination. Verified References:https://help.salesforce.com/s/articleView?id=sf.order_management_fulfillment_order.htm&type=5

NEW QUESTION # 69

Order Allocation should work on Order Items in which status?

- A. Awaiting Allocation
- B. Pending
- C. Ordered
- D. created

Answer: A

Explanation:

Explanation

Order Allocation should work on Order Items in Awaiting Allocation status. This status indicates that the Order Item has been confirmed by the customer and is ready to be allocated to a Fulfillment Order based on routing rules and inventory availability. Verified References:https://help.salesforce.com/s/articleView?id=sf.order_management_order_item_status.htm&type=5

NEW QUESTION # 70

Which two statements about the Order Summary object are accurate?

- A. It has a single shipping address to which all Order Items will be shipped

- B. It can be deleted using the Delete button
- C. It is read-only for financial order data
- D. it does not exist without the original Order object

Answer: C,D

Explanation:

Two statements about the Order Summary object that are accurate are:

It does not exist without the original Order object. An Order Summary is a record that represents the financial summary of an order that is received from an external system, such as B2C Commerce or B2B Commerce. An Order Summary has a master-detail relationship to the Order object, which means that it cannot exist without its parent Order record.

It is read-only for financial order data. An Order Summary contains financial order data, such as total amount, tax amount, discount amount, etc., that are populated from the external system when the order is created. These fields are read-only and cannot be edited in Order Management.

Verified Reference: https://help.salesforce.com/s/articleView?id=sf.order_management_order_summary.htm&type=5

NEW QUESTION # 71

Which option is available for an admin to use as middleware to import data to, or export data from Order Management?

- A. Write Apex classes to query the database and write to a file
- B. Use Workbench to access the database
- C. Use the Developer console
- D. Find an application on AppExchange
- E. Use Data Loader

Answer: E

Explanation:

Explanation

Use Data Loader. Data Loader is a client application that allows administrators to bulk import or export data from Salesforce using CSV files. The administrator can use Data Loader to import data into Order Management objects, such as Order Summary, Order Item Summary, Fulfillment Order, etc., or export data from these objects for backup or analysis purposes.

Verified References: <https://appexchange.salesforce.com/>

https://help.salesforce.com/s/articleView?id=sf.data_loader.htm&type=5

NEW QUESTION # 72

What three steps are required when deploying changes via change sets?

- A. Approve the change set in the sandbox org
- B. Add the change set to the release schedule in the target org
- C. Deploy the change set in the target org
- D. Upload the change set to the target org
- E. Create the change set in the sandbox org

Answer: C,D,E

Explanation:

Explanation

Three steps that are required when deploying changes via change sets are:

Create the change set in the sandbox org. This is the first step where the administrator selects the metadata components that they want to deploy and adds them to a change set in the source org, which is usually a sandbox org.

Upload the change set to the target org. This is the second step where the administrator sends the change set from the source org to the destination org, which is usually a production org or another sandbox org.

The administrator needs to have a deployment connection with the target org and permission to upload change sets.

Deploy the change set in the target org. This is the final step where the administrator validates and deploys the change set in the destination org. The administrator needs to have permission to deploy change sets and resolve any deployment errors or warnings.

Verified References:

https://help.salesforce.com/s/articleView?id=sf.changesets_create_outbound.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.changesets_deploy.htm&type=5

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